

Buy	
EUR <b>30.00</b>	(EUR 32.20)
Price	EUR 19.65
Upside	52.7 %

Value Indicators:	EUR
DCF:	29.95
FCF-Value Potential 22-24:	31.25
SotP 22-23:	33.84
Market Snapshot:	EUR m
Market cap:	199.2
No. of shares (m):	10.1
EV:	373.7
Freefloat MC:	88.4
Ø Trad. Vol. (30d):	55.19 th

Warburg ESG Risk Score:	2.4
ESG Score (MSCI based):	3.0
Balance Sheet Score:	3.3
Market Liquidity Score:	1.0
Shareholders:	

Market Liquidity Ocore.	1.0
Shareholders:	
Freefloat	44.37 %
LIVIA Corporate Development	25.13 %
HDI Vier CE GmbH	15.05 %
for two na GmbH	15.05 %

Description:
Alzchem is an integrated specialty chemicals provider

Key Figures (WRe):	2022e
Beta:	1.5
Price / Book:	1.5 x
Equity Ratio:	31 %
Net Fin. Debt / EBITDA:	1.2 x
Net Debt / EBITDA:	2.7 x

# Solid Q2 2022 performance; Guidance broadly unchanged

Alzchem's Q2 2022 sales of EUR 140.4m (+26.5% yoy) were slightly higher than consensus and WR expected. As anticipated, the increase was mostly driven by the company's success in passing on raw material, energy and logistics cost inflation to customers. Due to some delays in the process, EBITDA generation was somewhat negatively affected in the quarter and amounted to EUR 17.8m (-6.0% yoy). This was broadly in line with consensus and WR estimates. EBITDA in the Basics & Intermediates segment dropped by -77.7% to EUR 0.85m as higher costs took their toll. As a consequence of reduced competitiveness compared to non-European competitors, profitability declined significantly in the pharmaceuticals, agrochemicals and basic chemicals businesses (NITRALZ®) as well as agricultural fertilizers (Perlka®). In contrast, the Specialty Chemicals EBITDA expanded by 10.3% yoy to EUR 16.3m as capacity utilisation remained high. Demand was good for Creapure®, as well as for multi-purpose plants (Customer Manufacturing), the automotive sector (DYHARD®) and agriculture (DORMEX®). Despite the yoy-decline in group EBITDA and EBIT, net profit was surprisingly up 4.5% yoy to EUR 9.6m. This was mainly attributable to interest-rate changes for non-current provisions and pension obligations, as discount rates for non-current provisions increased sharply, resulting in interest income that was well above the prior-year level. Working capital build-up accelerated in Q2 2022 due to higher input costs and higher stock levels as a safety measure given ongoing logistics constraints. This led to an increase in WC of EUR 49.2m compared to the 2021 year-end level. The WC increase had a highly detrimental effect on FCF generation which was EUR -17.2m in H1 2022 (H1 2021: EUR 25.7m). Thus, H1 2022 net financial debt of EUR 83.1m more than doubled compared to YE 2021 (39.8m). Net debt however was down by -8.2% to EUR 174.3m in the same period as a massive reduction in pension provisions (down by -34.8% to EUR 91.2m) more than offset the increase in net financial debt. The equity ratio expanded from 23.7% at year's end 2021 to 30.9% on 30.6.2022.

As a consequence of continuing raw material and energy cost increases that are passed on to customers by raising selling prices, the company increased its sales guidance to up to EUR 520m (was: up to EUR 480m). The forecast for adjusted EBITDA, however, was kept unchanged in a bracket of roughly EUR 60-68m.

Based on our revised estimates, we cut our PT to EUR 30 from EUR 32.20 (based on a DCF calculation employing a risk-free rate of 2.75% instead of 2.00% before) but reiterate our Buy rating.

Changes in E	Estimates:					
FY End: 31.12. in EUR m	2022e (old)	+/-	2023e (old)	+ / -	2024e (old)	+/-
Sales	482.5	8.2 %	506.8	8.4 %	529.2	8.5 %
EBIT	37.6	3.7 %	44.7	-4.2 %	48.7	-3.4 %
EPS	2.50	10.3 %	2.98	-8.6 %	3.29	-7.6 %
DPS	1.00	0.0 %	1.10	0.0 %	1.10	0.0 %
Net Debt	156.8	11.3 %	146.3	14.5 %	133.6	18.4 %

#### Comment on Changes:

- Changes in estimates mostly reflect a higher-than-expected sales expansion as a consequence of input cost inflation which also has a negative effect on net debt as WC requirements increase.
- We have slightly reduced our expectations for earnings generation in the period FY 2023e and beyond based on reduced competitiveness compared to non-European producers.



