

AlzChem Group AG

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May 6, 2021



DISCLAIMER



Cautionary note regarding forward-looking statements

This presentation contains forward-looking statements about the business, financial condition and earnings performance of the AlzChem Group. These statements are based on assumptions and projections resting upon currently available information and present estimates. They are subject to a multitude of uncertainties and risks. Actual business development may therefore differ materially from what has been expected. Beyond disclosure requirements stipulated by law, AlzChem does not undertake any obligation to update forward-looking statements.

Unless stipulated otherwise, all values are rounded up or down in accordance with the commercial rounding practices. Please note that differences can result from the use of rounded amounts and percentages.

AGENDA



Analyst Presentation Q1/2021

EXECUTIVE SUMMARY

BUSINESS AND FINANCIAL DETAILS

BACK-UP

HIGHLIGHTS



Excellent start to the year with record sales and strong results



Strong recovery in Creapure[®], positive development in NITRALZ[®] and Perlka[®] business



Continued high demand in pharma applications (Bioselect® and DCD)



Challenging raw materials and logistics situation



Good recovery of steel and automotive business



Strong development of EBITDA, equity and equity ratio



Persistently challenging management of Covid-19 effects

NITRALZ®



Next growth step is prepared



~12 m€
INVESTMENT (Step II.)

The additional investment, which will come on stream on Q2 2021, will create profitable growth

In 2017, AlzChem decided to invest 7.2 million € (Step I.) into a first expansion of the NITRALZ® production plant in Trostberg (DE)

The expanded plant was commissioned in July 2019 and quickly reached nameplate capacity

Commissioning of third production line scheduled for Q2

ADDITIONAL DEMAND

New applications in pharmaceuticals

+50%
PRODUCTION CAPACITY

Increased production capacities for NITRALZ®

ANNUAL SALES POTENTIAL

> 10 m€ up to 20 m€, depending on product portfolio

NITRALZ®

Alz/Chem

Special product for individual requirements



Nitriles are used in automotive paints. The best-known pigment of these is definitely PR 254, Irgazine® Red.

It provided, for the first time, a non-toxic and lightfast alternative to Vermilion Red and later Cadmium Red.

Its use as an automotive paint for a very special car gave this red pigment its nickname -Ferrari Red.



Crops around the world are exposed to various types of damage and threats.

Our nitriles in agricultural products, such as special fungicides, insecticides, herbicides and biocides, support healthy plant growth.



We do not get the majority of our sun dose in a few weeks of vacation, but daily in everyday life.

For this reason, sun protection is indispensable to prevent skin cancer.

NITRALZ® serves here as UV absorber for sunscreens.



Our NITRALZ® products are used as raw materials for the production of various APIs (= active pharmaceutical ingredients), including the long-established drug group 'sartans' on the world market.

Sartans have a blood pressure lowering effect and are used in the treatment of cardiovascular and also kidney diseases.
Our advanced distillation process provides us with a reliably high standard of quality and purity, which is essential for their use in active ingredients.

FINANCIAL OVERVIEW Q1/2021



Key figures

AlzChem Group	Q1 2020	Q1 2021	yoy %
SALES (in M€)	94.7	104.3	+10.1%
EBITDA (in M€)	12.3	16.7	+35.8%
EBITDA margin (in %)	13.0%	16.0%	+3.0 pp
Earnings per Share (in €)	0.43	0.78	+80.1%

SALES ANALYSIS	DELTA Q1
Volume	12.9%
Price	-0.4%
Currency	-1.6%

COMMENTS

- Q1/2021 strong sales Alzchem runs at high speed
- Main drivers are agriculture (early orders for Dormex® to avoid logistic bottlenecks), human nutrition (Creapure®) as well as pharma (DCD and Bioselect®)
- Exceptional EBITDA increase yoy
- But also considerable exchange rate pressure and highly volatile raw material markets

AGENDA



Analyst Presentation Q1/2021

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BUSINESS AND FINANCIAL DETAILS

BACK-UP

BASICS & INTERMEDIATES





The "Basics & Intermediates" segment comprises the production of basic and intermediate products that are marketed as independent products for example in agriculture, steel production and the automotive sector and as raw materials for the manufacture of specialty chemicals.







