

AGILE SCIENCE PURE RESULTS



2025

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July 30, 2025

#### **DISCLAIMER**

#### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements about the business, financial condition and earnings performance of the Alzchem Group. These statements are based on assumptions and projections resting upon currently available information and present estimates. They are subject to a multitude of uncertainties and risks. Actual business development may therefore differ materially from what has been expected. Beyond disclosure requirements stipulated by law, Alzchem does not undertake any obligation to update forward-looking statements.

Unless stipulated otherwise, all values are rounded up or down in accordance with the commercial rounding practices. Please note that differences can result from the use of rounded amounts and percentages.

#### AGENDA – ANALYST PRESENTATION Q2 2025

- I. Executive Summary
- II. Business and financial details
- III. Back-Up

#### **HIGHLIGHTS**

## Strong development continues in 2025; all KPIs as expected





H1 revenue slightly above previous year; EBITDA with significant growth;



Specialty Chemicals segment pushes figures:

- +9% revenue growth
- +18% EBITDA growth



Positive free cash flow despite higher investments



Outlook confirmed; Sales and EBITDA expected to be on record level in 2025



EBITDA margin with further improvements up to 19.6%



Weak USD with impact on p&l



- Construction activities for
  Nitroguanidine expansion in
  Germany are on schedule and
  within budget; last construction
  permit received
- Additional customer grants received
- Possible sites for US expansion under detailed economical and technical review

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#### **BASICS & INTERMEDIATES**

The "Basics & Intermediates" segment comprises the production of basic and intermediate products that are marketed as independent products for example in agriculture. steel production and the automotive sector and as raw materials for the manufacture of specialty chemicals.



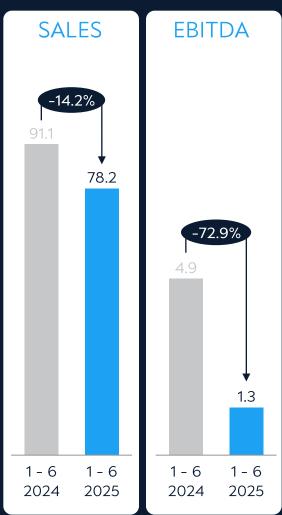
## BASICS & INTERMEDIATES SEGMENT (in M€)

## Sales and EBITDA reductions on expected level









#### SALES ANALYSIS

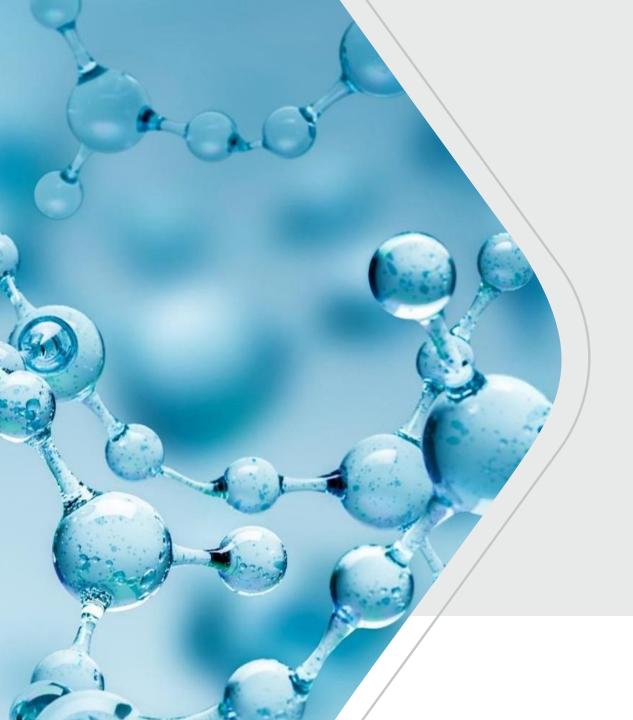
	DELTA Q2	DELTA 01 - 06
Volume	- 13.2%	- 11.2%
Price	- 2.0%	- 3.2%
Currency	+ 0.3%	+ 0.3%

#### **COMMENTS**

- Sales decline of 14% on expected level; mainly resulting from reduced quantities
- Most impact from ongoing weak economics within metallurgical sector in the European steel market
- Electricity costs still higher compared to last year with adverse cost effect on EBITDA
- Chinese competitors with further price reductions to an assumed dumping level
- Promising new products for NITRALZ® business support outlook for second half of 2025
- Inventory level on expected high level in preparation for longer maintenance shut down of carbide furnace



The "Specialty Chemicals" segment produces and sells high-quality growth products in the area of specialty chemicals.