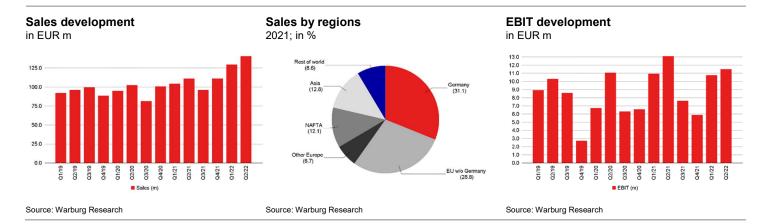
Rel. Performance vs CDAX:							
1 month:	-2.9 %						
6 months:	4.0 %						
Year to date:	4.2 %						
Trailing 12 months:	-0.2 %						

Company events:	
26.10.22	Q3

FY End: 31.12.	CAGR							
in EUR m	(21-24e)	2018	2019	2020	2021	2022e	2023e	2024e
Sales	10.8 %	375.2	376.1	379.3	422.3	522.2	549.2	573.9
Change Sales yoy		6.0 %	0.2 %	0.8 %	11.3 %	23.7 %	5.2 %	4.5 %
Gross profit margin		60.0 %	60.8 %	64.4 %	62.0 %	56.5 %	55.9 %	55.7 %
EBITDA	5.9 %	49.4	50.1	53.8	62.0	64.2	68.7	73.6
Margin		13.2 %	13.3 %	14.2 %	14.7 %	12.3 %	12.5 %	12.8 %
EBIT	7.8 %	34.2	30.6	30.7	37.6	39.0	42.8	47.0
Margin		9.1 %	8.1 %	8.1 %	8.9 %	7.5 %	7.8 %	8.2 %
Net income	3.7 %	22.7	18.0	19.7	27.6	27.9	27.6	30.8
EPS	3.7 %	2.23	1.77	1.94	2.72	2.75	2.72	3.04
EPS adj.	3.7 %	2.23	1.77	1.94	2.72	2.75	2.72	3.04
DPS	3.2 %	0.90	0.75	0.77	1.00	1.00	1.10	1.10
Dividend Yield		3.2 %	3.5 %	3.9 %	4.1 %	5.1 %	5.6 %	5.6 %
FCFPS		-0.51	0.23	1.95	1.43	-2.95	1.94	2.24
FCF / Market cap		-1.8 %	1.1 %	9.9 %	5.9 %	-15.0 %	9.9 %	11.4 %
EV / Sales		1.2 x	1.1 x	1.0 x	1.0 x	0.7 x	0.7 x	0.6 x
EV / EBITDA		9.0 x	8.1 x	7.2 x	6.9 x	5.8 x	5.3 x	4.9 x
EV / EBIT		13.0 x	13.2 x	12.6 x	11.3 x	9.6 x	8.6 x	7.6 x
P/E		12.8 x	12.0 x	10.2 x	8.9 x	7.1 x	7.2 x	6.5 x
P / E adj.		12.8 x	12.0 x	10.2 x	8.9 x	7.1 x	7.2 x	6.5 x
FCF Potential Yield	t	5.9 %	6.4 %	7.9 %	9.1 %	9.9 %	11.3 %	12.5 %
Net Debt		155.0	188.3	185.4	179.8	174.5	167.5	158.2
ROCE (NOPAT)		11.7 %	9.2 %	8.9 %	10.9 %	9.7 %	9.8 %	10.4 %
Guidance:	FY 2021: EBI	TDA of EUR 6	60-68m					

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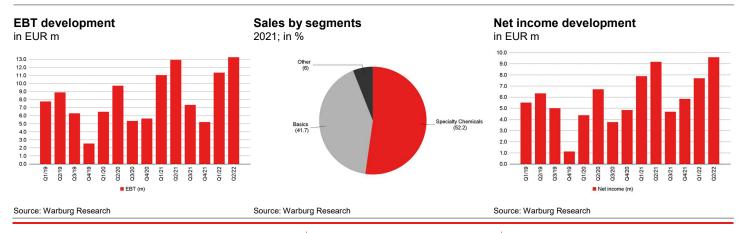


