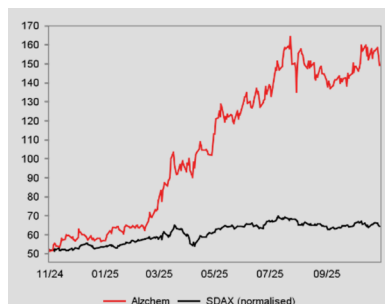


|                                                                                           |                                                                                                                                                       |                                                                                                                    |                                                                                                                       |
|-------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|
| <b>Buy</b><br><br><b>EUR 161.00</b><br><br>Price <b>EUR 149.20</b><br><b>Upside 7.9 %</b> | <b>Value Indicators:</b> EUR<br>DCF: 160.73<br>FCF-Value Potential 27: 135.84                                                                         | <b>Warburg Risk Score:</b> <b>3.5</b><br>Balance Sheet Score: 4.0<br>Market Liquidity Score: 3.0                   | <b>Description:</b><br>Alzchem is an integrated specialty chemicals provider                                          |
|                                                                                           | <b>Market Snapshot:</b> EUR m<br>Market cap: 1,506.9<br>No. of shares (m): 10.1<br>EV: 1,581.2<br>Freefloat MC: 1,029.2<br>Ø Trad. Vol. (30d): 2.05 m | <b>Shareholders:</b><br>Freefloat 68.30 %<br>for two na GmbH 12.60 %<br>Löw SE 9.90 %<br>Staluna Trade a.s. 9.20 % | <b>Key Figures (WRe):</b> 2025e<br>Beta: 1.1<br>Price / Book: 6.1 x<br>Equity Ratio: 43 %<br>Net Debt / EBITDA: 0.7 x |

## First Glance: Q3 results ahead of consensus; Outlook reiterated

|                             | Q3 2025       | yoy          | Q3 2025e      | Q3 2024       | Consensus | 9M 2025       | yoy          | 9M 2025e      | 9M 2024       |
|-----------------------------|---------------|--------------|---------------|---------------|-----------|---------------|--------------|---------------|---------------|
| <b>Sales Group</b>          | <b>137.27</b> | <b>6.5%</b>  | <b>137.79</b> | <b>128.94</b> |           | <b>424.83</b> | <b>2.3%</b>  | <b>425.37</b> | <b>415.19</b> |
| thereof Specialty Chemicals | 86.98         | 8.2%         | 94.01         | 80.35         |           | 281.62        | 8.7%         | 288.65        | 259.12        |
| Basics & Intermediates      | 43.31         | 5.8%         | 36.43         | 40.93         |           | 121.55        | -8.0%        | 114.69        | 132.07        |
| Other & Holding             | 6.98          | -8.8%        | 7.35          | 7.66          |           | 21.66         | -9.8%        | 22.03         | 24.00         |
| <b>EBITDA Group</b>         | <b>29.72</b>  | <b>19.4%</b> | <b>27.86</b>  | <b>24.88</b>  |           | <b>86.18</b>  | <b>12.2%</b> | <b>84.32</b>  | <b>76.81</b>  |
| EBITDA margin               | 21.7%         |              | 20.2%         | 19.3%         |           | 20.3%         |              | 19.8%         | 18.5%         |
| thereof Specialty Chemicals | 24.12         | 10.9%        | 26.14         | 21.75         |           | 78.01         | 16.0%        | 80.03         | 67.28         |
| Basics & Intermediates      | 3.75          | 105.5%       | 1.09          | 1.83          |           | 5.07          | -24.2%       | 2.41          | 6.68          |
| Other & Holding             | 0.60          | -46.5%       | 0.44          | 1.11          |           | 0.95          | -61.8%       | 0.80          | 2.50          |
| Consolidation               | 1.25          | n.m.         | 0.19          | 0.19          |           | 2.15          | n.m.         | 1.09          | 0.35          |
| <b>EBIT Group</b>           | <b>22.66</b>  | <b>22.6%</b> | <b>21.36</b>  | <b>18.48</b>  |           | <b>66.54</b>  | <b>15.9%</b> | <b>64.84</b>  | <b>57.42</b>  |
| <b>Net profit</b>           | <b>15.88</b>  | <b>27.8%</b> | <b>14.95</b>  | <b>12.42</b>  |           | <b>46.85</b>  | <b>19.9%</b> | <b>45.46</b>  | <b>39.08</b>  |
| <b>EpS</b>                  | <b>1.57</b>   | <b>28.7%</b> | <b>1.48</b>   | <b>1.22</b>   |           | <b>4.62</b>   | <b>20.6%</b> | <b>4.49</b>   | <b>3.83</b>   |

- Reported Q3 2025 results exceeded consensus expectations but were largely in line with WR estimates. However, consensus consisted of only three estimates.
- The company reiterated its FY 2025 guidance of around EUR 113m in EBITDA and around EUR 580m in sales.
- Specialty Chemicals** was once again primarily driven by Human Nutrition and Defense products. The segment's EBITDA margin of 27.7% exceeded the high level of the previous year (27.1%). Q3 2025 volumes increased by 3.0% yoy, while prices were 7.1% higher. Negative FX effects shaved off -1.8%. The Q3 figures represent somewhat of a reversal from previous trends, given that volume growth was 9.3% yoy in H1 2025, while prices had declined by -0.1% at that stage.
- Following the successful commissioning of a new creatine production facility, Alzchem successfully entered a new market through a cooperation with German dairy and food producer Ehrmann, which is now offering new products containing Alzchem's creatine. These products are already available in German supermarkets and will be rolled out across Europe.
- Basic & Intermediates** reported a 0.4% yoy increase in volumes, while prices were up 5.6%. This is also a partial reversal of previous developments, given that, at the H1 2025 stage, volumes had fallen by -11.2% and prices had eroded by -3.2%. The positive Q3 2025 development was based on improved demand from the agricultural sector, as well as a new product launch within the NITRALZ@ business.
- Others** was affected by a decrease in regulated electricity grid fees.
- The Nitroguanidine expansion is progressing as planned. Customer grants compensated for an increase in working capital. Thus, FCF was almost unchanged yoy at EUR 48,1m at the 9M 2025 stage.



### Rel. Performance vs SDAX:

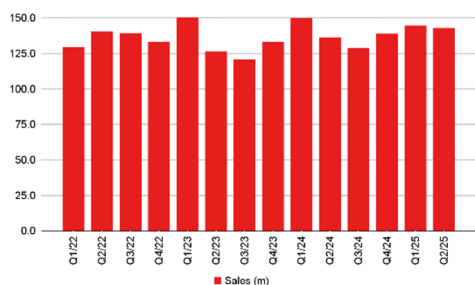
|                     |         |
|---------------------|---------|
| 1 month:            | -0.3 %  |
| 6 months:           | 27.0 %  |
| Year to date:       | 141.3 % |
| Trailing 12 months: | 155.0 % |