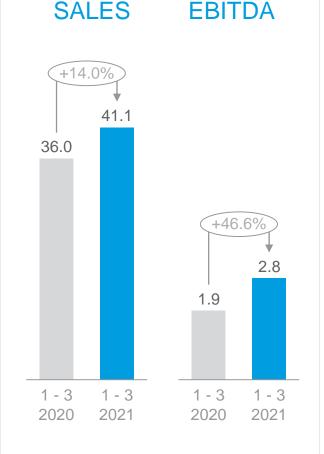
BASICS & INTERMEDIATES SEGMENT



Strong sales and EBITDA development







SALES ANALYSIS

	DELTA Q1
Volume	15.0%
Price	-0.4%
Currency	-0.6%

COMMENTS

- Q1/2021 sales significantly above previous year
- Continued high demand for Perlka®,
 Dicyandiamide, hot metal desulphurization as well as NITRALZ®.
- Production cost optimization can still compensate raw material cost increases, but raw material markets are highly volatile.
- Supply chains are negatively affected, but impacts can be traded within AlzChem
- Strong EBITDA increase due to larger sales volumes of high added value products

SPECIALTY CHEMICALS





The "Specialty Chemicals" segment produces and sells high-quality growth products in the area of specialty chemicals.

CREAMINO

Bioselect®

Cormex[®]

III Creapure®

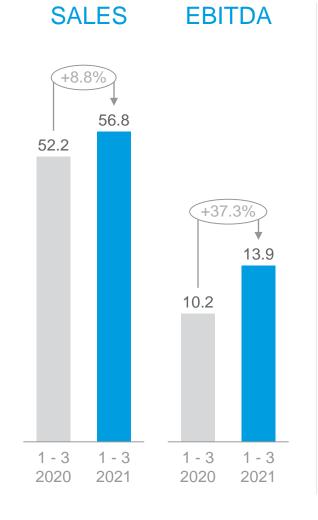
SPECIALTY CHEMICALS SEGMENT



Positive development of sales and EBITDA







SALES ANALYSIS

	DELTA Q1
Volume	12.0%
Price	-0.8%
Currency	-2.4%

COMMENTS

- Close to all time high sales in Q1/2021; sales 8.8% above previous year level
- Still high demand for raw materials for the pharmaceutical industry (BioSelect®) and furthermore increasing Dietary Supplements (Creapure®) as well as Building Blocks demand.
- Strong Dormex® deliveries, even above a good Q1/2020
- Stable Creamino® deliveries at level of previous quarter
- Strong EBITDA increase due to volume recovery and rise in high-value products

OTHER & HOLDING





The "Other & Holding" segment offers infrastructure and energy supply services at our locations for the chemicals segments and for external customers.

OTHER & HOLDING SEGMENT

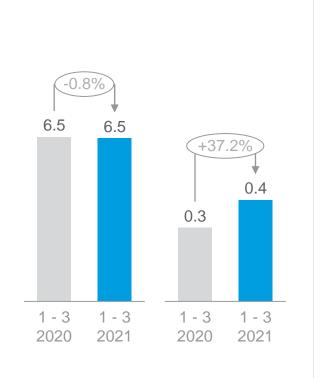


Service sales on previous year level, but increase in EBITDA



EBITDA





EBITDA

SALES

SALES ANALYSIS

	DELTA Q1
Volume	-3.1%
Price	2.3%
Currency	0.0%

COMMENTS

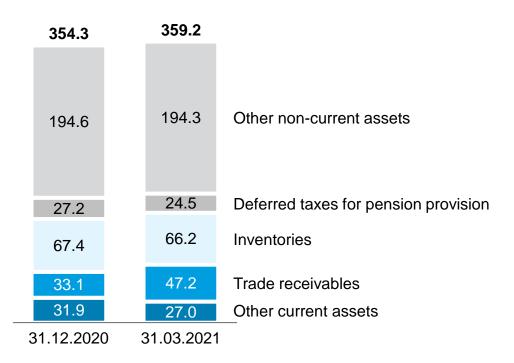
- · Overall sales on previous year level
- Normalization of the purchasing behavior of the site customers in the direction of "pre-Corona level"
- EBITDA-Margin of 6.7% (previous year 4.9%)

BALANCE SHEET

Alz Chem

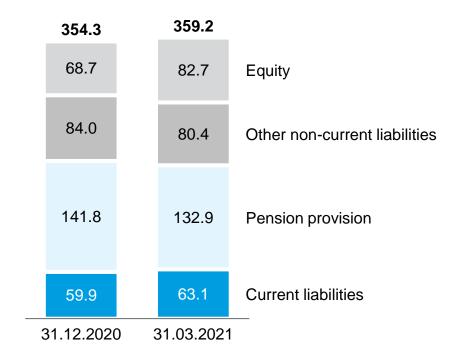
Equity ratio increased significantly

ASSETS



- Other non-current assets almost on level of Q4/2020
- Positive impact from inventory optimization project
- Increase in trade receivables follows improved business performance

