(CDAX, Chemicals, ACT GR)



Buy EUR **40.00** Price EUR 25.90 **Upside** 54.4 %

Value Indicators:	EUR
DCF:	40.10
FCF-Value Potential 23-25:	43.26
SotP 23-24:	43.31
Market Snapshot:	EUR m
Market cap:	263.6
No. of shares (m):	10.2
EV:	401.1
Freefloat MC:	124.1
Ø Trad. Vol. (30d):	141.34 th

Warburg ESG Risk Score:	2.7
ESG Score (MSCI based):	3.0
Balance Sheet Score:	4.0
Market Liquidity Score:	1.0

Dalarioc Officer Ocorc.	7.0	chemicals p
Market Liquidity Score:	1.0	onormodio <sub>l</sub>
Shareholders:		Key Figur
Freefloat	47.08 %	Beta:
LIVIA Corporate Dev. SE	25.13 %	Price / Book
for two na GmbH	15.05 %	Equity Ratio
HDI Vier CE GmbH	12.74 %	Net Fin. Del

Description:	
Alzchem is an integrated specialty chemicals provider	

Key Figures (WRe):	2023e
Beta:	1.6
Price / Book:	1.6 x
Equity Ratio:	39 %
Net Fin. Debt / EBITDA:	0.8 x
Net Debt / EBITDA:	1.9 x

### First Glance: FY2024 outlook beats consensus estimates

		Q4 2023	yoy	Q4 2023e	Q4 2022 Cd	onsensus	FY 2023	yoy	FY 2023e	FY 2022
	Sales Group	142,80	7,2%	140,42	133,20	137,2	540,65	-0,3%	538,28	542,22
thereof	Specialty Chemicals	91,30	23,5%	88,68	73,90		319,80	10,9%	317,18	288,36
	Basics & Intermediates	44,54	-15,4%	44,72	52,61		192,18	-15,5%	192,37	227,54
	Other & Holding	6,96	4,1%	7,02	6,68		28,66	8,9%	28,73	26,32
	EBITDA Group	25,05	73,8%	23,79	14,42	23,1	81,373	32,4%	80,11	61,44
	EBITDA margin	17,5%		16,9%	10,8%		15,1%		14,9%	11,3%
thereof	Specialty Chemicals	23,75	204,9%	20,40	7,79		73,24	38,2%	69,89	53,01
	Basics & Intermediates	3,28	-16,2%	2,46	3,91		9,53	91,3%	8,72	4,98
	Other & Holding	-1,17	n.m.	0,63	0,23		0,46	-81,7%	2,27	2,53
	Consolidation	-0,80	n.m.	0,30	2,49		-1,86	n.m.	-0,76	0,91
	EBIT Group	18,38	215,6%	17,75	5,82	16,60	55,47	54,5%	54,85	35,90
	Net profit	11,19	87,2%	11,36	5,98	12,20	34,79	15,8%	34,84	30,05
	EpS	1,08	83,1%	1,12	0,59	1,20	3,4	14,9%	3,42	2,96

- The Q4/FY 2023 results were slightly ahead of our and consensus estimates, mainly due to a blow-out performance in the Specialty Chemicals segment.
- Specialty Chemicals recorded a strong increase in volumes yoy (+11.4%) as well as substantially higher prices (13.6% yoy). This was mostly due to a strong development in Human and Animal Nutrition as well as in the Defence sector. The sector's EBITDA margin jumped form 18.4% in the previous year to almost 23%.
- In contrast, the Basic & Intermediates segment saw both volumes (-11.1%) and prices (-3.4%) decline yoy. Alzchem continued to pursue its value-before-volumes strategy to improve profitability.
- Other & Holding recorded an EBITDA loss in Q4 2023, despite higher sales as a result of passing on higher costs to customers. The negative result was the consequence of higher internal technical supply and network costs.
- FCF jumped from a negative EUR -32.7m in FY 2022 to EUR 52.2m in FY 2023.
- In terms of outlook, Alzchem is targeting sales growth of up to EUR 570m (+5.9%) and EBITDA growth of up to EUR 90m (+9.8%). Consensus is currently looking for sales of EUR 559.5m and EBITDA of EUR 82.4m.
- Our view: Both the company's results and outlook should be well received by investors



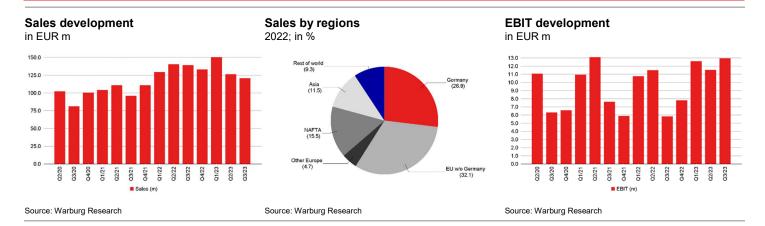
Rel. Performance vs CDA	X:
1 month:	6.2 %
6 months:	18.6 %
Year to date:	-4.4 %
Trailing 12 months:	22.0 %
Company events:	
01.03.24	FY 2023

why.	Margir EBIT Margir Net in
24 03/2	EPS a
	DPS
	Divide
6.2 %	FCFP:
18.6 %	EV/S
-4.4 %	EV/E
22.0 %	EV/E
	P/E
	P/Ea
Y 2023	FCF P
Q1	Net D
AGM	ROCE
Q2	Guida