### Company events:

30.10.25 Q3

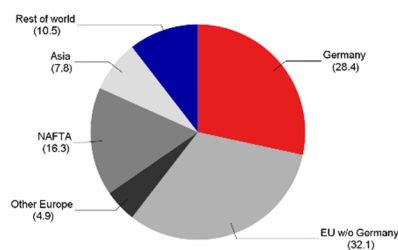
| FY End: 31.12.<br>in EUR m | CAGR<br>(24-27e) | 2021                                             | 2022    | 2023   | 2024   | 2025e  | 2026e  | 2027e  |
|----------------------------|------------------|--------------------------------------------------|---------|--------|--------|--------|--------|--------|
| <b>Sales</b>               | 9.4 %            | 422.3                                            | 542.2   | 540.6  | 554.2  | 575.8  | 639.1  | 725.2  |
| Change Sales yoy           |                  | 11.3 %                                           | 28.4 %  | -0.3 % | 2.5 %  | 3.9 %  | 11.0 % | 13.5 % |
| Gross profit margin        |                  | 62.0 %                                           | 50.8 %  | 57.7 % | 63.7 % | 65.5 % | 65.4 % | 66.3 % |
| <b>EBITDA</b>              | 15.2 %           | 62.0                                             | 61.4    | 81.4   | 105.3  | 113.4  | 135.0  | 160.8  |
| Margin                     |                  | 14.7 %                                           | 11.3 %  | 15.1 % | 19.0 % | 19.7 % | 21.1 % | 22.2 % |
| <b>EBIT</b>                | 15.2 %           | 37.6                                             | 35.9    | 55.5   | 79.0   | 85.3   | 103.2  | 120.7  |
| Margin                     |                  | 8.9 %                                            | 6.6 %   | 10.3 % | 14.2 % | 14.8 % | 16.1 % | 16.6 % |
| <b>Net income</b>          | 17.7 %           | 27.6                                             | 30.1    | 34.6   | 54.1   | 59.9   | 73.2   | 88.1   |
| <b>EPS</b>                 | 17.9 %           | 2.72                                             | 2.96    | 3.40   | 5.31   | 5.93   | 7.25   | 8.72   |
| <b>EPS adj.</b>            | 17.9 %           | 2.72                                             | 2.96    | 3.40   | 5.31   | 5.93   | 7.25   | 8.72   |
| <b>DPS</b>                 | 18.6 %           | 1.00                                             | 1.05    | 1.20   | 1.80   | 2.00   | 2.20   | 3.00   |
| Dividend Yield             |                  | 4.1 %                                            | 5.3 %   | 6.0 %  | 4.1 %  | 1.3 %  | 1.5 %  | 2.0 %  |
| <b>FCFPS</b>               |                  | 1.43                                             | -3.23   | 5.12   | 7.29   | 3.17   | 8.28   | 8.24   |
| <b>FCF / Market cap</b>    |                  | 5.9 %                                            | -16.3 % | 25.5 % | 16.6 % | 2.1 %  | 5.6 %  | 5.5 %  |
| <b>EV / Sales</b>          |                  | 1.0 x                                            | 0.7 x   | 0.6 x  | 1.0 x  | 2.7 x  | 2.4 x  | 2.1 x  |
| <b>EV / EBITDA</b>         |                  | 6.9 x                                            | 6.1 x   | 4.3 x  | 5.1 x  | 13.9 x | 11.5 x | 9.3 x  |
| <b>EV / EBIT</b>           |                  | 11.3 x                                           | 10.5 x  | 6.3 x  | 6.8 x  | 18.5 x | 15.0 x | 12.4 x |
| <b>P / E</b>               |                  | 8.9 x                                            | 6.7 x   | 5.9 x  | 8.3 x  | 25.2 x | 20.6 x | 17.1 x |
| <b>P / E adj.</b>          |                  | 8.9 x                                            | 6.7 x   | 5.9 x  | 8.3 x  | 25.2 x | 20.6 x | 17.1 x |
| <b>FCF Potential Yield</b> |                  | 7.9 %                                            | 10.1 %  | 13.1 % | 11.7 % | 4.1 %  | 5.2 %  | 6.7 %  |
| <b>Net Debt</b>            |                  | 179.8                                            | 174.8   | 145.9  | 86.1   | 74.3   | 38.7   | -15.2  |
| <b>ROCE (NOPAT)</b>        |                  | 10.9 %                                           | 8.9 %   | 12.7 % | 18.9 % | 19.9 % | 22.4 % | 25.0 % |
| <b>Guidance:</b>           |                  | FY 2025: Sales ca. EUR 580m, EBITDA ca. EUR 113m |         |        |        |        |        |        |

### Sales development in EUR m



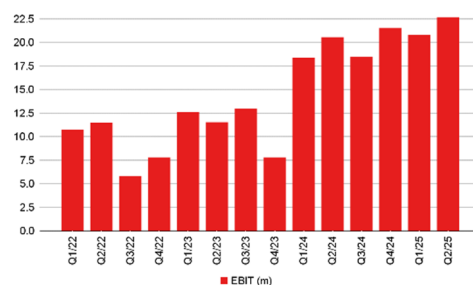
Source: Warburg Research

### Sales by regions 2024; in %



Source: Warburg Research

### EBIT development in EUR m



Source: Warburg Research

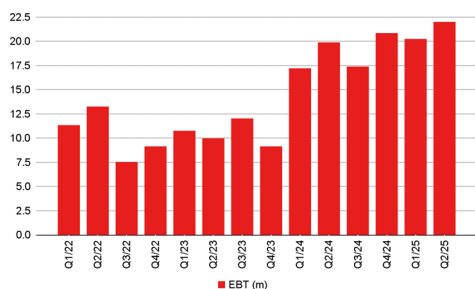
## Company Background

- Alzchem goes back to the Bayerische Stickstoff-Werke GmbH (1908), which built a large calcium carbide and calcium cyanamide plant on the river Alz
- In 1939, Bayerische Kraftwerk AG and Donauwerke AG merged to form Süddeutsche Kalkstickstoffe AG, based in Trostberg. In 1978 company's name was changed to SKW Trostberg AG
- Merger of Degussa Hüls AG with Trostberg AG to form Degussa AG in 2000. Merger of the Alz locations Trostberg, Schalchen, Hart and Waldkraiburg into AlzChem Holding GmbH in 2006
- Takeover by bluO in 2009, conversion to Alzchem AG 2011. In 2019 the company heavily invested in the area of feed additives with the construction of a dedicated CreAMINO® production facility
- Alzchem is brought into the listed Alzchem Group AG (formerly Softmatic AG). Alzchem Group AG is the new parent company of the Alzchem Group. 2019 Commissioning of investment projects CreAMINO® and Nitrile

## Competitive Quality

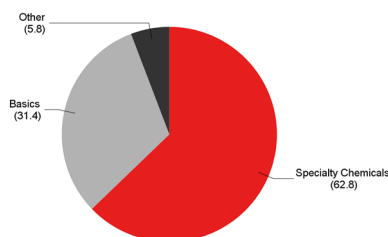
- Alzchem is a globally active, vertically integrated manufacturer of various chemical products of the calcium carbide/calcium cyanamide chain with a strategic focus on growth in the Specialty Chemicals business segment
- Alzchem's integrated manufacturing "Verbund" system enables efficiency gains in production. The company is the global leader or among the leading companies in its chosen fields of activity
- The company has four production facilities in Germany and one in Sweden that are complemented by two marketing companies in the US and in China allowing for global distribution of its products
- The company is benefiting from megatrends like sustainable energy production, population growth and increase in aging population. Its products offer attractive solutions that meet demand growth.
- Alzchem provides a highly diversified product portfolio ranging e.g. from dietary supplements, plant growth regulators to propellents, thus addressing a wide range of customer industries