## **Company Background**

- Alzchem goes back to the Bayerische Stickstoff-Werke GmbH (1908), which built a large calcium carbide and calcium cyanamide plant on the river Alz
- In 1939, Bayerische Kraftwerk AG and Donauwerke AG merged to form Süddeutsche Kalkstickstoffe AG, based in Trostberg. In 1978 company's name was changed to SKW Trostberg AG
- Merger of Degussa Hüls AG with Trostberg AG to form Degussa AG in 2000. Merger of the Alz locations Trostberg, Schalchen, Hart and Waldkraiburg into AlzChem Holding GmbH in 2006
- Takeover by bluO in 2009, conversion to Alzchem AG 2011. In 2019 the company heavily invested in the area of feed additives with the construction of a dedicated CreAMINO® production facility
- Alzchem is brought into the listed Alzchem Group AG (formerly Softmatic AG). Alzchem Group AG is the new parent company of the Alzchem Group. 2019 Commissioning of investment projects Creamino® and Nitrile

# **Competitive Quality**

- Alzchem is a globally active, vertically integrated manufacturer of various chemical products of the calcium carbide/calcium cyanamide chain with a strategic focus on growth in the Specialty Chemicals business segment
- Alzchem's integrated manufacturing "Verbund" system enables efficiency gains in production. The company is the global leader or among the leading companies in its chosen fields of activity
- The company has four production facilities in Germany and one in Sweden that are complemented by two marketing companies in the US and in China allowing for global distribution of its products
- The company is benefiting from megatrends like sustainable energy production, population growth and increase in aging population. Its products offer attractive solutions that meet demand growth.
- Alzchem provides a highly diversified product portfolio ranging e.g. from dietary supplements, plant growth regulators to precursors for corona testing, thus addressing a wide range of customer industries





DCF model														
	Detaile	d forecas	t period				7	ransition	al period					Term. Value
Figures in EUR m	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	
Sales	522.2	549.2	573.9	596.9	620.2	643.7	667.6	691.6	715.8	739.4	762.3	784.4	805.6	
Sales change	23.7 %	5.2 %	4.5 %	4.0 %	3.9 %	3.8 %	3.7 %	3.6 %	3.5 %	3.3 %	3.1 %	2.9 %	2.7 %	1.0 %
EBIT	39.0	42.8	47.0	49.4	53.8	58.4	63.2	65.5	67.8	70.0	72.2	74.3	76.3	
EBIT-margin	7.5 %	7.8 %	8.2 %	8.3 %	8.7 %	9.1 %	9.5 %	9.5 %	9.5 %	9.5 %	9.5 %	9.5 %	9.5 %	
Tax rate (EBT)	28.0 %	28.0 %	28.0 %	29.0 %	29.0 %	29.0 %	29.0 %	29.0 %	29.0 %	29.0 %	29.0 %	29.0 %	29.0 %	
NOPAT	28.1	30.8	33.9	35.0	38.2	41.5	44.9	46.5	48.1	49.7	51.3	52.7	54.2	
Depreciation	25.2	25.9	26.6	28.2	30.0	31.7	33.6	34.8	36.0	37.2	38.4	39.5	40.5	
in % of Sales	4.8 %	4.7 %	4.6 %	4.7 %	4.8 %	4.9 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	
Changes in provisions	-45.4	2.4	2.2	4.0	4.0	4.1	4.1	4.2	4.2	4.1	4.0	3.8	3.7	
Change in Liquidity from														
- Working Capital	35.6	4.5	4.1	5.6	5.6	5.7	5.8	5.8	5.9	5.7	5.5	5.3	5.1	
- Capex	30.0	30.9	31.8	32.8	33.5	34.1	34.7	35.3	35.8	37.0	38.1	39.2	40.3	
Capex in % of Sales	5.7 %	5.6 %	5.5 %	5.5 %	5.4 %	5.3 %	5.2 %	5.1 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	
- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	-57.7	23.8	26.7	28.9	33.0	37.4	42.1	44.4	46.7	48.3	49.9	51.5	52.9	54
PV of FCF	-56.2	21.3	22.1	22.0	23.2	24.3	25.1	24.4	23.7	22.6	21.5	20.5	19.4	266
share of PVs		-2.65 %						47.22	2 %					55.43 %

Model parameter				Valuation (m)			
Derivation of WACC:		Derivation of Beta:	Present values 2034e	214			
				Terminal Value	266		
Debt ratio	35.00 %	Financial Strength	1.50	Financial liabilities	91		
Cost of debt (after tax)	3.6 %	Liquidity (share)	2.10	Pension liabilities	95		
Market return	8.25 %	Cyclicality	1.50	Hybrid capital	0		
Risk free rate	2.75 %	Transparency	1.50	Minority interest	2		
		Others	1.00	Market val. of investments	0		
				Liquidity	11	No. of shares (m)	10.1
WACC	8.48 %	Beta	1.52	Equity Value	304	Value per share (EUR)	29.95