FY End: 31.12. in EUR m	CAGR (22-25e)	2019	2020	2021	2022	2023e	2024e	2025e
Sales	2.3 %	376.1	379.3	422.3	542.2	538.3	562.8	580.6
Change Sales yoy		0.2 %	0.8 %	11.3 %	28.4 %	-0.7 %	4.6 %	3.2 %
Gross profit margin		60.8 %	64.4 %	62.0 %	50.8 %	54.3 %	53.6 %	53.9 %
EBITDA	13.3 %	50.1	53.8	62.0	61.4	80.1	84.0	89.4
Margin		13.3 %	14.2 %	14.7 %	11.3 %	14.9 %	14.9 %	15.4 %
EBIŤ	19.6 %	30.6	30.7	37.6	35.9	54.8	57.0	61.4
Margin		8.1 %	8.1 %	8.9 %	6.6 %	10.2 %	10.1 %	10.6 %
Net income	11.5 %	18.0	19.7	27.6	30.1	34.8	37.8	41.7
EPS	11.3 %	1.77	1.94	2.72	2.96	3.42	3.71	4.09
EPS adj.	11.3 %	1.77	1.94	2.72	2.96	3.42	3.71	4.09
DPS	6.0 %	0.75	0.77	1.00	1.05	1.10	1.15	1.25
Dividend Yield		3.5 %	3.9 %	4.1 %	5.3 %	4.2 %	4.4 %	4.8 %
FCFPS		0.23	1.95	1.43	-3.23	3.38	2.62	2.16
FCF / Market cap		1.1 %	9.9 %	5.9 %	-16.3 %	13.1 %	10.1 %	8.3 %
EV / Sales		1.1 x	1.0 x	1.0 x	0.7 x	0.8 x	0.7 x	0.7 x
EV / EBITDA		8.1 x	7.2 x	6.9 x	6.1 x	5.2 x	4.8 x	4.4 x
EV / EBIT		13.2 x	12.6 x	11.3 x	10.5 x	7.6 x	7.0 x	6.4 x
P/E		12.0 x	10.2 x	8.9 x	6.7 x	7.6 x	7.0 x	6.3 x
P / E adj.		12.0 x	10.2 x	8.9 x	6.7 x	7.6 x	7.0 x	6.3 x
FCF Potential Yield		6.4 %	7.9 %	9.1 %	11.4 %	12.2 %	13.2 %	14.4 %
Net Debt		188.3	185.4	179.8	174.8	150.8	137.5	128.8
ROCE (NOPAT)		9.2 %	8.9 %	10.9 %	8.9 %	12.3 %	12.5 %	12.8 %
Guidance:	FY 2023: EBIT	DA slightly g	rowing to up	to EUR 80m	า			

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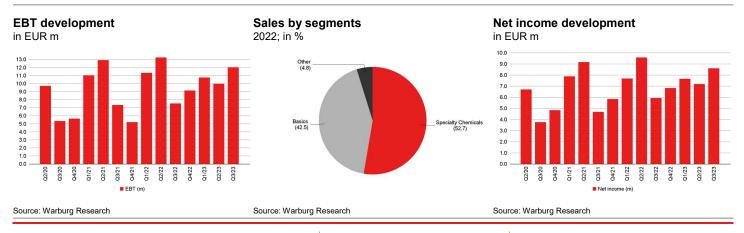


## **Company Background**

- Alzchem goes back to the Bayerische Stickstoff-Werke GmbH (1908), which built a large calcium carbide and calcium cyanamide plant on the river Alz
- In 1939, Bayerische Kraftwerk AG and Donauwerke AG merged to form Süddeutsche Kalkstickstoffe AG, based in Trostberg. In 1978 company's name was changed to SKW Trostberg AG
- Merger of Degussa Hüls AG with Trostberg AG to form Degussa AG in 2000. Merger of the Alz locations Trostberg, Schalchen, Hart and Waldkraiburg into AlzChem Holding GmbH in 2006
- Takeover by bluO in 2009, conversion to Alzchem AG 2011. In 2019 the company heavily invested in the area of feed additives with the construction of a dedicated CreAMINO® production facility
- Alzchem is brought into the listed Alzchem Group AG (formerly Softmatic AG). Alzchem Group AG is the new parent company of the Alzchem Group. 2019 Commissioning of investment projects CreAMINO® and Nitrile