### EBT development in EUR m



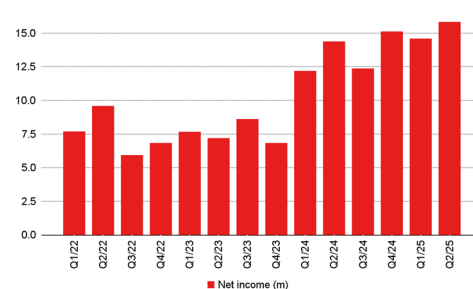
Source: Warburg Research

### Sales by segments 2024; in %



Source: Warburg Research

### Net income development in EUR m



Source: Warburg Research

## DCF model

|                             | Detailed forecast period |        |        | Transitional period |        |        |        |        |         |         |         |         |         | Term. Value |
|-----------------------------|--------------------------|--------|--------|---------------------|--------|--------|--------|--------|---------|---------|---------|---------|---------|-------------|
| Figures in EUR m            | 2025e                    | 2026e  | 2027e  | 2028e               | 2029e  | 2030e  | 2031e  | 2032e  | 2033e   | 2034e   | 2035e   | 2036e   | 2037e   |             |
| Sales                       | 575.8                    | 639.1  | 725.2  | 761.5               | 799.5  | 895.5  | 949.2  | 976.7  | 1,004.1 | 1,031.2 | 1,058.0 | 1,084.4 | 1,110.5 | 1.0 %       |
| Sales change                | 3.9 %                    | 11.0 % | 13.5 % | 5.0 %               | 5.0 %  | 12.0 % | 6.0 %  | 2.9 %  | 2.8 %   | 2.7 %   | 2.6 %   | 2.5 %   | 2.4 %   |             |
| EBIT                        | 85.3                     | 103.2  | 120.7  | 127.2               | 137.5  | 153.1  | 165.2  | 170.9  | 176.7   | 182.5   | 188.3   | 194.1   | 199.9   | 18.0 %      |
| EBIT-margin                 | 14.8 %                   | 16.1 % | 16.6 % | 16.7 %              | 17.2 % | 17.1 % | 17.4 % | 17.5 % | 17.6 %  | 17.7 %  | 17.8 %  | 17.9 %  | 18.0 %  |             |
| Tax rate (EBT)              | 28.0 %                   | 28.0 % | 28.0 % | 28.0 %              | 28.0 % | 28.0 % | 28.0 % | 28.0 % | 28.0 %  | 28.0 %  | 28.0 %  | 28.0 %  | 28.0 %  | 135         |
| NOPAT                       | 61.4                     | 74.3   | 86.9   | 91.6                | 99.0   | 110.3  | 118.9  | 123.1  | 127.2   | 131.4   | 135.6   | 139.8   | 143.9   |             |
| Depreciation                | 28.1                     | 31.8   | 40.1   | 40.4                | 40.8   | 48.4   | 48.4   | 48.8   | 49.2    | 49.5    | 49.7    | 49.9    | 50.0    | 884         |
| in % of Sales               | 4.9 %                    | 5.0 %  | 5.5 %  | 5.3 %               | 5.1 %  | 5.4 %  | 5.1 %  | 5.0 %  | 4.9 %   | 4.8 %   | 4.7 %   | 4.6 %   | 4.5 %   |             |
| Changes in provisions       | 1.9                      | 5.4    | 7.0    | 5.6                 | 5.8    | 14.7   | 8.2    | 4.2    | 4.2     | 4.2     | 4.1     | 4.1     | 4.0     | 51.49 %     |
| Change in Liquidity from    |                          |        |        |                     |        |        |        |        |         |         |         |         |         |             |
| - Working Capital           | 6.2                      | 12.5   | 16.6   | 8.9                 | 9.3    | 23.6   | 13.2   | 6.8    | 6.7     | 6.7     | 6.6     | 6.5     | 6.4     | 10.1        |
| - Capex                     | 100.0                    | 100.0  | 35.0   | 34.3                | 36.0   | 37.6   | 38.9   | 40.0   | 41.2    | 42.3    | 43.4    | 44.5    | 45.5    |             |
| Capex in % of Sales         | 17.4 %                   | 15.6 % | 4.8 %  | 4.5 %               | 4.5 %  | 4.2 %  | 4.1 %  | 4.1 %  | 4.1 %   | 4.1 %   | 4.1 %   | 4.1 %   | 4.1 %   | 160.73      |
| - Other                     | 0.8                      | -39.1  | -29.5  | 0.0                 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |             |
| Free Cash Flow (WACC Model) | -15.6                    | 38.1   | 111.8  | 94.3                | 100.3  | 112.2  | 123.5  | 129.3  | 132.8   | 136.1   | 139.5   | 142.7   | 146.0   | 160.73      |
| PV of FCF                   | -15.4                    | 34.8   | 95.3   | 74.8                | 74.1   | 77.1   | 79.0   | 77.1   | 73.7    | 70.4    | 67.1    | 64.0    | 60.9    |             |
| share of PVs                | 6.68 %                   |        |        | 41.83 %             |        |        |        |        |         |         |         |         |         |             |

## Model parameter

Derivation of WACC:

|                          |         |
|--------------------------|---------|
| Debt ratio               | 30.00 % |
| Cost of debt (after tax) | 3.6 %   |
| Market return            | 8.25 %  |
| Risk free rate           | 2.75 %  |

WACC 7.39 %

Derivation of Beta:

|                    |      |
|--------------------|------|
| Financial Strength | 1.00 |
| Liquidity (share)  | 1.20 |
| Cyclicality        | 1.00 |
| Transparency       | 1.50 |
| Others             | 1.00 |

Beta 1.14

## Valuation (m)

Present values 2037e

|                            |     |
|----------------------------|-----|
| Terminal Value             | 833 |
| Financial liabilities      | 884 |
| Pension liabilities        | 51  |
| Hybrid capital             | 97  |
| Minority interest          | 0   |
| Market val. of investments | 2   |
| Liquidity                  | 0   |
|                            | 62  |

Equity Value 1,629

No. of shares (m) 10.1

Value per share (EUR) 160.73

## Sensitivity Value per Share (EUR)

|      |       | Terminal Growth |        |        |        |        |        |        |      |       | Delta EBIT-margin |         |         |         |         |         |         |
|------|-------|-----------------|--------|--------|--------|--------|--------|--------|------|-------|-------------------|---------|---------|---------|---------|---------|---------|
|      |       | 0.25 %          | 0.50 % | 0.75 % | 1.00 % | 1.25 % | 1.50 % | 1.75 % |      |       | -0.8 pp           | -0.5 pp | -0.3 pp | +0.0 pp | +0.3 pp | +0.5 pp | +0.8 pp |
| Beta | WACC  |                 |        |        |        |        |        |        | Beta | WACC  |                   |         |         |         |         |         |         |
| 1.40 | 8.4 % | 129.63          | 131.57 | 133.63 | 135.83 | 138.19 | 140.72 | 143.43 | 1.40 | 8.4 % | 129.13            | 131.37  | 133.60  | 135.83  | 138.07  | 140.30  | 142.53  |
| 1.27 | 7.9 % | 139.87          | 142.20 | 144.70 | 147.37 | 150.25 | 153.35 | 156.70 | 1.27 | 7.9 % | 140.16            | 142.57  | 144.97  | 147.37  | 149.77  | 152.18  | 154.58  |
| 1.20 | 7.6 % | 145.52          | 148.09 | 150.84 | 153.80 | 156.99 | 160.44 | 164.18 | 1.20 | 7.6 % | 146.30            | 148.80  | 151.30  | 153.80  | 156.29  | 158.79  | 161.29  |
| 1.14 | 7.4 % | 151.57          | 154.40 | 157.45 | 160.73 | 164.28 | 168.13 | 172.32 | 1.14 | 7.4 % | 152.93            | 155.53  | 158.13  | 160.73  | 163.33  | 165.93  | 168.53  |
| 1.08 | 7.1 % | 158.06          | 161.20 | 164.57 | 168.23 | 172.19 | 176.50 | 181.21 | 1.08 | 7.1 % | 160.10            | 162.81  | 165.52  | 168.23  | 170.93  | 173.64  | 176.35  |
| 1.01 | 6.9 % | 165.05          | 168.53 | 172.29 | 176.36 | 180.80 | 185.65 | 190.97 | 1.01 | 6.9 % | 167.87            | 170.70  | 173.53  | 176.36  | 179.19  | 182.02  | 184.85  |
| 0.88 | 6.4 % | 180.75          | 185.07 | 189.77 | 194.91 | 200.54 | 206.76 | 213.63 | 0.88 | 6.4 % | 185.60            | 188.70  | 191.81  | 194.91  | 198.01  | 201.12  | 204.22  |