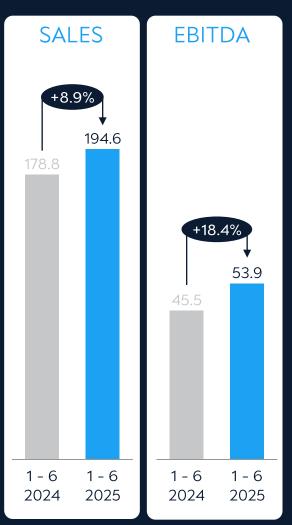
### SPECIALTY CHEMICALS SEGMENT (in M€)

## Segments growth trend continued









#### SALES ANALYSIS

	DELTA Q2	DELTA 01 - 06
Volume	+ 16.5%	+ 9.3%
Price	+ 1.5%	- 0.1%
urrency	- 1.3%	- 0.3%

#### **COMMENTS**

- The substantial growth in sales and EBITDA was attributed to:
  - Human Nutrition Higher volumes of Creapure® and Creavitalis®
  - Custom Manufacturing Growing demand within the German and European chemical industries
- All other products showed moderate growth or stable development; positive impacts from sales in US
- EBITDA and EBITDA margin improvements follow sales developments with main impacts from come back in custom synthesis



## **OTHER & HOLDING**

The "Other & Holding" segment offers infrastructure and energy supply services at our locations for the chemicals segments and for external customers.



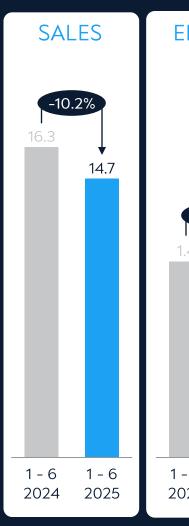
## OTHER & HOLDING SEGMENT (in M€)

## Regulated grid fees impact sales and result











#### **COMMENTS**

- Slight reduction in sales development compared to the previous year
- Decreased regulated electricity grid fees for chemical park customers
- Regular chemical park services on prior year level
- EBITDA development mainly resulting from reduced grid fee charges to customers

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#### FINANCIAL OVERVIEW

## Robust growth in EBITDA and earnings



Alzchem Group	Q2 2024	Q2 2025	qoq %	2024 1 - 6	2025 1 - 6	yoy %
SALES (in M€)	136.2	142.9	+4.9%	286.3	287.6	+0.5%
EBITDA (in M€)	27.0	29.1	+7.7%	51.9	56.5	+8.7%
EBITDA margin (in %)	19.8%	20.4%	+0.5 pp	18.1%	19.6%	+1.5 pp
Earnings per Share (in €)	1.41	1.57	+10.8%	2.61	3.01	+15.3%

- Sales slightly above prior half-year period and with 5% increase for Q2 stand alone
- Specialty Chemicals segment offsets declines in other segments volume growth on group level
- High utilization rate leads to improved cost ratio on production level and compensates for increased energy prices
- Personnel expenses now include the full increases stipulated by the collective union agreements from 2024
- Increased sales portion of Specialty Chemicals supports increase in EBITDA as well as EBITDA-margin
- Positive development in net result in line with EBITDA increase

SALES ANALYSIS	DELTA Q2	DELTA 01 - 06
Volume	+5.2%	+1.5%
Price	+0.5%	-0.9%
Currency	-0.7%	-0.1%

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#### **BALANCE SHEET & CASHFLOW**