### **Competitive Quality**

- Alzchem is a globally active, vertically integrated manufacturer of various chemical products of the calcium carbide/calcium cyanamide chain with a strategic focus on growth in the Specialty Chemicals business segment
- Alzchem's integrated manufacturing "Verbund" system enables efficiency gains in production. The company is the global leader or among the leading companies in its chosen fields of activity
- The company has four production facilities in Germany and one in Sweden that are complemented by two marketing companies in the US and in China allowing for global distribution of its products
- The company is benefiting from megatrends like sustainable energy production, population growth and increase in aging population. Its products offer attractive solutions that meet demand growth.
- Alzchem provides a highly diversified product portfolio ranging e.g. from dietary supplements, plant growth regulators to precursors for corona testing, thus addressing a wide range of customer industries





DCF model														
	Detaile	d forecas	t period	Transitional period									Term. Value	
Figures in EUR m	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	
Sales	538.3	562.8	580.6	600.9	621.4	641.9	662.4	682.9	703.4	723.1	741.9	759.7	776.4	
Sales change	-0.7 %	4.6 %	3.2 %	3.5 %	3.4 %	3.3 %	3.2 %	3.1 %	3.0 %	2.8 %	2.6 %	2.4 %	2.2 %	1.0 %
EBIT	54.8	57.0	61.4	64.2	65.7	67.3	69.4	71.6	73.7	76.5	78.5	78.9	79.0	
EBIT-margin	10.2 %	10.1 %	10.6 %	10.7 %	10.6 %	10.5 %	10.5 %	10.5 %	10.5 %	10.6 %	10.6 %	10.4 %	10.2 %	
Tax rate (EBT)	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	28.0 %	
NOPAT	39.5	41.0	44.2	46.2	47.3	48.4	50.0	51.5	53.1	55.1	56.5	56.8	56.9	
Depreciation	25.3	27.1	28.0	29.6	31.2	32.9	33.9	35.0	36.0	36.3	37.3	38.1	39.0	
in % of Sales	4.7 %	4.8 %	4.8 %	4.9 %	5.0 %	5.1 %	5.1 %	5.1 %	5.1 %	5.0 %	5.0 %	5.0 %	5.0 %	
Changes in provisions	-0.3	2.0	1.4	3.3	3.3	3.3	3.3	3.3	3.3	3.2	3.0	2.9	2.7	
Change in Liquidity from														
- Working Capital	-0.7	4.5	3.2	5.2	5.2	5.2	5.2	5.2	5.2	5.0	4.8	4.5	4.3	
- Capex	24.7	34.7	34.7	35.5	36.0	36.6	36.4	36.2	35.9	36.2	37.1	38.0	38.8	
Capex in % of Sales	4.6 %	6.2 %	6.0 %	5.9 %	5.8 %	5.7 %	5.5 %	5.3 %	5.1 %	5.0 %	5.0 %	5.0 %	5.0 %	
- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	40.4	30.9	35.7	38.4	40.6	42.8	45.5	48.4	51.3	53.4	54.9	55.3	55.5	56
PV of FCF	40.4	28.3	29.9	29.5	28.5	27.5	26.8	26.1	25.3	24.1	22.7	20.9	19.2	234
share of PVs		16.91 %						42.9	5 %					40.14 %

Model parameter				Valuation (m)			
Derivation of WACC:		Derivation of Beta:		Present values 2035e	349		
				Terminal Value	234		
Debt ratio	30.00 %	Financial Strength	1.60	Financial liabilities	94		
Cost of debt (after tax)	3.6 %	Liquidity (share)	2.00	Pension liabilities	90		
Market return	8.25 %	Cyclicality	1.50	Hybrid capital	0		
Risk free rate	2.75 %	Transparency	2.00	Minority interest	2		
		Others		Market val. of investments	0		
				Liquidity	9	No. of shares (m)	10.1
WACC	9.24 %	Beta	1.62	Equity Value	406	Value per share (EUR)	40.10

Sens	illivity va	ilue per Sil	are (EUK	)													
		Terminal (	Growth								Delta EBIT	-margin					
Beta	WACC	0.25 %	0.50 %	0.75 %	1.00 %	1.25 %	1.50 %	1.75 %	Beta	WACC	-0.8 pp	-0.5 pp	-0.3 pp	+0.0 pp	+0.3 pp	+0.5 pp	+0.8 pp
1.88	10.2 %	32.46	32.90	33.36	33.84	34.36	34.90	35.47	1.88	10.2 %	29.83	31.17	32.50	33.84	35.18	36.52	37.86
1.75	9.7 %	35.16	35.68	36.22	36.79	37.40	38.04	38.73	1.75	9.7 %	32.55	33.96	35.38	36.79	38.21	39.62	41.03
1.68	9.5 %	36.63	37.19	37.78	38.40	39.06	39.76	40.51	1.68	9.5 %	34.03	35.49	36.94	38.40	39.85	41.31	42.76
1.62	9.2 %	38.18	38.78	39.42	40.10	40.83	41.60	42.42	1.62	9.2 %	35.61	37.11	38.61	40.10	41.60	43.10	44.60
1.56	9.0 %	39.82	40.48	41.18	41.92	42.71	43.55	44.46	1.56	9.0 %	37.29	38.83	40.38	41.92	43.46	45.01	46.55
1.49	8.7 %	41.56	42.28	43.04	43.85	44.72	45.65	46.64	1.49	8.7 %	39.07	40.67	42.26	43.85	45.45	47.04	48.63
1.36	8.2 %	45.37	46.23	47.15	48.13	49.18	50.31	51.52	1.36	8.2 %	43.02	44.72	46.43	48.13	49.83	51.53	53.24