- The beta value reflects the limited liquidity of the shares (free float 68.3%),
- In addition, transparency is reduced for structural reasons as Alzchem is positioned as a B2B company

## Free Cash Flow Value Potential

Warburg Research's valuation tool "FCF Value Potential" reflects the ability of the company to generate sustainable free cash flows. It is based on the "FCF potential" - a FCF "ex growth" figure - which assumes unchanged working capital and pure maintenance capex. A value indication is derived via the perpetuity of a given year's "FCF potential" with consideration of the weighted costs of capital. The fluctuating value indications over time add a timing element to the DCF model (our preferred valuation tool).

| in EUR m                                      | 2021          | 2022         | 2023         | 2024         | 2025e          | 2026e          | 2027e          |               |
|-----------------------------------------------|---------------|--------------|--------------|--------------|----------------|----------------|----------------|---------------|
| Net Income before minorities                  | 27.8          | 30.2         | 34.8         | 54.2         | 60.0           | 73.4           | 88.2           |               |
| + Depreciation + Amortisation                 | 24.5          | 25.5         | 25.9         | 26.3         | 28.1           | 31.8           | 40.1           |               |
| - Net Interest Income                         | -1.5          | -2.5         | -5.5         | -3.2         | -1.5           | -0.8           | 2.4            |               |
| - Maintenance Capex                           | 20.0          | 20.3         | 20.4         | 21.6         | 24.0           | 25.0           | 25.2           |               |
| + Other                                       | 0.0           | 0.0          | 0.0          | 0.0          | 0.0            | 0.0            | 0.0            |               |
| <b>= Free Cash Flow Potential</b>             | <b>33.8</b>   | <b>37.9</b>  | <b>45.8</b>  | <b>62.2</b>  | <b>65.6</b>    | <b>81.0</b>    | <b>100.7</b>   |               |
| FCF Potential Yield (on market EV)            | 7.9 %         | 10.1 %       | 13.1 %       | 11.7 %       | 4.1 %          | 5.2 %          | 6.7 %          |               |
| WACC                                          | 7.39 %        | 7.39 %       | 7.39 %       | 7.39 %       | 7.39 %         | 7.39 %         | 7.39 %         |               |
| <b>= Enterprise Value (EV)</b>                | <b>425.3</b>  | <b>375.2</b> | <b>350.6</b> | <b>533.6</b> | <b>1,581.2</b> | <b>1,545.6</b> | <b>1,491.8</b> |               |
| <b>= Fair Enterprise Value</b>                | <b>456.5</b>  | <b>512.4</b> | <b>619.8</b> | <b>841.1</b> | <b>886.9</b>   | <b>1,094.9</b> | <b>1,361.6</b> |               |
| - Net Debt (Cash)                             | -10.9         | -10.9        | -10.9        | -10.9        | -24.5          | -65.6          | -126.4         |               |
| - Pension Liabilities                         | 96.9          | 96.9         | 96.9         | 96.9         | 98.8           | 104.3          | 111.3          |               |
| - Other                                       | 0.0           | 0.0          | 0.0          | 0.0          | 0.0            | 0.0            | 0.0            |               |
| - Market value of minorities                  | 0.0           | 0.0          | 0.0          | 0.0          | 0.0            | 0.0            | 0.0            |               |
| + Market value of investments                 | 0.0           | 0.0          | 0.0          | 0.0          | 0.0            | 0.0            | 0.0            |               |
| <b>= Fair Market Capitalisation</b>           | <b>370.4</b>  | <b>426.3</b> | <b>533.7</b> | <b>755.1</b> | <b>812.7</b>   | <b>1,056.2</b> | <b>1,376.8</b> |               |
| Number of shares, average                     | 10.1          | 10.1         | 10.2         | 10.2         | 10.1           | 10.1           | 10.1           |               |
| <b>= Fair value per share (EUR)</b>           | <b>36.54</b>  | <b>42.06</b> | <b>52.45</b> | <b>74.21</b> | <b>80.46</b>   | <b>104.57</b>  | <b>136.32</b>  |               |
| premium (-) / discount (+) in %               |               |              |              |              | -46.1 %        | -29.9 %        | -8.6 %         |               |
| <b>Sensitivity Fair value per Share (EUR)</b> |               |              |              |              |                |                |                |               |
| WACC                                          | 10.39 %       | 23.55        | 27.47        | 35.01        | 50.54          | 54.92          | 73.03          | 97.06         |
|                                               | 9.39 %        | 26.96        | 31.30        | 39.64        | 56.83          | 61.55          | 81.21          | 107.23        |
|                                               | 8.39 %        | 31.18        | 36.04        | 45.37        | 64.61          | 69.75          | 91.34          | 119.83        |
|                                               | <b>7.39 %</b> | <b>36.54</b> | <b>42.06</b> | <b>52.45</b> | <b>74.21</b>   | <b>80.46</b>   | <b>104.57</b>  | <b>136.32</b> |
|                                               | 6.39 %        | 43.59        | 49.97        | 62.22        | 87.48          | 93.86          | 121.10         | 156.85        |
|                                               | 5.39 %        | 53.24        | 60.80        | 75.33        | 105.27         | 112.62         | 144.26         | 185.65        |
|                                               | 4.39 %        | 67.29        | 76.58        | 94.41        | 131.16         | 139.92         | 177.96         | 227.56        |

■ Historical volatility of the value indication is due to cyclical operative development

| Valuation                           | 2021   | 2022   | 2023   | 2024   | 2025e  | 2026e  | 2027e  |
|-------------------------------------|--------|--------|--------|--------|--------|--------|--------|
| Price / Book                        | 2.8 x  | 1.4 x  | 1.3 x  | 2.2 x  | 6.1 x  | 5.0 x  | 4.1 x  |
| Book value per share ex intangibles | 8.42   | 13.92  | 15.52  | 19.84  | 24.14  | 29.42  | 35.97  |
| EV / Sales                          | 1.0 x  | 0.7 x  | 0.6 x  | 1.0 x  | 2.7 x  | 2.4 x  | 2.1 x  |
| EV / EBITDA                         | 6.9 x  | 6.1 x  | 4.3 x  | 5.1 x  | 13.9 x | 11.5 x | 9.3 x  |
| EV / EBIT                           | 11.3 x | 10.5 x | 6.3 x  | 6.8 x  | 18.5 x | 15.0 x | 12.4 x |
| EV / EBIT adj.*                     | 11.3 x | 10.5 x | 6.3 x  | 6.8 x  | 18.5 x | 15.0 x | 12.4 x |
| P / FCF                             | 16.9 x | n.a.   | 3.9 x  | 6.0 x  | 47.0 x | 18.0 x | 18.1 x |
| P / E                               | 8.9 x  | 6.7 x  | 5.9 x  | 8.3 x  | 25.2 x | 20.6 x | 17.1 x |
| P / E adj.*                         | 8.9 x  | 6.7 x  | 5.9 x  | 8.3 x  | 25.2 x | 20.6 x | 17.1 x |
| Dividend Yield                      | 4.1 %  | 5.3 %  | 6.0 %  | 4.1 %  | 1.3 %  | 1.5 %  | 2.0 %  |
| FCF Potential Yield (on market EV)  | 7.9 %  | 10.1 % | 13.1 % | 11.7 % | 4.1 %  | 5.2 %  | 6.7 %  |