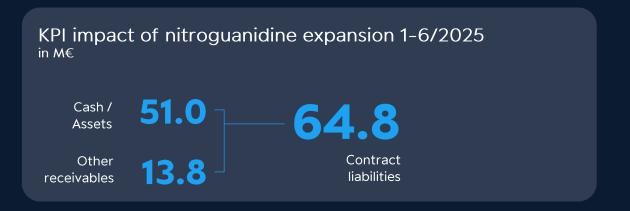




Balance sheet KPIs (T€)	31.12.2024	30.06.2025	Devia	ation
Balance sheet total	483,826	552,950	69,124	14.3%
Inventories	101,166	116,934	15,768	15.6%
Equity	207,471	219,322	11,852	5.7%
Equity ratio	42.9%	39.7%	-3.2 pp	
Liabilities to Banks	48,671	44,278	- 4,393	-9.0%
Cash and cash equivalents	61,544	64,275	2,731	4.4%
Net financial debt (-) / asset (+)	12,873	19,997	7,124	55.3%
Cashflow KPIs (T€)	1 - 6 2024	1 - 6 2025	Devia	ation
Operating Cashflow	63,829	71,238	7,409	11.6%
Investing Cashflow	- 12,436	- 40,495	- 28,060	225.6%
Free Cashflow	51,394	30,743	- 20,651	-40.2%
Financial Cashflow	- 17,260	- 27,338	- 10,079	58.4%
Net increase in cash	34,134	3,404	- 30,730	-90.0%

#### **COMMENTS**

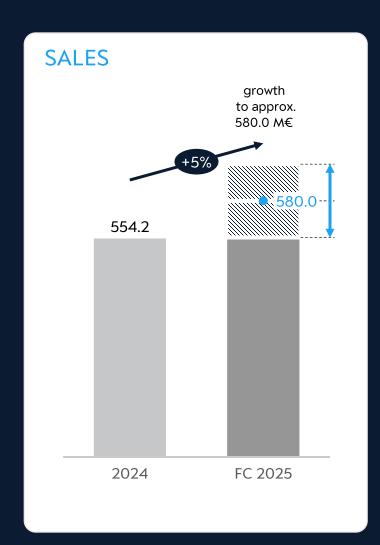
- Increase in balance sheet total resulting from increased CAPEX and customer grants
- Planned inventory increase ahead of carbide furnace maintenance
- Alzchem still shows net financial assets
- Customer grants for Nitroguanidine expansion grow to EUR 51m leading to a stable operating cashflow
- Investing cashflow highly above prior year as Nitroguanidine expansion is on schedule
- Higher dividend payments and share buyback program influence financing cash flow
- Pension obligation on reduced level as interest rates increased to 3.8%

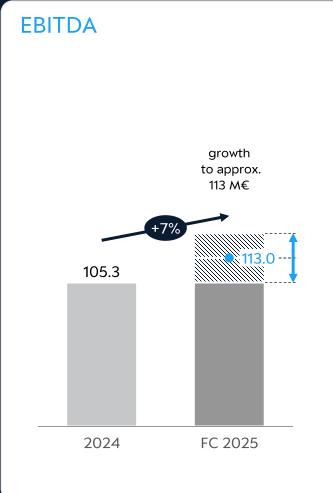


## OUTLOOK 2025 (in M€)

### The forecast remains valid – Growth in sales and EBITDA







#### **COMMENTS**

- Outlook for 2025 confirmed
- Major assumptions are still valid
  - No global recession; stable world economy with raw material and logistics costs remain at current levels
  - Electricity prices stay high in first half of 2025
  - No major impacts from the US tariffs policy and no further weaking of US-Dollar

#### Sales Growth

- Organic growth, no acquisitions
- Specialty Chemicals: Growth mainly through increased volumes of Creapure®, Creamino® and Nitroguanidin
- Basics & Intermediates: Slight sales decline expected, mainly due to metallurgy / steel industry; Positive trends for NITRALZ®
- Capacity expansion for Nitroguanidin has no significant impact on 2025 sales

#### EBITDA Growth

• Further increase in higher-margin Specialty Chemical sales will increase EBITDA as well

#### FINANCIAL CALENDAR

## Upcoming dates\*





## **FEEDBACK**

## We appreciate your feedback





Are you missing any content?