<sup>•</sup> The beta value Beta value reflects the limited liquidity of the shares (Free float 47.08%),

<sup>•</sup> In addition, transparency is reduced for structural reasons as Alzchem is positioned as a B2B company



### Free Cash Flow Value Potential

Warburg Research's valuation tool "FCF Value Potential" reflects the ability of the company to generate sustainable free cash flows. It is based on the "FCF potential" - a FCF "ex growth" figure - which assumes unchanged working capital and pure maintenance capex. A value indication is derived via the perpetuity of a given year's "FCF potential" with consideration of the weighted costs of capital. The fluctuating value indications over time add a timing element to the DCF model (our preferred valuation tool).

in EUR m		2019	2020	2021	2022	2023e	2024e	2025e
Net Income before minorities		18.1	19.9	27.8	30.2	35.0	38.0	41.8
+ Depreciation + Amortisation		19.5	23.1	24.5	25.5	25.3	27.1	28.0
- Net Interest Income		-2.6	-2.1	-1.5	<b>-</b> 2.5	-6.0	-4.0	-3.1
- Maintenance Capex		14.5	14.7	14.8	15.4	15.8	16.0	16.3
+ Other		0.0	0.0	0.0	0.0	0.0	0.0	0.0
= Free Cash Flow Potential		25.8	30.4	38.9	42.8	50.5	53.1	56.6
FCF Potential Yield (on market E\	/)	6.4 %	7.9 %	9.1 %	11.4 %	12.2 %	13.2 %	14.4 %
WACC		9.24 %	9.24 %	9.24 %	9.24 %	9.24 %	9.24 %	9.24 %
= Enterprise Value (EV)		404.4	387.2	425.3	375.2	414.4	401.1	392.3
= Fair Enterprise Value		278.9	328.9	420.8	463.4	546.1	574.4	612.1
- Net Debt (Cash)		84.7	84.7	84.7	84.7	61.0	45.6	35.4
- Pension Liabilities		90.1	90.1	90.1	90.1	89.8	91.9	93.3
- Other		0.0	0.0	0.0	0.0	0.0	0.0	0.0
- Market value of minorities		0.0	0.0	0.0	0.0	0.0	0.0	0.0
+ Market value of investments		0.0	0.0	0.0	0.0	0.0	0.0	0.0
= Fair Market Capitalisation		104.1	154.0	246.0	288.6	395.3	436.9	483.3
Number of shares, average		10.2	10.2	10.1	10.1	10.2	10.2	10.2
= Fair value per share (EUR)		10.23	15.14	24.27	28.47	38.85	42.93	47.49
premium (-) / discount (+) in %						50.0 %	65.8 %	83.4 %
Sensitivity Fair value per Share	(EUR)							
	12.24 %	3.52	7.25	14.09	17.27	25.80	29.22	32.89
	11.24 %	5.37	9.43	16.88	20.34	29.42	33.02	36.94
	10.24 %	7.58	12.03	20.21	24.01	33.74	37.57	41.79
WACC	9.24 %	10.23	15.14	24.27	28.47	38.85	42.93	47.49
	8.24 %	13.60	19.14	29.30	34.02	45.54	49.98	55.01
	7.24 %	17.86	24.16	35.73	41.10	53.88	58.76	64.36
	6.24 %	23.49	30.79	44.22	50.45	64.90	70.34	76.71

<sup>•</sup> Historical volatility of the value indication is due to cyclical operative development

# Alzchem



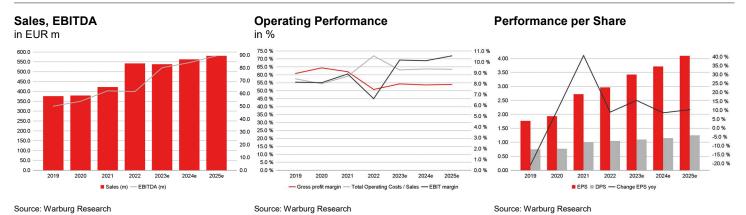
Valuation							
	2019	2020	2021	2022	2023e	2024e	2025e
Price / Book	3.6 x	3.0 x	2.8 x	1.4 x	1.6 x	1.4 x	1.2 x
Book value per share ex intangibles	5.72	6.40	8.42	13.92	16.27	18.91	21.87
EV / Sales	1.1 x	1.0 x	1.0 x	0.7 x	0.8 x	0.7 x	0.7 x
EV / EBITDA	8.1 x	7.2 x	6.9 x	6.1 x	5.2 x	4.8 x	4.4 x
EV / EBIT	13.2 x	12.6 x	11.3 x	10.5 x	7.6 x	7.0 x	6.4 x
EV / EBIT adj.*	13.2 x	12.6 x	11.3 x	10.5 x	7.6 x	7.0 x	6.4 x
P / FCF	93.8 x	10.1 x	16.9 x	n.a.	7.7 x	9.9 x	12.0 x
P/E	12.0 x	10.2 x	8.9 x	6.7 x	7.6 x	7.0 x	6.3 x
P / E adj.*	12.0 x	10.2 x	8.9 x	6.7 x	7.6 x	7.0 x	6.3 x
Dividend Yield	3.5 %	3.9 %	4.1 %	5.3 %	4.2 %	4.4 %	4.8 %
FCF Potential Yield (on market EV)	6.4 %	7.9 %	9.1 %	11.4 %	12.2 %	13.2 %	14.4 %
*Adjustments made for: Restructuring costs, value adjust	stments, one-off earnings/lo	sses					