Jens	ilivity v	liue per 311	are (LUIN	)													
		Terminal (	Growth								Delta EBIT	-margin					
Beta	WACC	0.25 %	0.50 %	0.75 %	1.00 %	1.25 %	1.50 %	1.75 %	Beta 1	WACC	-0.8 pp	-0.5 pp	-0.3 pp	+0.0 pp	+0.3 pp	+0.5 pp	+0.8 pp
1.80	9.5 %	21.13	21.66	22.22	22.81	23.44	24.10	24.81	1.80	9.5 %	18.55	19.97	21.39	22.81	24.23	25.65	27.07
1.66	9.0 %	24.15	24.78	25.44	26.15	26.90	27.70	28.56	1.66	9.0 %	21.62	23.13	24.64	26.15	27.66	29.17	30.68
1.59	8.7 %	25.80	26.49	27.21	27.99	28.81	29.69	30.64	1.59	8.7 %	23.31	24.87	26.43	27.99	29.55	31.11	32.67
1.52	8.5 %	27.56	28.31	29.10	29.95	30.86	31.83	32.88	1.52	8.5 %	25.11	26.73	28.34	29.95	31.57	33.18	34.79
1.45	8.2 %	29.43	30.25	31.13	32.06	33.06	34.13	35.29	1.45	8.2 %	27.05	28.72	30.39	32.06	33.73	35.40	37.07
1.38	8.0 %	31.43	32.33	33.29	34.32	35.43	36.62	37.91	1.38	8.0 %	29.13	30.86	32.59	34.32	36.05	37.78	39.52
1.24	7.5 %	35.86	36.95	38.12	39.38	40.75	42.22	43.83	1.24	7.5 %	33.78	35.65	37.52	39.38	41.25	43.12	44.99

- The beta value Beta value reflects the limited liquidity of the share (Free float 47.5%),
- In addition, transparency is reduced for structural reasons as Alzchem is positioned as a B2B company



## **Free Cash Flow Value Potential**

Warburg Research's valuation tool "FCF Value Potential" reflects the ability of the company to generate sustainable free cash flows. It is based on the "FCF potential" - a FCF "ex growth" figure - which assumes unchanged working capital and pure maintenance capex. A value indication is derived via the perpetuity of a given year's "FCF potential" with consideration of the weighted costs of capital. The fluctuating value indications over time add a timing element to the DCF model (our preferred valuation tool).

in EUR m	2018	2019	2020	2021	2022e	2023e	2024e
Net Income before minorities	22.8	18.1	19.9	27.8	28.1	27.7	31.0
+ Depreciation + Amortisation	15.2	19.5	23.1	24.5	25.2	25.9	26.6
- Net Interest Income	-2.2	-2.6	-2.1	-1.5	1.0	-3.3	-2.9
- Maintenance Capex	14.0	14.5	14.7	14.8	15.3	15.5	15.9
+ Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
= Free Cash Flow Potential	26.2	25.8	30.4	38.9	37.0	41.4	44.6
FCF Potential Yield (on market EV)	5.9 %	6.4 %	7.9 %	9.1 %	9.9 %	11.3 %	12.5 %
WACC	8.48 %	8.48 %	8.48 %	8.48 %	8.48 %	8.48 %	8.48 %
= Enterprise Value (EV)	444.4	404.4	387.2	425.3	373.7	366.7	357.3
= Fair Enterprise Value	308.9	303.9	358.3	458.5	436.4	488.7	525.4
- Net Debt (Cash)	39.8	39.8	39.8	39.8	79.9	70.5	59.0
- Pension Liabilities	140.0	140.0	140.0	140.0	94.6	97.0	99.2
- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<ul> <li>Market value of minorities</li> </ul>	0.0	0.0	0.0	0.0	0.0	0.0	0.0
+ Market value of investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0
= Fair Market Capitalisation	129.1	124.1	178.6	278.7	261.9	321.2	367.2
Number of shares, average	10.2	10.2	10.2	10.1	10.1	10.1	10.1
= Fair value per share (EUR)	12.69	12.20	17.55	27.50	25.84	31.69	36.23
premium (-) / discount (+) in %					31.5 %	61.3 %	84.4 %
Sensitivity Fair value per Share (EU	JR)						
11	.48 % 4.78	4.41	8.38	15.68	14.59	19.09	22.69
10	.48 % 6.92	6.52	10.87	18.87	17.62	22.49	26.34
9	.48 % 9.53	9.08	13.89	22.73	21.30	26.60	30.76
	.48 % 12.69	12.20	17.55	27.50	25.84	31.69	36.23
	.48 % 16.81	16.25	22.34	33.55	31.59	38.13	43.16
	.48 % 22.14	21.49	28.53	41.46	39.12	46.57	52.22
5	.48 % 29.42	28.65	36.97	52.26	49.40	58.08	64.60