LIABILITIES

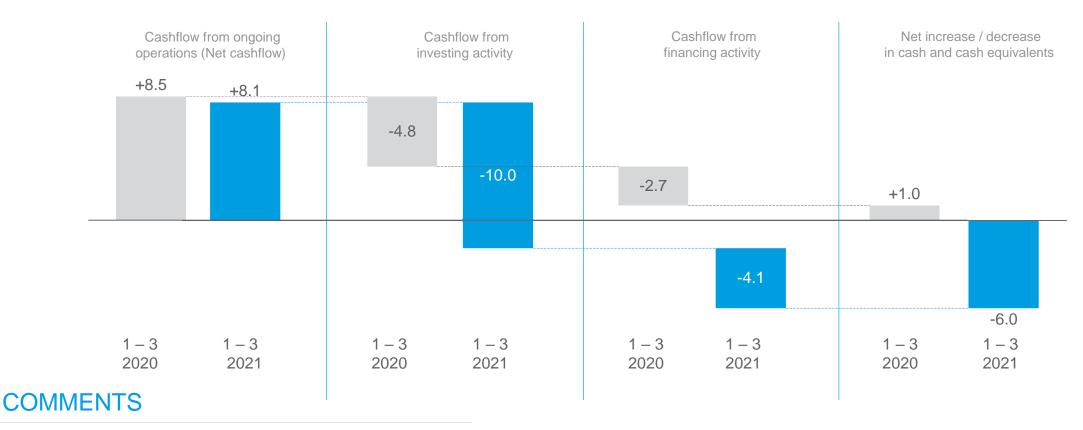


- Equity ratio increased from 19.4% to 22.8% (positive group net income for the period)
- Lower pension provision due to rising interest rates
- Lower other non-current liabilities because of regular repayment of long-term loans

CASHFLOW



Due to high capex, free cash flow temporarily slightly red

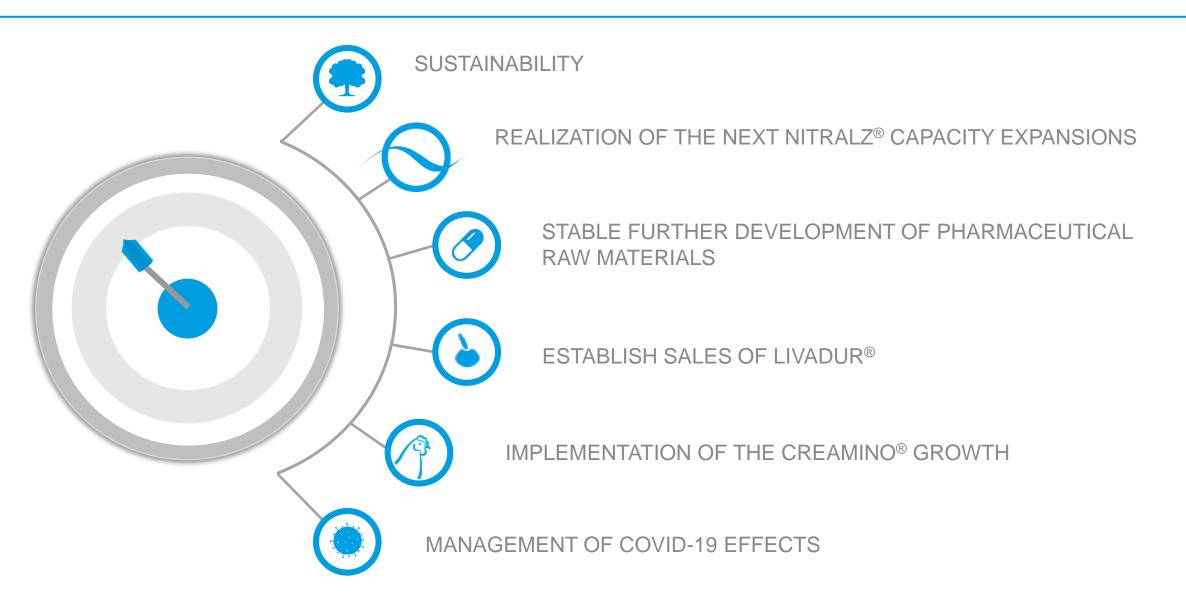


- Net cashflow on previous year level
- Investing cashflow above Q1/2020 level mainly due to capital spending for NITRALZ® CAPEX project in Q1/2021
- Cashflow from financing activities (-4.1 M€) main effects: scheduled repayment of bank loans (- 3.0 M€), repayment of lease liabilities (-0.5 M€) and payments for the acquisition of own shares (-0.5 M€)