#### WE APPRECIATE YOUR FEEDBACK!

<u>Link</u>

QR-Code









#### **Investor Relations**

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## **BALANCE SHEET**



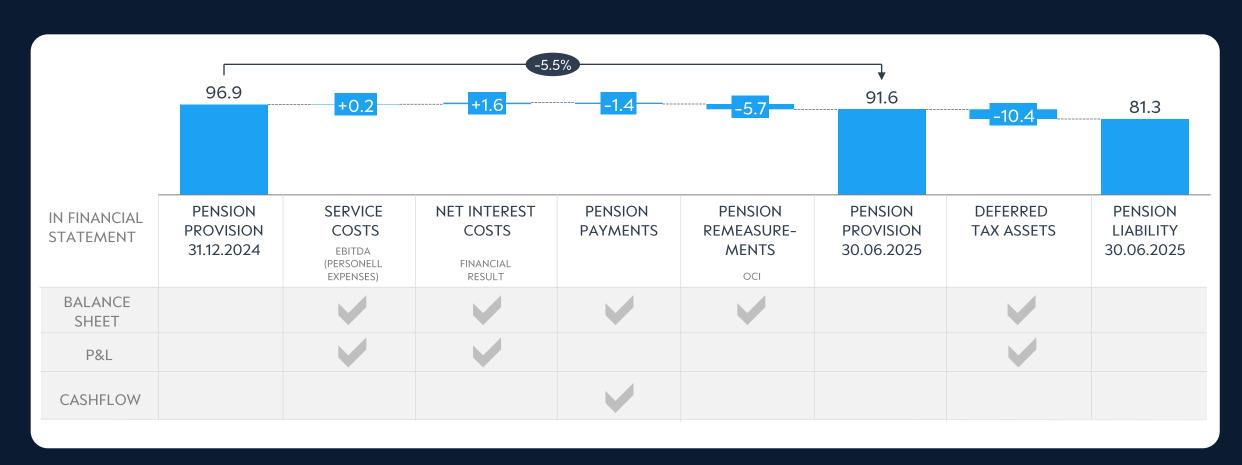
SUM ASSETS	483,826	552,950	69,124	14.3%
SUM CURRENT ASSETS	261,795	298,757	36,962	14.1%
Other assets				
Assets classified as held for sale				
Cash and cash equivalents	61,544	64,275	2,731	4.4%
Income tax receivables	71	16	-55	-77.5%
Other receivables	20,080	29,437	9,358	46.6%
Financial assets		0	0	
Trade receivables	78,935	88,096	9,161	11.6%
Inventories	101,166	116,934	15,768	15.6%
SUM NON-CURRENT ASSETS	222,031	254,193	32,162	14.5%
Deferred tax assets	20,121	17,812	-2,309	-11.5%
there of Deferred tax assets for pensions provisions				
Other receivables	1,235	11,783	10,548	854.1%
Trade receivables				
Financials assets	6	6		
Investments accounted for using the equity method				
Right of use (assets)	4,023	3,323	-700	-17.4%
Investment properties				
Tangible assets	192,976	217,682	24,707	12.8%
Intangible assets	3,671	3,587	-84	-2.3%
ALZCHEM GROUP (IN T€)	31.12.2024	30.06.2025	Devia	tion

ALZCHEM GROUP (IN T€)	31.12.2024	30.06.2025	Devia	ation
Share capital	101,763	101,763		
RETAINED EARNINGS (+) / LOSS (-)	186,843	199,079	12,236	6.5%
Other comprehensive income	-18,080	-14,945	3,135	-17.3%
Own shares	-1,512	-5,117	-3,605	238.5%
SHARE TO THE SHAREHOLDERS	205,536	217,302	11,766	5.7%
Non-controlling interests	1,934	2,020	85	4.4%
SUM EQUITY	207,471	219,322	11,852	5.7%
Provisions for pensions	96,937	91,644	-5,292	-5.5%
Other provisions	22,209	21,875	-334	-1.5%
Loans	41,082	37,916	-3,166	-7.7%
Finance lease liabilities	2,326	1,689	-638	-27.4%
Trade liabilities		14	14	
Contract liabilities		66,903	66,903	
Other liabilities	647	483	-165	-25.4%
Deferred tax liabilities	7,755	7,934	179	2.3%
SUM NON-CURRENT LIABILITIES	170,956	228,458	57,502	33.6%
Other provisions	3,413	3,573	160	4.7%
Loans	7,589	6,362	-1,227	-16.2%
Finance lease liabilities	1,826	1,752	-74	-4.0%
Finance liabilities	1,994		-1,994	-100.0%
Trade liabilities	37,425	47,586	10,161	27.2%
Contract liabilities				
Other liabilities	39,974	37,252	-2,723	-6.8%
Income tax liabilities	13,178	8,645	-4,533	-34.4%
SUM CURRENT LIABILITIES	105,399	105,170	-230	-0.2%
Sum EQUITY AND LIABILITIES	483,826	552,950	69,124	14.3%

## PENSION ACCOUNTING (IFRS)

## Alzchem Group (M€)





- Interest rates increased from 3.4% to 3.8%
- Pension payments develop as expected with 1.4M€ pension obligation has a long maturity with approx. 30 years payout period