Historical volatility of the value indication is due to cyclical operative development



Sum of the parts										
	Sale	es	EBITI	DA*	EBITDA-	Margin	EBITD	A (x)	Fair value	e (calc.)
€m	2022e	2023e	2022e	2023e	2022e	2023e	2022e	2023e	2022e	2023e
Specialty Chemicals	273.20	293.18	57.54	60.82	0.21	0.21	8.59	7.95	494.11	483.52
Basics & Intermediates	223.40	230.10	6.40	6.90	0.03	0.03	4.12	3.83	26.34	26.41
Other & Holding	25.65	25.90	2.15	1.81	0.08	0.07	5.23	4.91	11.25	8.90
Consolidation	0.00	0.00	-1.87	-0.82	n.m.	n.m.	5.98	5.56	-11.18	-4.56
Total	522.24	549.18	64.22	68.72	12.2%	12.3%			520.51	514.27
- Net debt**									-79.92	-70.47
- Pension liabilities**									-94.57	-97.01
- Minorities***									-3.03	-4.00
+ Financial investments***									0.00	0.00
Fair equity value									440.60	443.80
Fair value/share (€)									33.84	33.82
Average fair value/share (€)										33.83

<sup>\*</sup> w/o extraordinary items

<sup>\*\*</sup> At book value

<sup>\*\*\*</sup> At market value

<sup>•</sup> Specialty chemicals segment peers: Covestro, Huntsman, Ube Industries, PetroChina Company and Kumho Petrochemical

Basics & Intermediates segment peers: BASF, DuPont de Nemours, Clariant, Evonik, Lanxess,

International Flavours and Fragrances (IFF)

Other & Holding segment peer: Evonik



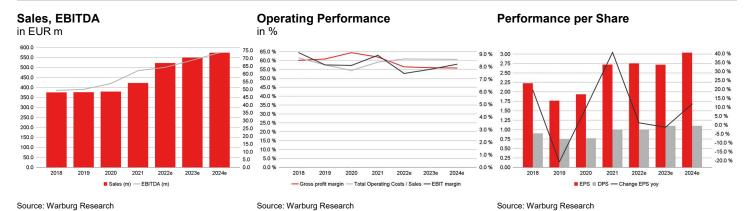
Valuation							
	2018	2019	2020	2021	2022e	2023e	2024e
Price / Book	4.3 x	3.6 x	3.0 x	2.8 x	1.5 x	1.3 x	1.2 x
Book value per share ex intangibles	6.50	5.72	6.40	8.42	12.96	14.70	16.65
EV / Sales	1.2 x	1.1 x	1.0 x	1.0 x	0.7 x	0.7 x	0.6 x
EV / EBITDA	9.0 x	8.1 x	7.2 x	6.9 x	5.8 x	5.3 x	4.9 x
EV / EBIT	13.0 x	13.2 x	12.6 x	11.3 x	9.6 x	8.6 x	7.6 x
EV / EBIT adj.*	13.0 x	13.2 x	12.6 x	11.3 x	9.6 x	8.6 x	7.6 x
P/FCF	n.a.	93.8 x	10.1 x	16.9 x	n.a.	10.1 x	8.8 x
P/E	12.8 x	12.0 x	10.2 x	8.9 x	7.1 x	7.2 x	6.5 x
P / E adj.*	12.8 x	12.0 x	10.2 x	8.9 x	7.1 x	7.2 x	6.5 x
Dividend Yield	3.2 %	3.5 %	3.9 %	4.1 %	5.1 %	5.6 %	5.6 %
FCF Potential Yield (on market EV)	5.9 %	6.4 %	7.9 %	9.1 %	9.9 %	11.3 %	12.5 %
*Adjustments made for: Restructuring costs, value adjus	tments, one-off earnings/lo	sses					