Consolidated profit & loss							
In EUR m	2019	2020	2021	2022	2023e	2024e	2025
Sales	376.1	379.3	422.3	542.2	538.3	562.8	580.6
Change Sales yoy	0.2 %	0.8 %	11.3 %	28.4 %	-0.7 %	4.6 %	3.2 %
Increase / decrease in inventory	-4.9	-2.5	10.0	22.2	0.0	0.0	0.0
Own work capitalised	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Sales	371.2	376.7	432.3	564.4	538.3	562.8	580.6
Material expenses	142.4	132.5	170.7	288.9	246.0	260.9	267.5
Gross profit	228.8	244.2	261.7	275.5	292.3	301.9	313.1
Gross profit margin	60.8 %	64.4 %	62.0 %	50.8 %	54.3 %	53.6 %	53.9 %
Personnel expenses	122.1	127.4	132.2	137.1	141.8	144.3	147.8
Other operating income	17.1	10.7	11.4	24.2	23.1	24.1	24.9
Other operating expenses	73.8	73.7	78.8	101.1	93.5	97.7	100.8
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	50.1	53.8	62.0	61.4	80.1	84.0	89.4
Margin	13.3 %	14.2 %	14.7 %	11.3 %	14.9 %	14.9 %	15.4 %
Depreciation of fixed assets	19.5	23.1	24.5	25.5	25.3	27.1	28.0
EBITA	30.6	30.7	37.6	35.9	54.8	57.0	61.4
Amortisation of intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Goodwill amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	30.6	30.7	37.6	35.9	54.8	57.0	61.4
Margin	8.1 %	8.1 %	8.9 %	6.6 %	10.2 %	10.1 %	10.6 %
EBIT adj.	30.6	30.7	37.6	35.9	54.8	57.0	61.4
Interest income	0.1	0.0	0.0	0.0	0.9	1.9	1.2
Interest expenses	2.7	2.1	1.5	2.5	6.9	5.9	4.3
Other financial income (loss)	-2.5	-1.4	0.4	7.9	-0.2	-0.2	-0.2
EBT	25.5	27.2	36.5	41.3	48.6	52.7	58.1
Margin	6.8 %	7.2 %	8.6 %	7.6 %	9.0 %	9.4 %	10.0 %
Total taxes	7.3	7.3	8.7	11.1	13.6	14.8	16.3
Net income from continuing operations	18.1	19.9	27.8	30.2	35.0	38.0	41.8
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	18.1	19.9	27.8	30.2	35.0	38.0	41.8
Minority interest	0.2	0.2	0.2	0.2	0.2	0.2	0.2
Net income	18.0	19.7	27.6	30.1	34.8	37.8	41.7
Margin	4.8 %	5.2 %	6.5 %	5.5 %	6.5 %	6.7 %	7.2 %
Number of shares, average	10.2	10.2	10.1	10.1	10.2	10.2	10.2
EPS	1.77	1.94	2.72	2.96	3.42	3.71	4.09
EPS adj.	1.77	1.94	2.72	2.96	3.42	3.71	4.09
*Adjustments made for: Restructuring costs, value adjustm	ents. one-off ear	nings/losses					

Guidance: FY 2023: EBITDA slightly growing to up to EUR 80m

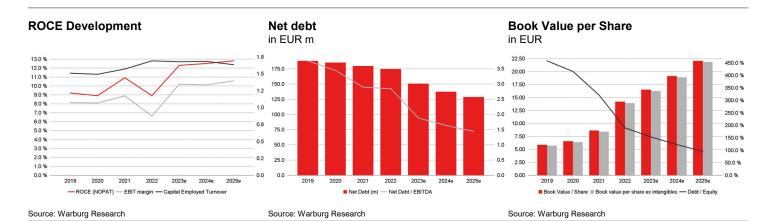
Financial Ratios								
	2019	2020	2021	2022	2023e	2024e	2025e	
Total Operating Costs / Sales	57.5 %	54.4 %	59.1 %	71.9 %	63.1 %	63.7 %	63.4 %	
Operating Leverage	-46.3 x	0.5 x	2.0 x	-0.2 x	-72.5 x	0.8 x	2.5 x	
EBITDA / Interest expenses	18.3 x	25.1 x	41.6 x	24.4 x	11.6 x	14.2 x	21.0 x	
Tax rate (EBT)	28.8 %	27.0 %	24.0 %	26.8 %	28.0 %	28.0 %	28.0 %	
Dividend Payout Ratio	42.1 %	39.4 %	36.5 %	35.2 %	32.0 %	30.8 %	30.4 %	
Sales per Employee	219,834	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	