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## **INCOME STATEMENT**



ALZCHEM GROUP (IN T€)	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Deviation	ı (Q2)
Revenue	150,064	136,191	128,937	139,040	144,680	142,879			6,688	5%
Increase (+) / Decrease (-) in inventories of finished goods and work in progress	-6,521	12,682	-4,310	-7,169	11,436	3,433			-9,249	-73%
Other income	3,558	3,731	3,716	6,295	5,263	5,006			1,275	34%
Raw materials and consumables used	-53,237	-57,999	-40,548	-43,880	-64,236	-47,293			10,706	-18%
Employee benefits expense	-40,589	-42,468	-38,100	-39,343	-41,150	-44,894			-2,426	6%
Other expense	-28,367	-25,118	-24,813	-26,488	-28,632	-30,036			-4,918	20%
EBITDA	24,910	27,021	24,883	28,455	27,362	29,096			2,076	8%
Depreciation expense	-6,534	-6,453	-6,402	-6,928	-6,552	-6,435			19	0%
Impairment										
EBIT	18,375	20,567	18,480	21,527	20,810	22,662			2,094	10%
Investment income										
Other interest and similar income	292	687	450	801	712	626			-61	-9%
Other interest and similar expense	-1,454	-1,366	-1,537	-1,480	-1,278	-1,284			81	-6%
Financial result	-1,162	-679	-1,087	-679	-567	-658			21	-3%
Result from associates										
Result from ordinary business	17,213	19,888	17,393	20,848	20,243	22,003			2,115	11%
Taxes on income and profit	-4,977	-5,460	-4,974	-5,685	-5,607	-6,128			-667	12%
thereof income tax	-4,463	-5,036	-4,473	-6,148	-4,537	-6,330			-1,293	26%
thereof change from deferred taxes	-514	-424	-501	463	-1,070	202			626	-148%
Annual result	12,237	14,428	12,419	15,163	14,636	15,876			1,448	10%
thereof minority interests	43	43	43	43	43	43				
thereof shares held by shareholders	12,194	14,385	12,376	15,120	14,594	15,832.82			1,448	10%
Result per share in EUR	1.20 €	1.41 €	1.22 €	1.49 €	1.44 €	1.57 €				

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## **INCOME STATEMENT**



ALZCHEM GROUP (IN T€)	Q2 2024	Q2 2025	Deviation	Deviation (QoQ)		YTD Jun.2025	Deviation	(YoY)
Revenue	136,191	142,879	6,688	4.9%	286,255	287,559	1,304	0.5%
Increase (+) / Decrease (-) in inventories of finished goods and work in progress	12,682	3,433	-9,249	-72.9%	6,162	14,869	8,708	141.3%
Other income	3,731	5,006	1,275	34.2%	7,290	10,269	2,980	40.9%
Raw materials and consumables used	-57,999	-47,293	10,706	-18.5%	-111,236	-111,528	-293	0.3%
Employee benefits expense	-42,468	-44,894	-2,426	5.7%	-83,056	-86,044	-2,987	3.6%
Other expense	-25,118	-30,036	-4,918	19.6%	-53,484	-58,667	-5,183	9.7%
EBITDA	27,021	29,096	2,076	7.7%	51,930	56,459	4,528	8.7%
Depreciation expense	-6,453	-6,435	19	-0.3%	-12,988	-12,987	1	0.0%
Impairment	0	0	0		0	0	0	
EBIT	20,567	22,662	2,094	10.2%	38,942	43,471	4,529	11.6%
Investment income	0	0	0		0	0	0	
Other interest and similar income	687	626	-61	-8.9%	979	1,338	358	36.6%
Other interest and similar expense	-1,366	-1,284	81	-6.0%	-2,820	-2,563	257	-9.1%
Financial result	-679	-658	21	-3.0%	-1,841	-1,225	616	-33.5%
Result from associates	0	0	0		0	0	0	
Result from ordinary business	19,888	22,003	2,115	10.6%	37,102	42,247	5,145	13.9%
Taxes on income and profit	-5,460	-6,128	-667	12.2%	-10,437	-11,735	-1,297	12.4%
thereof income tax	-5,036	-6,330	-1,293	25.7%	-9,499	-10,867	-1,368	14.4%
thereof change from deferred taxes	-424	202	626	-147.7%	-938	-868	70	-7.5%
Annual result	14,428	15,876	1,448	10.0%	26,664	30,512	3,848	14.4%
thereof minority interests	43	43	0	0.0%	85	85	0	0.0%
thereof shares held by shareholders	14,385	15,833	1,448	10.1%	26,579	30,426	3,848	14.5%
Result per share in EUR	1.41 €	1.57 €	0	10.8%	2.61 €	3.01 €	0	15.3%