IMPLEMENTING OPERATING TARGETS



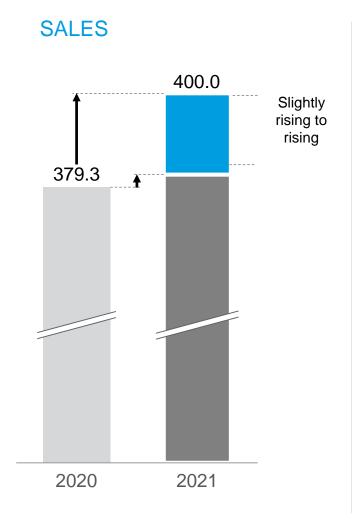
Focus on key growth drivers, sustainability and pandemic management

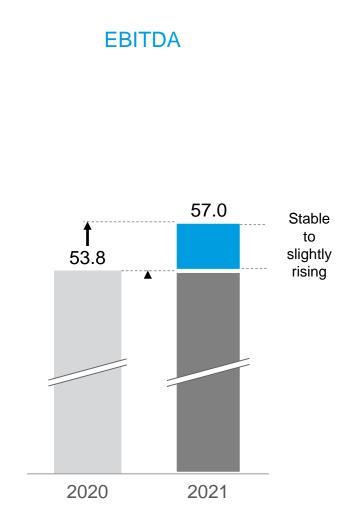


OUTLOOK 2021



Good chances of reaching the forecast at the upper end





COMMENTS

- Further growth of NITRALZ® business
- Expansion of Creamino[®] business
- Reinforcement of custom manufacturing
- Stable development in the agriculture sector
- Focus on pharma raw materials (Bioselect®)
- Higher raw material prices impact earnings with beginning of Q2
- Assumption US dollar exchange rate: 1.18 €/US\$

FINANCIAL CALENDAR

Alz Chem

Upcoming dates

2021	MAY 12	Annual General Meeting 2021 (virtual)
2021	MAY 17 – 19	Virtual Spring Conference 2021 (virtual)
2021	AUG 5	Half-Year Financial Report 2021
2021	SEP 6 – 7	Fall Conference 2021, Frankfurt
2021	SEP 21 + 23	Baader Investment Conference
2021	SEP 22	Berenberg and Goldman Sachs Tenth German Corporate Conference
2021	NOV 11	Quarterly Statement 3 rd Quarter 2021
2021	NOV 22 – 24	Deutsches Eigenkapitalforum
2021	DEC 6 – 9	Berenberg European Conference
2021	DEC 7 – 8	MKK – Münchner Kapitalmarkt Konferenz







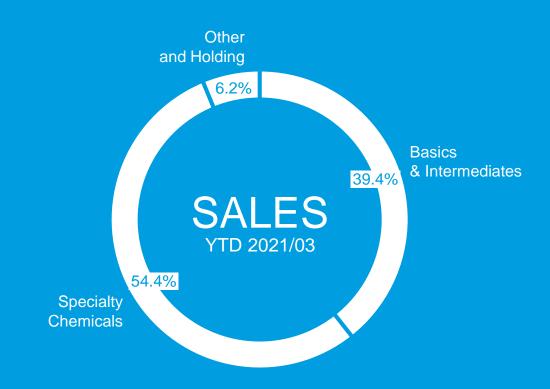






INNOVATION SINCE

1908





THANK YOU FOR YOUR ATTENTION!