Consolidated balance sheet							
In EUR m	2019	2020	2021	2022	2023e	2024e	2025
Assets							
Goodwill and other intangible assets	1.5	1.8	2.3	3.0	2.7	2.4	2.2
thereof other intangible assets	1.5	1.8	2.3	3.0	2.7	2.4	2.2
thereof Goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Property, plant and equipment	175.5	183.6	186.5	187.8	187.5	195.4	202.4
Financial assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	177.0	185.4	188.8	190.7	190.2	197.8	204.5
Inventories	74.6	67.4	86.7	122.4	121.8	125.5	128.2
Accounts receivable	32.5	33.1	40.8	55.7	55.3	57.8	59.7
Liquid assets	9.1	17.1	8.3	9.2	19.5	12.3	5.7
Other short-term assets	49.4	51.2	53.0	44.8	44.5	45.9	46.9
Current assets	165.6	168.9	188.8	232.1	241.1	241.5	240.3
Total Assets	342.6	354.3	377.7	422.9	431.3	439.3	444.9
Liabilities and shareholders' equity							
Subscribed capital	101.8	101.8	101.8	101.8	101.8	101.8	101.8
Capital reserve	-5.0	-4.2	-1.7	5.1	8.0	11.2	14.8
Retained earnings	-30.7	-25.5	-10.3	30.8	48.5	67.9	89.8
Other equity components	-6.3	-5.2	-2.1	6.3	10.0	14.0	18.4
Shareholders' equity	59.8	66.9	87.6	144.0	168.2	194.8	224.8
Minority interest	1.6	1.8	1.9	1.9	2.0	2.1	2.2
Total equity	61.4	68.7	89.6	145.9	170.2	196.9	226.9
Provisions	158.8	168.9	167.3	109.1	108.7	111.3	113.2
thereof provisions for pensions and similar obligations	134.6	141.8	140.0	90.1	89.8	91.9	93.3
Financial liabilities (total)	62.7	60.7	48.0	93.9	80.5	57.9	41.1
Short-term financial liabilities	11.9	12.7	10.5	66.4	23.1	10.8	11.0
Accounts payable	24.1	20.9	32.8	37.4	37.1	38.8	40.0
Other liabilities	35.7	35.1	39.9	36.5	34.8	34.4	23.6
Liabilities	281.2	285.6	288.1	276.9	261.1	242.4	217.9
Total liabilities and shareholders' equity	342.6	354.3	377.7	422.9	431.3	439.3	444.9

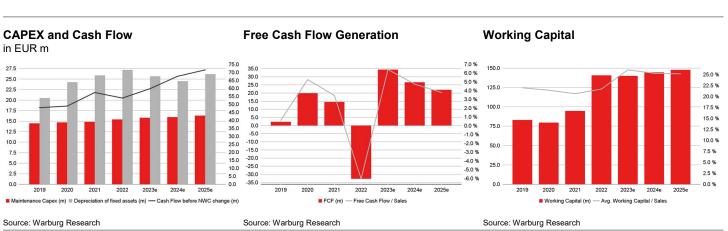
Financial Ratios							
	2019	2020	2021	2022	2023e	2024e	2025e
Efficiency of Capital Employment							
Operating Assets Turnover	1.5 x	1.4 x	1.5 x	1.7 x	1.6 x	1.7 x	1.7 x
Capital Employed Turnover	1.5 x	1.5 x	1.6 x	1.7 x	1.7 x	1.7 x	1.6 x
ROA	10.2 %	10.6 %	14.6 %	15.8 %	18.3 %	19.1 %	20.4 %
Return on Capital							
ROCE (NOPAT)	9.2 %	8.9 %	10.9 %	8.9 %	12.3 %	12.5 %	12.8 %
ROE	28.4 %	31.1 %	35.7 %	25.9 %	22.3 %	20.8 %	19.9 %
Adj. ROE	28.4 %	31.1 %	35.7 %	25.9 %	22.3 %	20.8 %	19.9 %
Balance sheet quality							
Net Debt	188.3	185.4	179.8	174.8	150.8	137.5	128.8
Net Financial Debt	53.6	43.6	39.8	84.7	61.0	45.6	35.4
Net Gearing	306.8 %	270.0 %	200.7 %	119.8 %	88.6 %	69.8 %	56.7 %
Net Fin. Debt / EBITDA	107.1 %	81.1 %	64.1 %	137.8 %	76.1 %	54.3 %	39.7 %
Book Value / Share	5.9	6.6	8.6	14.2	16.5	19.1	22.1
Book value per share ex intangibles	5.7	6.4	8.4	13.9	16.3	18.9	21.9





