

CORPORATE NEWS

AlzChem Group AG closes one of the last white spots in the global market for Perlka® fertilizer with Canada

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Trostberg, July 9, 2021 – AlzChem Group AG is now taking a further important step towards developing as many of the world's important fertilizer markets as possible. Having already successfully entered the Brazilian market in the first quarter, the company is now moving into the Canadian market. Andreas Niedermaier, CEO of AlzChem Group AG: "Our strategy is to be represented in all globally relevant fertilizer markets with Perlka® and to continue the success story that has already lasted 113 years. The characteristics of Perlka® are more topical and relevant today than ever before, as the global trend towards ever faster crop rotations in agriculture plays into the hands of our calcium cyanamide-based fertilizer. Canada is a particularly interesting market for us because Perlka® will be used primarily in vegetable, canola and potato production." In many regions of Canada, potatoes are grown for direct consumption and for further processing. The high lime level of Perlka® ensures optimum loosening of the soil.

Perlka® calcium cyanamide can continue its international success story primarily because it is a specialty among fertilizers: Not only does it supply the soil with stable nitrogen and lime, but it also remains in the stable ammonium form in the soil for six to eight weeks longer than many other fertilizers. For this reason, many farmers rely on Perlka® to avoid imminent losses in terms of yield and quality in view of shorter crop rotations. With its innovative further development, AlzChem has also succeeded in establishing itself also in new international markets as an important player in the fields of agriculture and health. In Canada, Perlka® meets the requirements of the new fertilizer regulations, so that its use there is assured in the long term. The great market potential is reflected, among other things, in the research interest shown by universities. The University of Alberta, for example, is conducting a research project on the application of Perlka® in canola. This shows that the positive effects of Perlka® on healthy soil and healthy plants can also be seen in an area-rich crop such as canola.

About AlzChem

AlzChem is a globally active specialty chemicals company that is predominantly among the market leaders in its fields of activity. AlzChem benefits in particular from the three very different global developments of climate change, population growth and longer life expectancy. In order to achieve the resulting social goals, AlzChem products can offer attractive solutions with a wide range of different applications.

The company sees interesting growth prospects for itself especially in the areas of human and animal nutrition and agriculture. As a result of population growth, it is necessary to achieve efficient food production. Pharmaceutical raw materials and our creatine products can contribute to healthy aging as life expectancy increases. AlzChem is facing up to the goal of sustainability arising from climate change in the field of renewable energies. The fields of fine chemicals and metallurgy offer just as great a perspective.

The broad product range of AlzChem Group AG includes dietary supplements, precursors for corona tests and pharmaceutical raw materials. These developments are our company's response to global trends and developments. AlzChem is ideally positioned in this regard and sees itself as well equipped for an environmentally oriented future and global developments.

The company employs around 1,630 people at four production sites in Germany and one plant in Sweden, as well as two sales companies in the USA and China. In 2020, AlzChem generated consolidated sales of around EUR 379 million and EBITDA of around EUR 53.8 million.