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AGENDA



Analyst Presentation Q1/2021

EXECUTIVE SUMMARY

BUSINESS AND FINANCIAL DETAILS

BACK-UP

BALANCE SHEET

Alz Chem

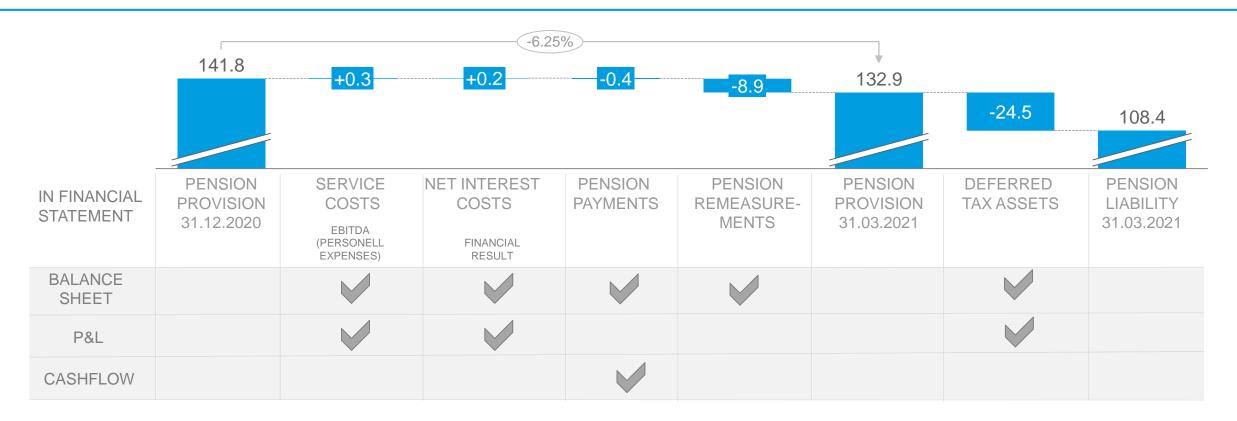
ALZCHEM GROUP (IN T€)	31.12.2020	31.03.2021	Deviati	on
Intangible assets	1,810	1,670	-141	-7.8%
Tangible assets	175,062	175,052	-11	0.0%
Investment properties				
Right of use (assets)	8,524	8,391	-133	-1.6%
Investments accounted for using the equity				
Financials assets	20	20	0	0.0%
Trade receivables				
Other receivables	630	630	0	0.0%
there of Deferred tax assets for pensions				
Deferred tax assets	35,795	33,026	-2,769	-7.7%
SUM NON-CURRENT ASSETS	221,842	218,789	-3,053	-1.4%
Inventories	67,402	66,160	-1,242	-1.8%
Trade receivables	33,124	47,248	14,124	42.6%
Financial assets	0		0	-100.0%
Other receivables	13,501	14,775	1,274	9.4%
Income tax receivables	1,311	954	-357	-27.3%
Cash and cash equivalents	17,117	11,234	-5,883	-34.4%
Assets classified as held for sale				
Other assets				
SUM CURRENT ASSETS	132,456	140,371	7,916	6.0%
SUM ASSETS	354,298	359,160	4,862	1.4%

ALZCHEM GROUP (IN T€)	31.12.2020	31.03.2021	Deviat	ion
Share capital	101,763	101,763		
RETAINED EARNINGS (+) / LOSS (-)	81,356	89,243	7,887	9.7%
Other comprehensive income	-53,077	-46,415	6,662	-12.6%
Own shares		-502	-502	
SHARE TO THE SHAREHOLDERS	66,895	80,941	14,047	21.0%
Non-controlling interests	1,763	1,806	43	2.4%
SUM EQUITY	68,658	82,748	14,090	20.5%
Provisions for pensions	141,775	132,911	-8,863	-6.3%
Other provisions	24,233	24,018	-215	-0.9%
Loans	48,042	45,094	-2,949	-6.1%
Finance lease liabilities	6,680	6,211	-470	-7.0%
Other liabilities	342	342		
Deferred tax liabilities	4,695	4,781	86	1.8%
SUM NON-CURRENT LIABILITIES	225,767	213,357	-12,410	-5.5%
Other provisions	2,877	4,490	1,613	56.1%
Loans	12,704	12,716	12	0.1%
Finance lease liabilities	1,634	2,026	392	24.0%
Finance liabilities	0	0	0	<-1.000%
Trade liabilities	20,880	21,281	401	1.9%
Other liabilities	21,583	21,658	75	0.3%
Income tax liabilities	193	884	691	357.0%
SUM CURRENT LIABILITIES	59,872	63,056	3,183	5.3%
Sum EQUITY AND LIABILITIES	354,298	359,160	4,862	1.4%

PENSION ACCOUNTING (IFRS)



AlzChem Group (M€)



COMMENTS

- Adjustment of market interest rate from 0.50% → 0.80% decreased provision
- Slowly increasing cash payments