Consolidated cash flow statement							
In EUR m	2019	2020	2021	2022	2023e	2024e	2025
Net income	18.1	19.9	27.8	30.2	35.0	38.0	41.8
Depreciation of fixed assets	20.5	24.3	25.9	27.2	25.7	24.5	26.2
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	-1.0	-1.2	-1.4	-1.7	-0.4	2.6	1.8
Increase/decrease in long-term provisions	-1.0	-1.2	-1.4	-1.7	-0.4	2.6	1.8
Other non-cash income and expenses	11.4	7.2	6.6	-0.1	0.0	0.0	0.0
Cash Flow before NWC change	48.0	49.0	57.4	54.0	59.9	67.6	71.6
Increase / decrease in inventory	2.4	5.3	-16.5	-37.9	0.6	-3.7	-2.6
Increase / decrease in accounts receivable	-7.1	-5.8	1.8	-19.9	0.6	-3.9	-2.8
Increase / decrease in accounts payable	0.0	0.0	0.0	0.0	0.0	0.1	0.0
Increase / decrease in other working capital positions	0.3	0.2	0.3	-0.3	-1.9	1.3	-9.6
Increase / decrease in working capital (total)	-4.4	-0.3	-14.4	-58.2	-0.7	-6.3	-14.9
Net cash provided by operating activities [1]	43.6	48.7	43.0	-4.2	59.1	61.3	56.7
Investments in intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Investments in property, plant and equipment	-41.4	-28.8	-28.5	-29.1	-24.7	-34.7	-34.7
Payments for acquisitions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	0.1	0.0	0.1	0.6	0.0	0.0	0.0
Net cash provided by investing activities [2]	-41.3	-28.8	-28.5	-28.5	-24.7	-34.7	-34.7
Change in financial liabilities	4.8	-1.9	-12.7	45.9	-13.5	-22.6	-16.8
Dividends paid	-9.3	-7.8	-8.0	-10.3	-10.7	-11.3	-11.8
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	-1.0	0.0	0.0	0.0	0.0
Other	-1.6	-2.0	-1.9	-1.9	0.0	0.0	0.0
Net cash provided by financing activities [3]	-6.2	-11.7	-23.6	33.6	-24.2	-33.8	-28.6
Change in liquid funds [1]+[2]+[3]	-3.9	8.2	-9.3	0.8	10.2	-7.2	-6.6
Effects of exchange-rate changes on cash	0.1	-0.1	0.3	0.1	0.0	0.0	0.0
Cash and cash equivalent at end of period	9.1	17.1	8.3	9.2	19.5	12.3	5.7

Financial Ratios							
	2019	2020	2021	2022	2023e	2024e	2025e
Cash Flow							
FCF	2.3	19.9	14.5	-32.8	34.4	26.6	22.0
Free Cash Flow / Sales	0.6 %	5.2 %	3.4 %	-6.0 %	6.4 %	4.7 %	3.8 %
Free Cash Flow Potential	25.8	30.4	38.9	42.8	50.5	53.1	56.6
Free Cash Flow / Net Profit	12.8 %	100.9 %	52.7 %	-109.0 %	98.8 %	70.4 %	52.8 %
Interest Received / Avg. Cash	1.1 %	0.1 %	0.0 %	0.5 %	6.3 %	12.0 %	13.4 %
Interest Paid / Avg. Debt	4.5 %	3.5 %	2.7 %	3.5 %	7.9 %	8.6 %	8.6 %
Management of Funds							
Investment ratio	11.0 %	7.6 %	6.8 %	5.4 %	4.6 %	6.2 %	6.0 %
Maint. Capex / Sales	3.9 %	3.9 %	3.5 %	2.8 %	2.9 %	2.8 %	2.8 %
Capex / Dep	212.3 %	124.8 %	116.6 %	113.8 %	97.8 %	128.2 %	124.0 %
Avg. Working Capital / Sales	22.0 %	21.4 %	20.6 %	21.7 %	26.1 %	25.3 %	25.2 %
Trade Debtors / Trade Creditors	135.0 %	158.6 %	124.6 %	149.0 %	149.0 %	149.0 %	149.0 %
Inventory Turnover	1.9 x	2.0 x	2.0 x	2.4 x	2.0 x	2.1 x	2.1 x
Receivables collection period (days)	32	32	35	38	38	38	38
Payables payment period (days)	62	58	70	47	55	54	55
Cash conversion cycle (Days)	161	160	151	145	163	159	158





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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
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Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

<u>"_"</u>	Rating suspended:	The available information currently does not permit an evaluation of the company.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
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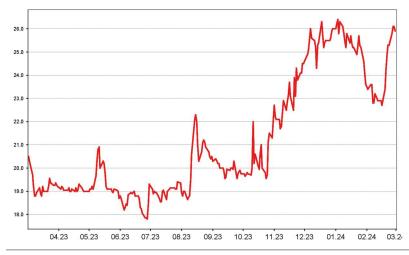
Rating	Number of stocks	% of Universe
Buy	147	70
Hold	50	24
Sell	7	3
Rating suspended	7	3
Total	211	100

### WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	48	83
Hold	7	12
Sell	0	0
Rating suspended	3	5
Total	58	100

### PRICE AND RATING HISTORY ALZCHEM AS OF 01.03.2024



Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.