Consolidated profit & loss							
In EUR m	2018	2019	2020	2021	2022e	2023e	2024
Sales	375.2	376.1	379.3	422.3	522.2	549.2	573.9
Change Sales yoy	6.0 %	0.2 %	0.8 %	11.3 %	23.7 %	5.2 %	4.5 %
Increase / decrease in inventory	5.5	-4.9	-2.5	10.0	0.0	0.0	0.0
Own work capitalised	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Sales	380.7	371.2	376.7	432.3	522.2	549.2	573.9
Material expenses	155.4	142.4	132.5	170.7	227.4	241.9	254.1
Gross profit	225.2	228.8	244.2	261.7	294.8	307.2	319.9
Gross profit margin	60.0 %	60.8 %	64.4 %	62.0 %	56.5 %	55.9 %	55.7 %
Personnel expenses	114.2	122.1	127.4	132.2	153.7	160.6	166.8
Other operating income	13.4	17.1	10.7	11.4	13.2	13.9	14.5
Other operating expenses	75.1	73.8	73.7	78.8	90.2	91.8	94.0
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	49.4	50.1	53.8	62.0	64.2	68.7	73.6
Margin	13.2 %	13.3 %	14.2 %	14.7 %	12.3 %	12.5 %	12.8 %
Depreciation of fixed assets	15.2	19.5	23.1	24.5	25.2	25.9	26.0
EBITA	34.2	30.6	30.7	37.6	39.0	42.8	47.0
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Goodwill amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	34.2	30.6	30.7	37.6	39.0	42.8	47.0
Margin	9.1 %	8.1 %	8.1 %	8.9 %	7.5 %	7.8 %	8.2 %
EBIT adj.	34.2	30.6	30.7	37.6	39.0	42.8	47.0
Interest income	0.2	0.1	0.0	0.0	3.7	-0.2	-0.2
Interest expenses	2.4	2.7	2.1	1.5	2.7	3.1	2.7
Other financial income (loss)	0.0	-2.5	-1.4	0.4	-1.0	-1.0	-1.1
EBT	32.0	25.5	27.2	36.5	39.0	38.5	43.0
Margin	8.5 %	6.8 %	7.2 %	8.6 %	7.5 %	7.0 %	7.5 %
Total taxes	9.1	7.3	7.3	8.7	10.9	10.8	12.0
Net income from continuing operations	22.8	18.1	19.9	27.8	28.1	27.7	31.0
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	22.8	18.1	19.9	27.8	28.1	27.7	31.0
Minority interest	0.1	0.2	0.2	0.2	0.2	0.2	0.2
Net income	22.7	18.0	19.7	27.6	27.9	27.6	30.8
Margin	6.0 %	4.8 %	5.2 %	6.5 %	5.3 %	5.0 %	5.4 %
Number of shares, average	10.2	10.2	10.2	10.1	10.1	10.1	10.1
EPS	2.23	1.77	1.94	2.72	2.75	2.72	3.04
EPS adj.	2.23	1.77	1.94	2.72	2.75	2.72	3.04
*Adjustments made for: Restructuring costs, value adjustn	nents one-off ear	ninas/lasses					

Guidance: FY 2021: EBITDA of EUR 60-68m

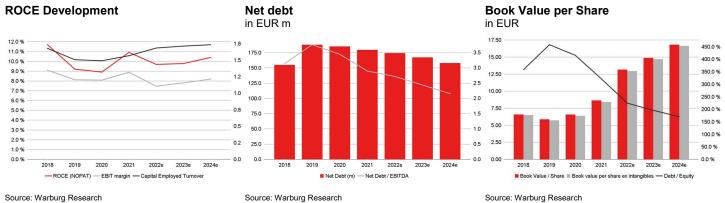
Financial Ratios							
	2018	2019	2020	2021	2022e	2023e	2024e
Total Operating Costs / Sales	61.4 %	57.5 %	54.4 %	59.1 %	60.8 %	60.8 %	60.6 %
Operating Leverage	2.3 x	-46.3 x	0.5 x	2.0 x	0.2 x	1.9 x	2.2 x
EBITDA / Interest expenses	20.2 x	18.3 x	25.1 x	41.6 x	24.0 x	22.5 x	27.1 x
Tax rate (EBT)	28.6 %	28.8 %	27.0 %	24.0 %	28.0 %	28.0 %	28.0 %
Dividend Payout Ratio	40.1 %	42.1 %	39.4 %	36.5 %	36.1 %	40.2 %	36.0 %
Sales per Employee	761,221,489	223,112	n.a.	n.a.	n.a.	n.a.	n.a.