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## **CASHFLOW STATEMENT**



CASHFLOW (IN M€)	Q2 2024	Q2 2025	1 - 6 2024	1 - 6 2025
Consolidated earnings before taxes	19,888	22,003	37,102	42,247
Depreciation on fixed and intangible assets	6,453	6,435	12,988	12,987
Decrease in pension provisions	-471	-606	-1,104	-1,374
Loss (+) / Profit (-) from the sale of non-current assets	-2	0	-3	22
Other non-cash income (-) and expenses (+)	4,777	1,997	7,887	2,268
Financial result	679	658	1,841	1,225
Interests & Taxes	-2,910	-4,138	-3,863	-7,886
Increase (+) / Decrease (-) Net Working Capital	1,963	-16,132	8,982	-29,256
Payments from customer grants		11,504		51,005
Cashflow from ongoing operations (Net cash flow)	30,379	21,721	63,829	71,238
Cash outflows for investments in fixed assets	-5,543	-27,394	-12,439	-40,534
Cash inflows from the sale of fixed assets	2	-1	3	39
Cash inflows from grants received for investments				
Cashflow from investing activity	-5,541	-27,394	-12,436	-40,495
Free cashflow	24,838	-5,673	51,394	30,743
Deposits (+) / Repayment (-) bank loans long-term				
Repayment of bank loans long-term	-2,208	-2,208	-3,979	-4,416
Deposits (+) / Repayment (-) from short-term financing lines				
Dividend payments	-12,212	-18,190	-12,212	-18,190
Payment of reduction in leasing liabilities	-425	-478	-898	-956
Payments for the acquisition of own shares (incl. transaction costs)		-1		-3,605
Payments to non-controlling interests			-171	-171
Cashflow from financing activity	-14,845	-20,878	-17,260	-27,338
Net increase / decrease in cash and cash equivalents	9,993	-26,551	34,134	3,404

## SEGMENT OVERVIEW BY QUARTER



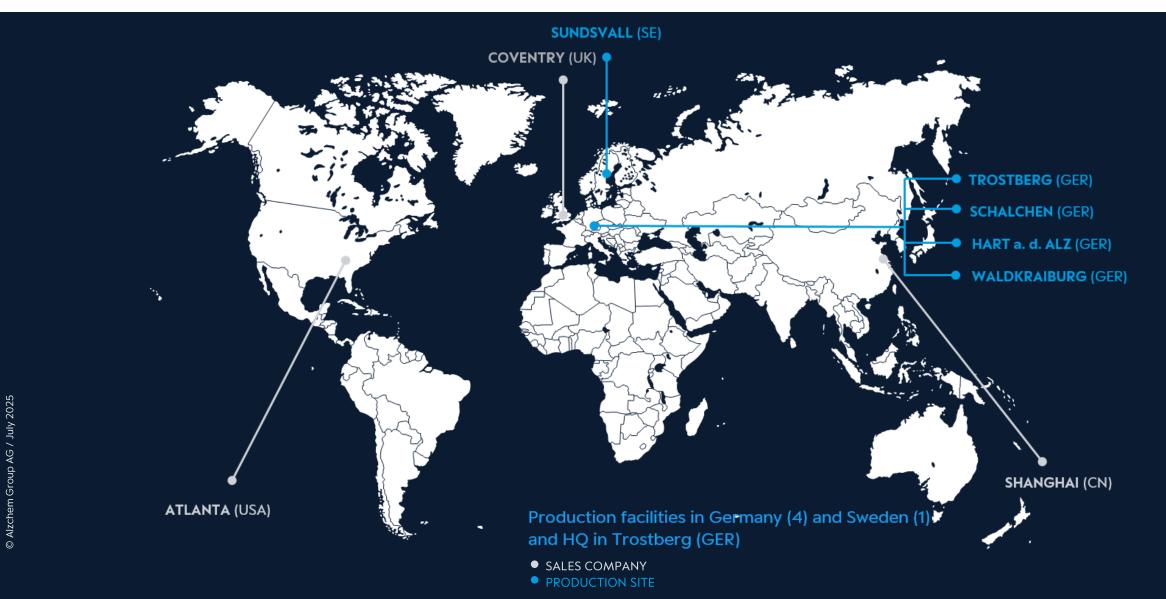
SALES	2023	2024											YTD Q2 2025					
SALES	Q1 T€	Q2 ⊺€	Q3 ⊺€	Q4 ⊺€	Q1 T€	Q2 ⊺€	Q3 ⊤€	Q4 ⊺€	Q1 ⊺€	Q2 ⊺€	Q3 T€	Q4 ⊺€	Deviation T€	PY (Q2) %	PY T€	Actual T€	Deviation P\ T€	Y (YOY) %
Basics & Intermediates	57,337	46,038	44,271	44,538	49,299	41,848	40,927	41,929	42,638	35,605			-6,242	-15%	91,147	78,244	-12,903	-14%
Specialty Chemicals	85,783	73,172	69,545	91,302	92,961	85,805	80,354	88,969	94,512	100,128			14,323	17%	178,766	194,639	15,873	9%
Other and Holding	7,312	7,389	7,007	6,955	7,804	8,538	7,656	8,142	7,530	7,146			-1,392	-16%	16,342	14,676	-1,666	-10%
Group Consolidation																		
Alzchem Group	150,432	126,599	120,824	142,794	150,064	136,191	128,937	139,040	144,680	142,879			6,688	5%	286,255	287,559	1,304	0%