INCOME STATEMENT

Alz Chem

	01.01.2020 - 31.03.2020	01.04.2020 - 30.06.2020	01.07.2020 - 30.09.2020	01.10.2020 - 31.12.2020	01.01.2021 - 31.03.2021	01.04.2021 - 30.06.2021	01.07.2021 - 30.09.2021	01.10.2021 - 31.12.2021						
	31.03.2020	30.06.2020	30.09.2020	31.12.2020	31.03.2021	30.06.2021	30.09.2021	31.12.2021			YTD	YTD		
ALZCHEM GROUP (IN T€)	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Deviation	(Q1)	Mrz. 20	Mrz. 21	Dev. `	YOY
Revenue	94,740	102,511	81,373	100,634	104,321				9,582	10%	94,740	104,321	9,582	10%
Increase (+) / Decrease (-) in inventories of finished good	2,152	-3,162	3,295	-4,800	-2,144				-4,296	-200%	2,152	-2,144	-4,296	90%
Other income	2,425	2,648	2,732	2,866	3,983				1,558	64%	2,425	3,983	1,558	54%
Raw materials and consumables used	-35,491	-35,253	-29,903	-31,860	-36,226				-735	2%	-35,491	-36,226	-735	2%
Employee benefits expense	-32,509	-31,733	-29,033	-34,133	-33,038				-529	2%	-32,509	-33,038	-529	2%
Other expense	-19,002	-18,190	-16,477	-20,024	-20,175				-1,173	6%	-19,002	-20,175	-1,173	6%
EBITDA	12,315	16,822	11,986	12,683	16,722				4,407	36%	12,315	16,722	4,407	35%
Depreciation expense	-5,582	-5,742	-5,669	-6,104	-5,771				-189	3%	-5,582	-5,771	-189	3%
Impairment														
EBIT	6,734	11,080	6,318	6,578	10,951				4,217	63%	6,734	10,951	4,217	64%
Investment income	5	20	103	6	5				0	-9%	5	5	0	-8%
Other interest and similar income	620	-453	14	10	507				-113	-18%	620	507	-113	-1174%
Other interest and similar expense	-874	-925	-1,088	-948	-425				449	-51%	-874	-425	449	-47%
Financial result	-248	-1,358	-971	-932	88				336	-135%	-248	88	336	-36%
Result from associates														
Result from ordinary business	6,485	9,721	5,347	5,646	11,039				4,553	70%	6,485	11,039	4,553	81%
Taxes on income and profit	-2,063	-2,970	-1,542	-759	-3,109				-1,046	51%	-2,063	-3,109	-1,046	138%
thereof income tax	-1,630	-3,300	-1,241	-814	-2,737				-1,106	68%	-1,630	-2,737	-1,106	136%
thereof change from deferred taxes	-433	330	-301	55	-373				60	-14%	-433	-373	60	111%
Annual result	4,422	6,752	3,805	4,887	7,930				3,507	79%	4,422	7,930	3,507	72%
thereof minority interests	43	43	43	43	43						43	43		
thereof shares held by shareholders	4,380	6,709	3,762	4,844	7,887				3,507	80%	4,380	7,887	3,507	72%
Result per share in EUR	0.43 €	0.66 €	0.37 €	0.48 €	0.78 €						0.43 €	0.78 €		

INCOME STATEMENT

Alz Chem

ALZCHEM GROUP (IN T€)	Q1 2020	Q1 2021	Deviation (QoQ)		YTD Mrz.2020	YTD Devia		eviation (YoY)	
Revenue	94,740	104,321	9,582	10.1%	94,740	104,321	9,582	10.1%	
Increase (+) / Decrease (-) in inventories of finished goods and work in progress	2,152	-2,144	-4,296	-199.6%	2,152	-2,144	-4,296	-199.6%	
Other income	2,425	3,983	1,558	64.3%	2,425	3,983	1,558	64.3%	
Raw materials and consumables used	-35,491	-36,226	-735	2.1%	-35,491	-36,226	-735	2.1%	
Employee benefits expense	-32,509	-33,038	-529	1.6%	-32,509	-33,038	-529	1.6%	
Other expense	-19,002	-20,175	-1,173	6.2%	-19,002	-20,175	-1,173	6.2%	
EBITDA	12,315	16,722	4,407	35.8%	12,315	16,722	4,407	35.8%	
Depreciation expense	-5,582	-5,771	-189	3.4%	-5,582	-5,771	-189	3.4%	
Impairment	0	0	0		0	0	0		
EBIT	6,734	10,951	4,217	62.6%	6,734	10,951	4,217	62.6%	
Investment income	5	5	0	-8.6%	5	5	0	-8.6%	
Other interest and similar income	620	507	-113	-18.2%	620	507	-113	-18.2%	
Other interest and similar expense	-874	-425	449	-51.4%	-874	-425	449	-51.4%	
Financial result	-248	88	336	-135.3%	-248	88	336	-135.3%	
Result from associates	0	0	0		0	0	0		
Result from ordinary business	6,485	11,039	4,553	70.2%	6,485	11,039	4,553	70.2%	
Taxes on income and profit	-2,063	-3,109	-1,046	50.7%	-2,063	-3,109	-1,046	50.7%	
thereof income tax	-1,630	-2,737	-1,106	67.9%	-1,630	-2,737	-1, 106	67.9%	
thereof change from deferred taxes	-433	-373	60	-13.9%	-433	-373	60	-13.9%	
Annual result	4,422	7,930	3,507	79.3%	4,422	7,930	3,507	79.3%	
thereof minority interests	43	43	0	0.0%	43	43	0	0.0%	
thereof shares held by shareholders	4,380	7,887	3,507	80.1%	4,380	7,887	3,507	80.1%	
Result per share in EUR	0.44 €	0.78 €	0	79.3%	0.44 €	0.78 €	0	79.3%	