Consolidated balance sheet							
In EUR m	2018	2019	2020	2021	2022e	2023e	2024e
Assets							
Goodwill and other intangible assets	0.9	1.5	1.8	2.3	2.1	1.9	1.7
thereof other intangible assets	0.9	1.5	1.8	2.3	2.1	1.9	1.7
thereof Goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Property, plant and equipment	144.3	175.5	183.6	186.5	191.5	196.7	202.1
Financial assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	145.1	177.0	185.4	188.8	193.6	198.6	203.8
Inventories	78.9	74.6	67.4	86.7	130.4	134.8	138.9
Accounts receivable	34.4	32.5	33.1	40.8	47.5	50.0	52.2
Liquid assets	12.9	9.1	17.1	8.3	10.7	10.3	10.2
Other short-term assets	42.4	49.4	51.3	53.0	57.4	59.4	61.2
Current assets	168.4	165.6	168.9	188.8	246.0	254.4	262.5
Total Assets	313.6	342.6	354.3	377.7	439.6	453.0	466.3
Liabilities and shareholders' equity							
Subscribed capital	101.8	101.8	101.8	101.8	101.8	101.8	101.8
Capital reserve	-4.2	-5.0	-4.2	-1.7	3.8	5.9	8.2
Retained earnings	-25.4	-30.7	-25.5	-10.3	23.1	35.8	50.2
Other equity components	-5.2	-6.3	-5.2	-2.1	4.7	7.4	10.3
Shareholders' equity	67.0	59.8	66.9	87.6	133.4	150.8	170.5
Minority interest	1.4	1.6	1.8	1.9	2.0	2.1	2.2
Total equity	68.4	61.4	68.7	89.6	135.4	152.9	172.7
Provisions	131.4	158.8	168.9	167.3	121.2	124.6	127.6
thereof provisions for pensions and similar obligations	110.0	134.6	141.8	140.0	94.6	97.0	99.2
Financial liabilities (total)	57.9	62.7	60.7	48.0	90.6	80.7	69.2
Short-term financial liabilities	25.4	11.9	12.7	10.5	9.1	9.5	8.7
Accounts payable	30.9	24.1	20.9	32.8	47.5	50.0	52.2
Other liabilities	25.0	35.7	35.1	39.9	44.7	44.8	44.6
Liabilities	245.2	281.2	285.6	288.1	304.1	300.1	293.6
Total liabilities and shareholders' equity	313.6	342.6	354.3	377.7	439.6	453.0	466.3

Financial Ratios							
	2018	2019	2020	2021	2022e	2023e	2024e
Efficiency of Capital Employment							
Operating Assets Turnover	1.7 x	1.5 x	1.4 x	1.5 x	1.6 x	1.7 x	1.7 x
Capital Employed Turnover	1.7 x	1.5 x	1.5 x	1.6 x	1.7 x	1.7 x	1.7 x
ROA	15.6 %	10.2 %	10.6 %	14.6 %	14.4 %	13.9 %	15.1 %
Return on Capital							
ROCE (NOPAT)	11.7 %	9.2 %	8.9 %	10.9 %	9.7 %	9.8 %	10.4 %
ROE	37.0 %	28.4 %	31.1 %	35.7 %	25.3 %	19.4 %	19.2 %
Adj. ROE	37.0 %	28.4 %	31.1 %	35.7 %	25.3 %	19.4 %	19.2 %
Balance sheet quality							
Net Debt	155.0	188.3	185.4	179.8	174.5	167.5	158.2
Net Financial Debt	45.1	53.6	43.6	39.8	79.9	70.5	59.0
Net Gearing	226.7 %	306.8 %	270.0 %	200.7 %	128.8 %	109.5 %	91.6 %
Net Fin. Debt / EBITDA	91.3 %	107.1 %	81.1 %	64.1 %	124.4 %	102.6 %	80.1 %
Book Value / Share	6.6	5.9	6.6	8.6	13.2	14.9	16.8
Book value per share ex intangibles	6.5	5.7	6.4	8.4	13.0	14.7	16.7