EBITDA	2023		2024								2025 YTD Q2 2							2025			
EBITDA	<b>Q1</b> ⊺€	Q2 ⊤€	Q3 ⊤€	Q4 ⊤€	Q1 T€	Q2 ⊤€	Q3 ⊤€	Q4 ⊺€	Q1 ⊺€	Q2 ⊤€	Q3 ⊤€	Q4 ⊤€	Deviation T€	PY (Q2) %	PY T€	Actual T€	Deviation P	Y (YOY) %			
Basics & Intermediates	2,780	2,410	1,065	3,275	1,802	3,055	1,827	4,142	140	1,174			-1,881	-62%	4,857	1,314	-3,543	-73%			
Specialty Chemicals	16,019	14,936	18,541	23,747	22,684	22,843	21,749	26,741	26,041	27,854			5,011	22%	45,527	53,895	8,368	18%			
Other and Holding	475	438	721	-1,171	537	849	1,114	-711	307	50			-798	-94%	1,386	358	-1,028	-74%			
Group Consolidation	-357	88	-793	-802	-113	274	194	-1,717	874	18			-256	-93%	161	892	731	454%			
Alzchem Group	18,917	17,872	19,534	25,049	24,910	27,021	24,883	28,455	27,362	29,096			2,076	8%	51,930	56,459	4,528	9%			

## **ALZCHEM GROUP LOCATIONS**

## Production sites and sales companies

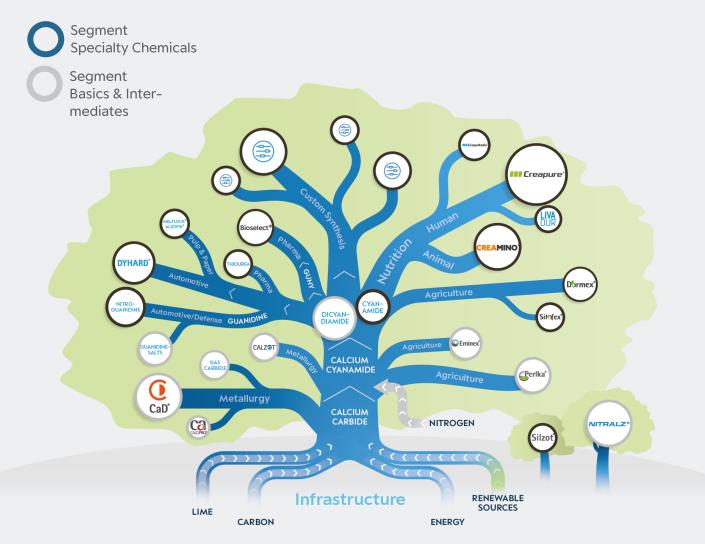




## "VERBUND" — FULLY INTEGRATED BUSINESS MODEL

Vertically integrated production of chemical products based on the NCN chain





#### BENEFITS OF "VERBUND"

- Full control of product quality and specifications
- Lower costs
- Higher financial predictability
- Certainty of supply
- Well positioned to address niche markets
- Economies of scale
- Low carbon footprint