CASH FLOW



CASHFLOW (IN M€)	Q1 2020	Q1 2021
Consolidated earnings before taxes	6,485	11,039
Depreciation on fixed and intangible assets	5,582	5,771
Decrease in pension provisions	-378	-420
Loss (+) / Profit (-) from the sale of non-current assets	-1	-2
Other non-cash income (-) and expenses (+)	1,155	3,980
Financial result	248	-88
Interests & Taxes	-1,839	-1,782
Increase (+) / Decrease (-) Net Working Capital	-2,776	-10,408
Cashflow from ongoing operations (Net cash flow)	8,477	8,091
Cash outflows for investments in fixed assets	-4,810	-9,994
Cash inflows from the sale of fixed assets	1	8
Cash inflow from the acquisition / Reverse acquisition		
Cashflow from investing activity	-4,810	-9,986
Free cashflow	3,667	-1,896
Deposits (+) / Repayment (-) bank loans long-term		
Repayment of bank loans long-term	-2,016	-2,984
Deposits (+) / Repayment (-) from short-term financing lines	-1	
Dividend payments		
Payment of reduction in leasing liabilities	-470	-456
Payments for the acquisition of own shares (incl. transaction costs)		-503
Payments to non-controlling interests	-171	-171
Cashflow from financing activity	-2,657	-4,114
Net increase / decrease in cash and cash equivalents	1,010	-6,010

SEGMENT OVERVIEW BY QUARTER



	2019 2020						2021					YTD Q1 2021						
SALES	Q1 T€	Q2 T€	Q3 ™	Q4 T€	Q1 T€	Q2 T€	Q3 ™	Q4 T€	Q1 T€	Q2 T€	Q3 ™	Q4 ™	Deviation F	PY (Q1) %	PY T€	Actual T€	Deviation PY T€	Y (YOY) %
Basics & Intermediates	35,465	37,844	41,693	34,405	36,012	38,266	32,320	39,837	41,070				5,058	12%	36,012	41,070	5,058	14%
Specialty Chemicals	50,063	51,686	50,952	47,321	52,199	57,854	42,995	54,383	56,775				4,576	8%	52,199	56,775	4,576	9%
Other and Holding	6,595	6,591	6,786	6,672	6,529	6,391	6,058	6,414	6,477				-52	-1%	6,529	6,477	-52	-1%
Group Consolidation			0															
AlzChem Group	92,124	96,120	99,430	88,398	94,740	102,511	81,373	100,634	104,321				9,582	9%	94,740	104,321	9,582	10%

	2019				2020				2021				YTD Q1 2021					
EBITDA	Q1 T€	Q2 T€	Q3 ™	Q4 ™	Q1 T€	Q2 T€	Q3 ™	Q4 ™	Q1 T€	Q2 ™	Q3 ™	Q4 ™	Deviation F	PY (Q1) %	PY T€	Actual T€	Deviation P\	′ (YOY) %
Basics & Intermediates	1,038	628	3,220	360	1,903	2,485	2,006	2,587	2,791				888	32%	1,903	2,791	888	47%
Specialty Chemicals	11,711	12,919	9,218	7,837	10,158	14,457	9,418	10,092	13,947				3,789	27%	10,158	13,947	3,789	37%
Other and Holding	357	838	1,435	1,877	317	81	361	230	435				118	27%	317	435	118	37%
Group Consolidation	125	239	-309	-1,414	-63	-201	202	-227	-451				-388	86%	-63	-451	-388	618%
AlzChem Group	13,231	14,623	13,564	8,659	12,315	16,822	11,986	12,683	16,722				4,407	26%	12,315	16,722	4,407	36%