\*Adjustments made for: Restructuring costs, value adjustments, one-off earnings/losses

## Consolidated profit & loss

| In EUR m                                         | 2021          | 2022          | 2023          | 2024          | 2025e         | 2026e         | 2027e         |
|--------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Sales</b>                                     | <b>422.3</b>  | <b>542.2</b>  | <b>540.6</b>  | <b>554.2</b>  | <b>575.8</b>  | <b>639.1</b>  | <b>725.2</b>  |
| Change Sales yoy                                 | 11.3 %        | 28.4 %        | -0.3 %        | 2.5 %         | 3.9 %         | 11.0 %        | 13.5 %        |
| Increase / decrease in inventory                 | 10.0          | 22.2          | -3.8          | -5.3          | 25.0          | 0.0           | 0.0           |
| Own work capitalised                             | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           |
| <b>Total Sales</b>                               | <b>432.3</b>  | <b>564.4</b>  | <b>536.8</b>  | <b>548.9</b>  | <b>600.8</b>  | <b>639.1</b>  | <b>725.2</b>  |
| Material expenses                                | 170.7         | 288.9         | 225.1         | 195.7         | 223.4         | 221.3         | 244.5         |
| <b>Gross profit</b>                              | <b>261.7</b>  | <b>275.5</b>  | <b>311.7</b>  | <b>353.3</b>  | <b>377.4</b>  | <b>417.8</b>  | <b>480.7</b>  |
| <b>Gross profit margin</b>                       | <b>62.0 %</b> | <b>50.8 %</b> | <b>57.7 %</b> | <b>63.7 %</b> | <b>65.5 %</b> | <b>65.4 %</b> | <b>66.3 %</b> |
| Personnel expenses                               | 132.2         | 137.1         | 145.6         | 160.5         | 170.2         | 183.1         | 206.8         |
| Other operating income                           | 11.4          | 24.2          | 13.9          | 17.3          | 20.9          | 22.3          | 25.3          |
| Other operating expenses                         | 78.8          | 101.1         | 98.5          | 104.8         | 114.7         | 122.0         | 138.4         |
| Unfrequent items                                 | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           |
| <b>EBITDA</b>                                    | <b>62.0</b>   | <b>61.4</b>   | <b>81.4</b>   | <b>105.3</b>  | <b>113.4</b>  | <b>135.0</b>  | <b>160.8</b>  |
| <b>Margin</b>                                    | <b>14.7 %</b> | <b>11.3 %</b> | <b>15.1 %</b> | <b>19.0 %</b> | <b>19.7 %</b> | <b>21.1 %</b> | <b>22.2 %</b> |
| Depreciation of fixed assets                     | 24.5          | 25.5          | 25.9          | 26.3          | 28.1          | 31.8          | 40.1          |
| <b>EBITA</b>                                     | <b>37.6</b>   | <b>35.9</b>   | <b>55.5</b>   | <b>79.0</b>   | <b>85.3</b>   | <b>103.2</b>  | <b>120.7</b>  |
| Amortisation of intangible assets                | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           |
| Goodwill amortisation                            | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           |
| <b>EBIT</b>                                      | <b>37.6</b>   | <b>35.9</b>   | <b>55.5</b>   | <b>79.0</b>   | <b>85.3</b>   | <b>103.2</b>  | <b>120.7</b>  |
| <b>Margin</b>                                    | <b>8.9 %</b>  | <b>6.6 %</b>  | <b>10.3 %</b> | <b>14.2 %</b> | <b>14.8 %</b> | <b>16.1 %</b> | <b>16.6 %</b> |
| <b>EBIT adj.</b>                                 | <b>37.6</b>   | <b>35.9</b>   | <b>55.5</b>   | <b>79.0</b>   | <b>85.3</b>   | <b>103.2</b>  | <b>120.7</b>  |
| Interest income                                  | 0.0           | 0.0           | 0.3           | 2.2           | 3.3           | 4.1           | 4.8           |
| Interest expenses                                | 1.5           | 2.5           | 5.8           | 5.4           | 4.7           | 4.8           | 2.4           |
| Other financial income (loss)                    | 0.4           | 7.9           | -1.8          | -0.4          | -0.5          | -0.5          | -0.6          |
| <b>EBT</b>                                       | <b>36.5</b>   | <b>41.3</b>   | <b>48.2</b>   | <b>75.3</b>   | <b>83.4</b>   | <b>101.9</b>  | <b>122.6</b>  |
| <b>Margin</b>                                    | <b>8.6 %</b>  | <b>7.6 %</b>  | <b>8.9 %</b>  | <b>13.6 %</b> | <b>14.5 %</b> | <b>15.9 %</b> | <b>16.9 %</b> |
| Total taxes                                      | 8.7           | 11.1          | 13.4          | 21.1          | 23.3          | 28.5          | 34.3          |
| <b>Net income from continuing operations</b>     | <b>27.8</b>   | <b>30.2</b>   | <b>34.8</b>   | <b>54.2</b>   | <b>60.0</b>   | <b>73.4</b>   | <b>88.2</b>   |
| Income from discontinued operations (net of tax) | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           | 0.0           |
| <b>Net income before minorities</b>              | <b>27.8</b>   | <b>30.2</b>   | <b>34.8</b>   | <b>54.2</b>   | <b>60.0</b>   | <b>73.4</b>   | <b>88.2</b>   |
| Minority interest                                | 0.2           | 0.2           | 0.2           | 0.2           | 0.2           | 0.2           | 0.2           |
| <b>Net income</b>                                | <b>27.6</b>   | <b>30.1</b>   | <b>34.6</b>   | <b>54.1</b>   | <b>59.9</b>   | <b>73.2</b>   | <b>88.1</b>   |
| <b>Margin</b>                                    | <b>6.5 %</b>  | <b>5.5 %</b>  | <b>6.4 %</b>  | <b>9.8 %</b>  | <b>10.4 %</b> | <b>11.5 %</b> | <b>12.1 %</b> |
| Number of shares, average                        | 10.1          | 10.1          | 10.2          | 10.2          | 10.1          | 10.1          | 10.1          |
| <b>EPS</b>                                       | <b>2.72</b>   | <b>2.96</b>   | <b>3.40</b>   | <b>5.31</b>   | <b>5.93</b>   | <b>7.25</b>   | <b>8.72</b>   |
| EPS adj.                                         | 2.72          | 2.96          | 3.40          | 5.31          | 5.93          | 7.25          | 8.72          |

\*Adjustments made for: Restructuring costs, value adjustments, one-off earnings/losses

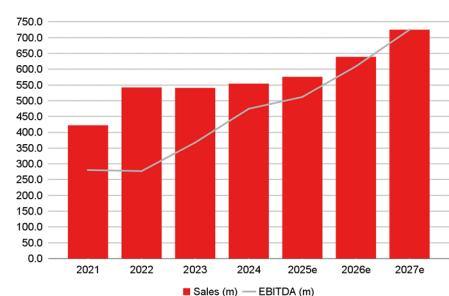
**Guidance: FY 2025: Sales ca. EUR 580m, EBITDA ca. EUR 113m**