#### GLOBAL DEVELOPMENTS AS GROWTH DRIVERS











POPULATION GROWTH

LONGER LIFE EXPECTANCY

CLIMATE CHANGE SUSTAINA-BILITY SAFETY & DEFENCE

## **OUR PRODUCTS AND MARKETS**

MAIN PRODUCTS DESCRIPTION



**END-MARKETS** 

## Successful with proven and new products in various industries



ALTY	ICALS
ECI	¥ ₩

MAINTROBUCTS	DESCRIPTION	LIND MARKETS
<b>CREAMINO</b> °	A nutritional additive for poultry and pigs	Feed additive
<b>III</b> Creapure°	Creapure®, premium brand for creatine monohydrate as ingredient in sports & health nutrition	Food supplements
LIVA DUR	Dietary supplement with pure creatine	Food supplements
<b>III</b> Creavitalis°	S Creatine for health and food applications Food supplements	
<b>™</b> rmex <sup>®</sup>	Plant growth regulator used in fruit production Agriculture	
BREATHRU'S 301	Additive for plant protection formulations	Agriculture
Sitofex <sup>®</sup>	Plant growth regulator used in fruit production	Agriculture
Silzot HQ	Silicon nitride powder for ceramic applications	Ceramics
Bioselect®	Highly purified form of guanidine salts	Pharmaceuticals / API
Cyanamide	An organic compound widely used in agriculture and pharmaceuticals	Agriculture and pharmaceuticals
<b>DYHARD</b> ®	Hardeners and accelerators in powder. paste and liquid form	Hardener & Accelerator Systems for Composite Materials
Thiourea	Various applications incl. flotation agents and pharmaceutical raw materials	Mining and pharmaceuticals
Nitroguanidine	Intermediates for explosives and agrochemical products	Agriculture. Automotive. Defense

## **OUR PRODUCTS AND MARKETS**



## Successful with proven and new products in various industries

	MAIN PRODUCTS	DESCRIPTION	END-MARKETS
	CaD <sup>a</sup>	Calcium carbide-based mixtures for hot metal desulphurization	Steel industry
ES	Guanidine Salts	Fuel for airbags. key production of the intermediate product	Automotive
CS & EDIAT	Dicyandiamide	Versatile intermediate in various markets including the pharmaceutical industry	Pharmaceutical Agriculture
BASICS & INTERMEDIATES	NITRALZ®	Business fields in color, agro and pharmaceutical applications	Pigments Pharmaceutical
Z	<b>Eminex</b> °	Reduction of methane emissions during storage of manure	Agriculture
	Perlka®	Special calcium cyanamide multi-effect fertilizer	Agriculture
OTHER & HOLDING	Operation of the Trostberg Chemical Park (companies located at the site: Alzchem, BASF, Master Builders Solution, Sika, Firmenich, Klüh Catering, VIACTIV) Site services Other activities not included in the "Specialty Chemicals" or "Basics & Intermediates" segments		

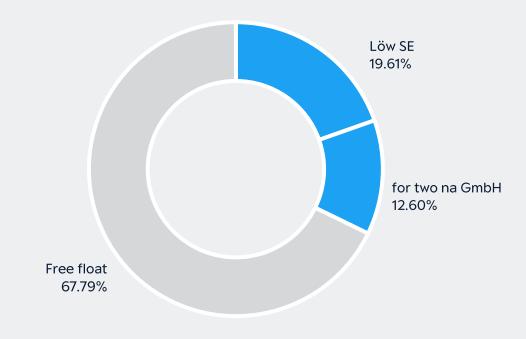
## **KEY SHARE DATA**

## Share details as of July 28, 2025



SHARES OUTSTANDING	10,176,335
LAST CLOSING PRICE	EUR 150.2
MARKET CAPITALIZATION	EUR 1,528.5 m
TICKER	ACT
WKN	A2YNT3
ISIN	DE000A2YNT30
LISTING	Frankfurt Stock Exchange – Prime Standard
DESIGNATED SPONSOR	Baader Bank AG ODDO BHF SE

## SHAREHOLDER STRUCTURE



As of July 2025. The information on the shareholders is based on the figures reported to us by them. Data regarding the free float are provided in accordance with section 2.3 of the "Guide to the DAX Equity Indices."