EQUITIES				
Matthias Rode	+49 40 3282-2678			
Head of Equities	mrode@mmwarburg.com			
RESEARCH				
Michael Heider Head of Research	+49 40 309537-280 mheider@warburg-research.com	Hannes Müller Software, IT	+49 40 309537-255 hmueller@warburg-research.com	
Henner Rüschmeier Head of Research	+49 40 309537-270 hrueschmeier@warburg-research.com	Andreas Pläsier Banks, Financial Services	+49 40 309537-246 aplaesier@warburg-research.com	
Stefan Augustin	+49 40 309537-168	Malte Schaumann	+49 40 309537-170	
Cap. Goods, Engineering  Jan Bauer	saugustin@warburg-research.com +49 40 309537-155	Technology  Oliver Schwarz	mschaumann@warburg-research.com +49 40 309537-250	
Renewables	jbauer@warburg-research.com	Chemicals, Agriculture	oschwarz@warburg-research.com	
Christian Cohrs Industrials & Transportation	+49 40 309537-175 ccohrs@warburg-research.com	Simon Stippig Real Estate, Telco	+49 40 309537-265 sstippig@warburg-research.com	
Dr. Christian Ehmann BioTech, Life Science	+49 40 309537-167 cehmann@warburg-research.com	Marc-René Tonn Automobiles, Car Suppliers	+49 40 309537-259 mtonn@warburg-research.com	
Felix Ellmann	+49 40 309537-120	Robert-Jan van der Horst	+49 40 309537-290	
Software, IT	fellmann@warburg-research.com	Technology	rvanderhorst@warburg-research.com	
Jörg Philipp Frey Retail, Consumer Goods	+49 40 309537-258 jfrey@warburg-research.com	Andreas Wolf Software, IT	+49 40 309537-140 awolf@warburg-research.com	
Marius Fuhrberg Financial Services	+49 40 309537-185 mfuhrberg@warburg-research.com			
Fabio Hölscher Automobiles, Car Suppliers	+49 40 309537-240 fhoelscher@warburg-research.com			
Philipp Kaiser	+49 40 309537-260			
Real Estate, Construction Thilo Kleibauer	pkaiser@warburg-research.com +49 40 309537-257			
Retail, Consumer Goods	tkleibauer@warburg-research.com			
INSTITUTIONAL EQU	ITY SALES			
Marc Niemann Head of Equity Sales, Germany	+49 40 3282-2660 mniemann@mmwarburg.com	Rudolf Alexander Michaelis Germany	+49 40 3282-2649 rmichaelis@mmwarburg.com	
Tim Beckmann	+49 40 3282-2665	Roman Alexander Niklas	+49 69 5050-7412	
United Kingdom	tbeckmann@mmwarburg.com	Switzerland	rniklas@mmwarburg.com	
Lea Bogdanova United Kingdom, Ireland	+49 69 5050-7411 lbogdanova@mmwarburg.com			
Jens Buchmüller Scandinavia, Austria	+49 69 5050-7415 ibuchmueller@mmwarburg.com	Antonia Möller Roadshow/Marketing	+49 69 5050-7417 amoeller@mmwarburg.com	
Matthias Fritsch	+49 40 3282-2696	Charlotte Wernicke	+49 40 3282-2669	
United Kingdom	mfritsch@mmwarburg.com	Roadshow/Marketing	cwernicke@mmwarburg.com	
Maximilian Martin Austria, Poland	+49 69 5050-7413 mmartin@mmwarburg.com	Juliane Niemann Roadshow/Marketing	+49 40 3282-2694 jniemann@mmwarburg.com	
SALES TRADING		DESIGNATED SPONSOR		
Oliver Merckel	+49 40 3282-2634	Marcel Magiera	+49 40 3282-2662	
Head of Sales Trading	omerckel@mmwarburg.com	Designated Sponsoring	mmagiera@mmwarburg.com	
Rico Müller Sales Trading	+49 40 3282-2685 rmueller@mmwarburg.com	Sebastian Schulz Designated Sponsoring	+49 40 3282-2631 sschulz@mmwarburg.com	
Bastian Quast	+49 40 3282-2701	Jörg Treptow	+49 40 3282-2658	
Sales Trading	bquast@mmwarburg.com	Designated Sponsoring	jtreptow@mmwarburg.com	
MACRO RESEARCH Carsten Klude	+49 40 3282-2572	Dr. Christian Jasperneite	+49 40 3282-2439	
Macro Research	cklude@mmwarburg.com	Investment Strategy	cjasperneite@mmwarburg.com	
Our research can be found under:				
Warburg Research	research.mmwarburg.com/en/index.html	LSEG	www.lseg.com	
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Andrea Schaper Sales Assistance	+49 40 3282-2632 aschaper@mmwarburg.com	Kerstin Muthig Sales Assistance	+49 40 3282-2703 kmuthig@mmwarburg.com	
	aconaporaminimarburg.com	54.55 / 155.5ta1100	Amang@mmwarbarg.com	