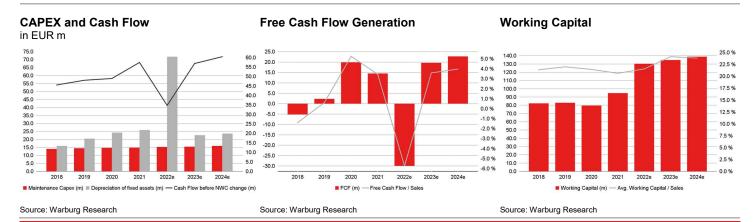


Source: Warburg Research Source: Warburg Research



Consolidated cash flow statement							
In EUR m	2018	2019	2020	2021	2022e	2023e	2024e
Net income	22.8	18.1	19.9	27.8	28.1	27.7	31.0
Depreciation of fixed assets	15.9	20.5	24.3	25.9	71.8	22.7	23.7
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	-0.7	-1.0	-1.2	-1.4	-46.6	3.2	2.9
Increase/decrease in long-term provisions	-0.7	-1.0	-1.2	-1.4	-46.6	3.2	2.9
Other non-cash income and expenses	8.3	11.4	7.2	6.6	28.0	0.0	0.0
Cash Flow before NWC change	45.6	48.0	49.0	57.4	34.7	56.9	60.5
Increase / decrease in inventory	-5.3	2.4	5.3	-16.5	-43.7	-4.5	-4.1
Increase / decrease in accounts receivable	-5.9	-7.1	-5.8	1.8	-11.0	-4.4	-4.0
Increase / decrease in accounts payable	0.0	0.0	0.0	0.0	0.5	0.1	0.1
Increase / decrease in other working capital positions	0.3	0.3	0.2	0.3	19.6	2.5	2.1
Increase / decrease in working capital (total)	-10.9	-4.4	-0.3	-14.4	-34.7	-6.3	<b>-</b> 5.9
Net cash provided by operating activities [1]	34.7	43.6	48.7	43.0	0.1	50.6	54.6
Investments in intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Investments in property, plant and equipment	-40.1	-41.4	-28.8	-28.5	-30.0	-30.9	-31.8
Payments for acquisitions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	0.2	0.1	0.0	0.1	0.0	0.0	0.0
Net cash provided by investing activities [2]	-39.9	-41.3	-28.8	-28.5	-30.0	-30.9	-31.8
Change in financial liabilities	16.5	4.8	-1.9	-12.7	42.6	-9.9	-11.6
Dividends paid	-11.3	-9.3	-7.8	-8.0	-10.2	-10.2	-11.2
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	-1.0	0.0	0.0	0.0
Other	0.0	-1.6	-2.0	-1.9	0.0	0.0	0.0
Net cash provided by financing activities [3]	5.3	-6.2	-11.7	-23.6	32.4	-20.1	-22.8
Change in liquid funds [1]+[2]+[3]	0.0	-3.9	8.2	-9.3	2.4	-0.4	-0.1
Effects of exchange-rate changes on cash	0.0	0.1	-0.1	0.3	0.0	0.0	0.0
Cash and cash equivalent at end of period	12.9	9.1	17.1	8.3	10.7	10.3	10.2

Financial Ratios							
	2018	2019	2020	2021	2022e	2023e	2024e
Cash Flow							
FCF	-5.2	2.3	19.9	14.5	-29.9	19.7	22.7
Free Cash Flow / Sales	-1.4 %	0.6 %	5.2 %	3.4 %	-5.7 %	3.6 %	4.0 %
Free Cash Flow Potential	26.2	25.8	30.4	38.9	37.0	41.4	44.6
Free Cash Flow / Net Profit	-23.1 %	12.8 %	100.9 %	52.7 %	-107.2 %	71.3 %	73.9 %
Interest Received / Avg. Cash	1.6 %	1.1 %	0.1 %	0.0 %	39.0 %	-2.1 %	-2.0 %
Interest Paid / Avg. Debt	4.9 %	4.5 %	3.5 %	2.7 %	3.9 %	3.6 %	3.6 %
Management of Funds							
Investment ratio	10.7 %	11.0 %	7.6 %	6.8 %	5.7 %	5.6 %	5.5 %
Maint. Capex / Sales	3.7 %	3.9 %	3.9 %	3.5 %	2.9 %	2.8 %	2.8 %
Capex / Dep	264.2 %	212.3 %	124.8 %	116.6 %	118.9 %	119.3 %	119.8 %
Avg. Working Capital / Sales	21.4 %	22.0 %	21.4 %	20.6 %	21.5 %	24.1 %	23.8 %
Trade Debtors / Trade Creditors	111.3 %	135.0 %	158.6 %	124.6 %	99.9 %	99.9 %	99.9 %
Inventory Turnover	2.0 x	1.9 x	2.0 x	2.0 x	1.7 x	1.8 x	1.8 x
Receivables collection period (days)	33	32	32	35	33	33	33
Payables payment period (days)	72	62	58	70	76	75	75
Cash conversion cycle (Days)	146	161	160	151	166	161	158





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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
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Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
<b>"_</b> "	Rating suspended:	The available information currently does not permit an evaluation of the company.

#### WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING

Rating	Number of stocks	% of Universe
Buy	163	76
Hold	43	20
Sell	6	3
Rating suspended	3	1
Total	215	100

#### WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	49	83
Hold	7	12
Sell	1	2
Rating suspended	2	3
Total	59	100

#### PRICE AND RATING HISTORY ALZCHEM AS OF 10.08.2022



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.



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