## Financial Ratios

|                               | 2021   | 2022   | 2023     | 2024   | 2025e  | 2026e  | 2027e  |
|-------------------------------|--------|--------|----------|--------|--------|--------|--------|
| Total Operating Costs / Sales | 59.1 % | 71.9 % | 59.9 %   | 54.2 % | 58.7 % | 53.7 % | 52.8 % |
| Operating Leverage            | 2.0 x  | -0.2 x | -187.8 x | 16.8 x | 2.1 x  | 1.9 x  | 1.3 x  |
| EBITDA / Interest expenses    | 41.6 x | 24.4 x | 14.0 x   | 19.7 x | 24.0 x | 27.9 x | 66.9 x |
| Tax rate (EBT)                | 24.0 % | 26.8 % | 27.8 %   | 28.0 % | 28.0 % | 28.0 % | 28.0 % |
| Dividend Payout Ratio         | 36.5 % | 35.2 % | 35.1 %   | 33.8 % | 33.6 % | 30.3 % | 34.3 % |
| Sales per Employee            | n.a.   | n.a.   | n.a.     | n.a.   | n.a.   | n.a.   | n.a.   |

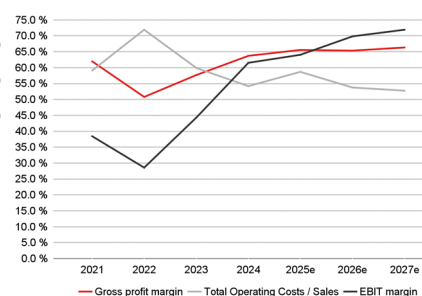
### Sales, EBITDA

in EUR m

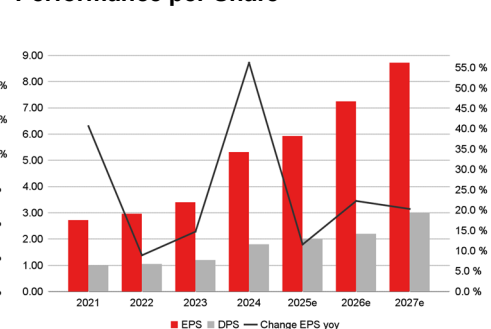


### Operating Performance

in %



### Performance per Share



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

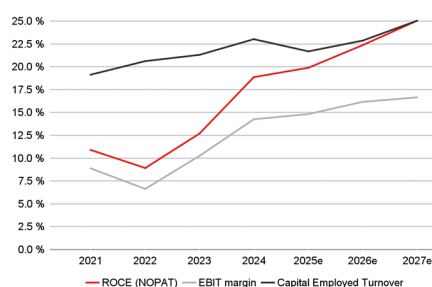
## Consolidated balance sheet

| In EUR m                                                | 2021         | 2022         | 2023         | 2024         | 2025e        | 2026e        | 2027e        |
|---------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Assets</b>                                           |              |              |              |              |              |              |              |
| Goodwill and other intangible assets                    | 2.3          | 3.0          | 3.7          | 3.7          | 3.3          | 3.0          | 2.7          |
| thereof other intangible assets                         | 2.3          | 3.0          | 3.7          | 3.7          | 3.3          | 3.0          | 2.7          |
| thereof Goodwill                                        | 0.0          | 0.0          | 0.0          | 0.0          | 0.0          | 0.0          | 0.0          |
| Property, plant and equipment                           | 186.5        | 187.8        | 182.1        | 197.0        | 269.3        | 337.8        | 333.1        |
| Financial assets                                        | 0.0          | 0.0          | 0.0          | 0.0          | 0.0          | 0.0          | 0.0          |
| Other long-term assets                                  | 0.0          | 0.0          | 0.0          | 0.0          | 0.0          | 0.0          | 0.0          |
| <b>Fixed assets</b>                                     | <b>188.8</b> | <b>190.7</b> | <b>185.8</b> | <b>200.7</b> | <b>272.6</b> | <b>340.8</b> | <b>335.7</b> |
| Inventories                                             | 86.7         | 122.4        | 107.5        | 101.2        | 105.8        | 113.5        | 123.7        |
| Accounts receivable                                     | 40.8         | 55.7         | 75.2         | 78.9         | 82.0         | 91.0         | 103.3        |
| Liquid assets                                           | 8.3          | 9.2          | 11.9         | 61.5         | 76.5         | 91.3         | 153.5        |
| Other short-term assets                                 | 53.0         | 44.8         | 44.3         | 41.5         | 42.6         | 45.7         | 49.8         |
| <b>Current assets</b>                                   | <b>188.8</b> | <b>232.1</b> | <b>238.9</b> | <b>283.2</b> | <b>306.9</b> | <b>341.6</b> | <b>430.4</b> |
| <b>Total Assets</b>                                     | <b>377.7</b> | <b>422.9</b> | <b>424.7</b> | <b>483.8</b> | <b>579.5</b> | <b>682.4</b> | <b>766.1</b> |
| <b>Liabilities and shareholders' equity</b>             |              |              |              |              |              |              |              |
| Subscribed capital                                      | 101.8        | 101.8        | 101.8        | 101.8        | 101.8        | 101.8        | 101.8        |
| Capital reserve                                         | -1.7         | 5.1          | 7.2          | 12.5         | 17.4         | 23.8         | 31.7         |
| Retained earnings                                       | -10.3        | 30.8         | 43.7         | 75.8         | 106.1        | 144.8        | 192.9        |
| Other equity components                                 | -2.1         | 6.3          | 9.0          | 15.6         | 21.8         | 29.8         | 39.6         |
| Shareholders' equity                                    | 87.6         | 144.0        | 161.6        | 205.5        | 247.1        | 300.1        | 366.0        |
| Minority interest                                       | 1.9          | 1.9          | 1.9          | 1.9          | 2.0          | 2.1          | 2.2          |
| <b>Total equity</b>                                     | <b>89.6</b>  | <b>145.9</b> | <b>163.6</b> | <b>207.5</b> | <b>249.1</b> | <b>302.2</b> | <b>368.1</b> |
| Provisions                                              | 167.3        | 109.1        | 123.5        | 122.6        | 125.1        | 132.5        | 142.0        |
| thereof provisions for pensions and similar obligations | 140.0        | 90.1         | 100.3        | 96.9         | 98.8         | 104.3        | 111.3        |
| Financial liabilities (total)                           | 48.0         | 93.9         | 57.5         | 50.7         | 52.0         | 25.8         | 27.1         |
| Short-term financial liabilities                        | 10.5         | 66.4         | 8.8          | 9.6          | 9.8          | 10.6         | 10.5         |
| Accounts payable                                        | 32.8         | 37.4         | 31.6         | 37.4         | 38.9         | 43.2         | 49.0         |
| Other liabilities                                       | 39.9         | 36.5         | 48.5         | 65.7         | 114.4        | 178.8        | 179.9        |
| <b>Liabilities</b>                                      | <b>288.1</b> | <b>276.9</b> | <b>261.1</b> | <b>276.4</b> | <b>330.4</b> | <b>380.2</b> | <b>398.0</b> |
| <b>Total liabilities and shareholders' equity</b>       | <b>377.7</b> | <b>422.9</b> | <b>424.7</b> | <b>483.8</b> | <b>579.5</b> | <b>682.4</b> | <b>766.1</b> |

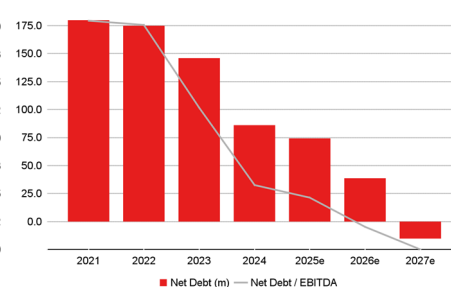
## Financial Ratios

|                                         | 2021    | 2022    | 2023   | 2024   | 2025e  | 2026e  | 2027e  |
|-----------------------------------------|---------|---------|--------|--------|--------|--------|--------|
| <b>Efficiency of Capital Employment</b> |         |         |        |        |        |        |        |
| Operating Assets Turnover               | 1.5 x   | 1.7 x   | 1.6 x  | 1.6 x  | 1.4 x  | 1.3 x  | 1.4 x  |
| Capital Employed Turnover               | 1.6 x   | 1.7 x   | 1.7 x  | 1.9 x  | 1.8 x  | 1.9 x  | 2.1 x  |
| ROA                                     | 14.6 %  | 15.8 %  | 18.6 % | 26.9 % | 22.0 % | 21.5 % | 26.2 % |
| <b>Return on Capital</b>                |         |         |        |        |        |        |        |
| ROCE (NOPAT)                            | 10.9 %  | 8.9 %   | 12.7 % | 18.9 % | 19.9 % | 22.4 % | 25.0 % |
| ROE                                     | 35.7 %  | 25.9 %  | 22.7 % | 29.5 % | 26.5 % | 26.8 % | 26.4 % |
| Adj. ROE                                | 35.7 %  | 25.9 %  | 22.7 % | 29.5 % | 26.5 % | 26.8 % | 26.4 % |
| <b>Balance sheet quality</b>            |         |         |        |        |        |        |        |
| Net Debt                                | 179.8   | 174.8   | 145.9  | 86.1   | 74.3   | 38.7   | -15.2  |
| Net Financial Debt                      | 39.8    | 84.7    | 45.6   | -10.9  | -24.5  | -65.6  | -126.4 |
| Net Gearing                             | 200.7 % | 119.8 % | 89.2 % | 41.5 % | 29.8 % | 12.8 % | -4.1 % |
| Net Fin. Debt / EBITDA                  | 64.1 %  | 137.8 % | 56.1 % | n.a.   | n.a.   | n.a.   | n.a.   |
| Book Value / Share                      | 8.6     | 14.2    | 15.9   | 20.2   | 24.5   | 29.7   | 36.2   |
| Book value per share ex intangibles     | 8.4     | 13.9    | 15.5   | 19.8   | 24.1   | 29.4   | 36.0   |

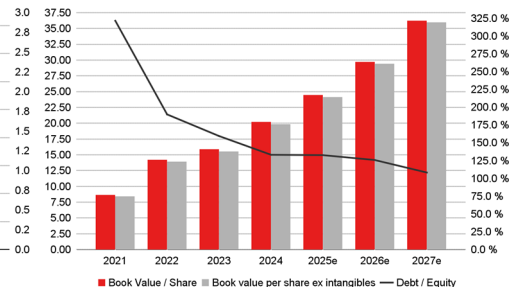
### ROCE Development



### Net debt in EUR m



### Book Value per Share in EUR



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research



## Consolidated cash flow statement

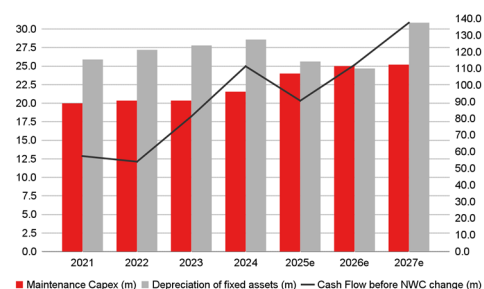
| In EUR m                                               | 2021         | 2022         | 2023         | 2024         | 2025e         | 2026e        | 2027e        |
|--------------------------------------------------------|--------------|--------------|--------------|--------------|---------------|--------------|--------------|
| Net income                                             | 27.8         | 30.2         | 34.8         | 54.2         | 60.0          | 73.4         | 88.2         |
| Depreciation of fixed assets                           | 25.9         | 27.2         | 27.8         | 28.6         | 25.6          | 24.7         | 30.9         |
| Amortisation of goodwill                               | 0.0          | 0.0          | 0.0          | 0.0          | 0.0           | 0.0          | 0.0          |
| Amortisation of intangible assets                      | -1.4         | -1.7         | -1.9         | -2.3         | 2.5           | 7.1          | 9.2          |
| Increase/decrease in long-term provisions              | -1.4         | -1.7         | -1.9         | -2.3         | 2.5           | 7.1          | 9.2          |
| Other non-cash income and expenses                     | 6.6          | -0.1         | 22.5         | 33.0         | 0.0           | 0.0          | 0.0          |
| <b>Cash Flow before NWC change</b>                     | <b>57.4</b>  | <b>54.0</b>  | <b>81.3</b>  | <b>111.3</b> | <b>90.6</b>   | <b>112.3</b> | <b>137.5</b> |
| Increase / decrease in inventory                       | -16.5        | -37.9        | 9.6          | -1.4         | -4.6          | -7.8         | -10.2        |
| Increase / decrease in accounts receivable             | 1.8          | -19.9        | -18.0        | -4.3         | -4.1          | -12.2        | -16.4        |
| Increase / decrease in accounts payable                | 0.0          | 0.0          | 0.0          | 0.0          | 0.1           | 0.3          | 0.3          |
| Increase / decrease in other working capital positions | 0.3          | -0.3         | -0.1         | -0.5         | 50.2          | 68.7         | 6.9          |
| Increase / decrease in working capital (total)         | -14.4        | -58.2        | -8.6         | -6.1         | 41.5          | 49.0         | -19.4        |
| <b>Net cash provided by operating activities [1]</b>   | <b>43.0</b>  | <b>-4.2</b>  | <b>72.7</b>  | <b>105.1</b> | <b>132.1</b>  | <b>161.3</b> | <b>118.2</b> |
| Investments in intangible assets                       | 0.0          | 0.0          | 0.0          | 0.0          | 0.0           | 0.0          | 0.0          |
| Investments in property, plant and equipment           | -28.5        | -29.1        | -20.6        | -43.1        | -100.0        | -100.0       | -35.0        |
| Payments for acquisitions                              | 0.0          | 0.0          | 0.0          | 0.0          | 0.0           | 0.0          | 0.0          |
| Financial investments                                  | 0.0          | 0.0          | 0.0          | 0.0          | 0.0           | 0.0          | 0.0          |
| Income from asset disposals                            | 0.1          | 0.6          | 0.0          | 0.1          | 0.0           | 0.0          | 0.0          |
| <b>Net cash provided by investing activities [2]</b>   | <b>-28.5</b> | <b>-28.5</b> | <b>-20.5</b> | <b>-31.0</b> | <b>-100.0</b> | <b>-77.6</b> | <b>-35.0</b> |
| Change in financial liabilities                        | -12.7        | 45.9         | -36.4        | -8.8         | 1.3           | -26.2        | 1.3          |
| Dividends paid                                         | -8.0         | -10.3        | -10.9        | -12.4        | -18.4         | -20.3        | -22.3        |
| Purchase of own shares                                 | 0.0          | 0.0          | 0.0          | 0.0          | 0.0           | 0.0          | 0.0          |
| Capital measures                                       | -1.0         | 0.0          | 0.0          | -1.5         | 0.0           | 0.0          | 0.0          |
| Other                                                  | -1.9         | -1.9         | -1.9         | -1.9         | 0.0           | 0.0          | 0.0          |
| <b>Net cash provided by financing activities [3]</b>   | <b>-23.6</b> | <b>33.6</b>  | <b>-49.2</b> | <b>-24.7</b> | <b>-17.1</b>  | <b>-46.5</b> | <b>-21.0</b> |
| <b>Change in liquid funds [1]+[2]+[3]</b>              | <b>-9.3</b>  | <b>0.8</b>   | <b>3.3</b>   | <b>49.3</b>  | <b>15.0</b>   | <b>37.2</b>  | <b>62.2</b>  |
| Effects of exchange-rate changes on cash               | 0.3          | 0.1          | -0.3         | 0.2          | 0.0           | 0.0          | 0.0          |
| Cash and cash equivalent at end of period              | 8.3          | 9.2          | 11.9         | 61.5         | 76.5          | 91.3         | 153.5        |

## Financial Ratios

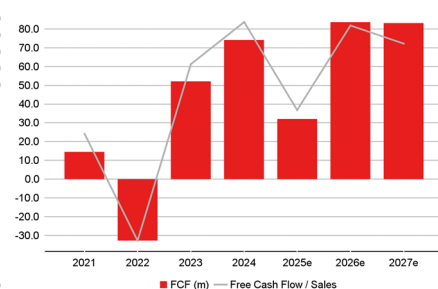
|                                      | 2021    | 2022     | 2023    | 2024    | 2025e   | 2026e   | 2027e   |
|--------------------------------------|---------|----------|---------|---------|---------|---------|---------|
| <b>Cash Flow</b>                     |         |          |         |         |         |         |         |
| FCF                                  | 14.5    | -32.8    | 52.1    | 74.2    | 32.1    | 83.7    | 83.2    |
| Free Cash Flow / Sales               | 3.4 %   | -6.0 %   | 9.6 %   | 13.4 %  | 5.6 %   | 13.1 %  | 11.5 %  |
| Free Cash Flow Potential             | 33.8    | 37.9     | 45.8    | 62.2    | 65.6    | 81.0    | 100.7   |
| Free Cash Flow / Net Profit          | 52.7 %  | -109.0 % | 150.6 % | 137.1 % | 53.6 %  | 114.3 % | 94.4 %  |
| Interest Received / Avg. Cash        | 0.0 %   | 0.5 %    | 3.0 %   | 5.9 %   | 4.7 %   | 4.8 %   | 4.0 %   |
| Interest Paid / Avg. Debt            | 2.7 %   | 3.5 %    | 7.7 %   | 9.9 %   | 9.2 %   | 12.4 %  | 9.1 %   |
| <b>Management of Funds</b>           |         |          |         |         |         |         |         |
| Investment ratio                     | 6.8 %   | 5.4 %    | 3.8 %   | 7.8 %   | 17.4 %  | 15.6 %  | 4.8 %   |
| Maint. Capex / Sales                 | 4.7 %   | 3.8 %    | 3.8 %   | 3.9 %   | 4.2 %   | 3.9 %   | 3.5 %   |
| Capex / Dep                          | 116.6 % | 113.8 %  | 79.4 %  | 163.8 % | 356.1 % | 314.5 % | 87.3 %  |
| Avg. Working Capital / Sales         | 20.6 %  | 21.7 %   | 27.0 %  | 26.5 %  | 25.3 %  | 24.3 %  | 23.4 %  |
| Trade Debtors / Trade Creditors      | 124.6 % | 149.0 %  | 238.4 % | 210.9 % | 210.9 % | 210.9 % | 210.9 % |
| Inventory Turnover                   | 2.0 x   | 2.4 x    | 2.1 x   | 1.9 x   | 2.1 x   | 1.9 x   | 2.0 x   |
| Receivables collection period (days) | 35      | 38       | 51      | 52      | 52      | 52      | 52      |
| Payables payment period (days)       | 70      | 47       | 51      | 70      | 64      | 71      | 73      |
| Cash conversion cycle (Days)         | 151     | 145      | 174     | 171     | 161     | 168     | 164     |

## CAPEX and Cash Flow

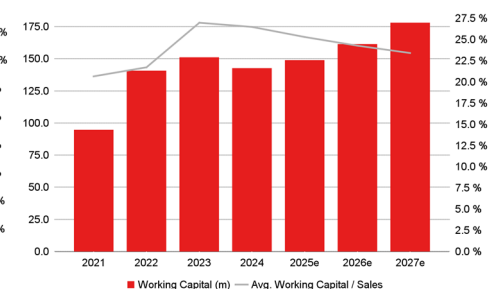
in EUR m



## Free Cash Flow Generation



## Working Capital



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research



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| Company | Disclosure | Link to the historical price targets and rating changes (last 12 months)                                                                              |
|---------|------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|
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|     |                          |                                                                                                           |
|-----|--------------------------|-----------------------------------------------------------------------------------------------------------|
| -B- | <b>Buy:</b>              | The price of the analysed financial instrument is expected to rise over the next 12 months.               |
| -H- | <b>Hold:</b>             | The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months. |
| -S- | <b>Sell:</b>             | The price of the analysed financial instrument is expected to fall over the next 12 months.               |
| “-“ | <b>Rating suspended:</b> | The available information currently does not permit an evaluation of the company.                         |

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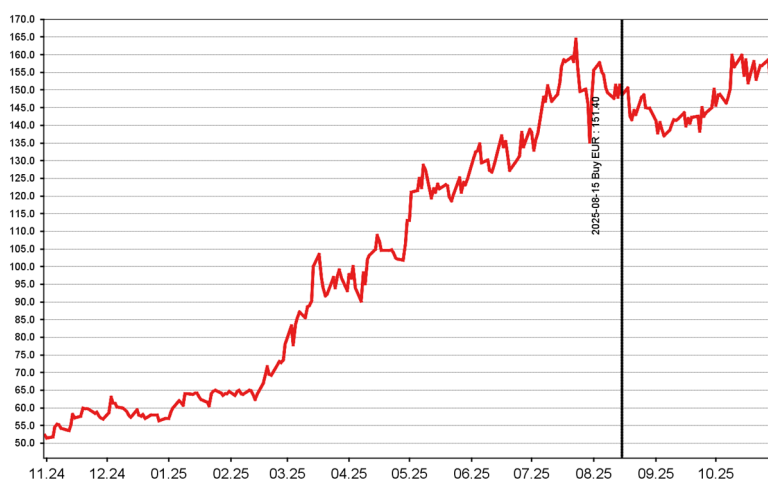
| Rating           | Number of stocks | % of Universe |
|------------------|------------------|---------------|
| Buy              | 141              | 71            |
| Hold             | 49               | 25            |
| Sell             | 6                | 3             |
| Rating suspended | 4                | 2             |
| <b>Total</b>     | <b>200</b>       | <b>100</b>    |

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... taking into account only those companies which were provided with major investment services in the last twelve months.

| Rating           | Number of stocks | % of Universe |
|------------------|------------------|---------------|
| Buy              | 38               | 75            |
| Hold             | 10               | 20            |
| Sell             | 1                | 2             |
| Rating suspended | 2                | 4             |
| <b>Total</b>     | <b>51</b>        | <b>100</b>    |

## PRICE AND RATING HISTORY ALZCHEM AS OF 30.10.2025



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

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