EXECUTIVE TEAM

Alz Chem

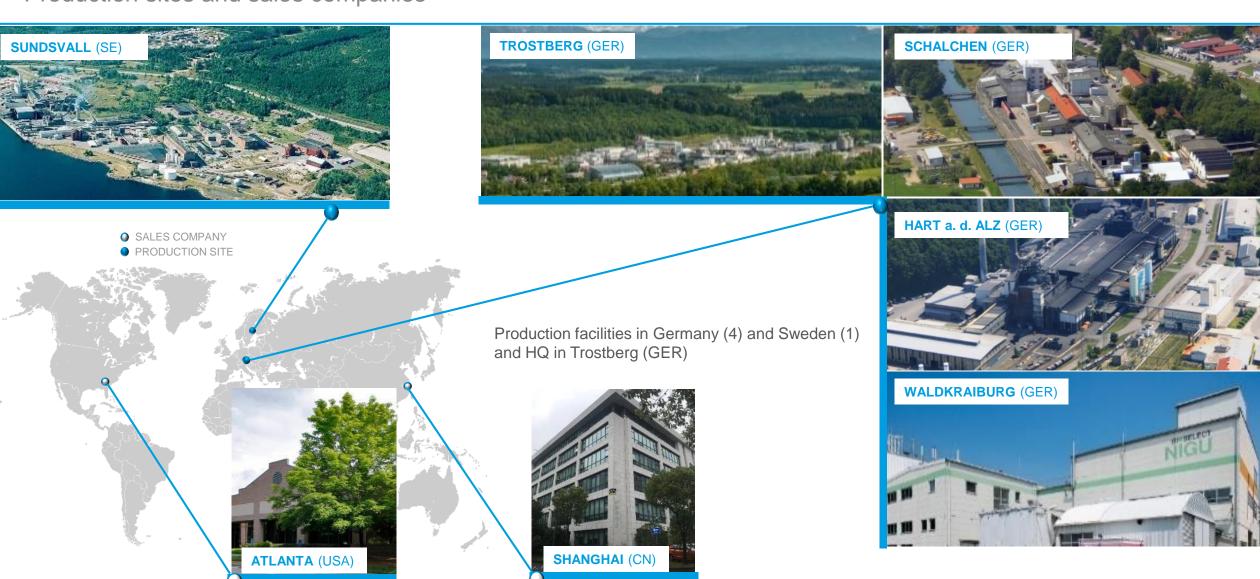
AlzChem Group AG



ALZCHEM GROUP LOCATIONS



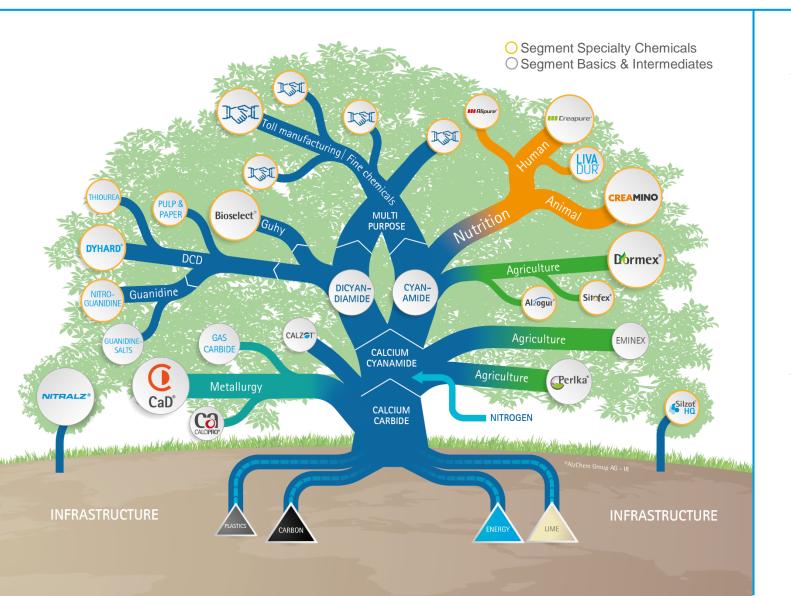
Production sites and sales companies



Fully Integrated Business Model ("Verbund" System)



Ability to adapt production to satisfy changing end market needs



BENEFITS OF "VERBUND"

- Full control of product quality and specifications
- Lower costs
- Higher financial predictability
- Certainty of supply
- Well positioned to address niche markets
- Economies of scale
- Low carbon footprint

MEGATRENDS AS GROWTH DRIVERS

Growth of the population



Healthy aging



Sustainability



OUR PRODUCTS AND MARKETS



Successful with proven and new products in various industries

	MAIN PRODUCTS	DESCRIPTION	END-MARKETS
SPECIALTY CHEMICALS	CREAMINO	A feed additive for broilers and pigs	Feed additive
	III Creapure°	Premium brand for creatine monohydrate as a food supplement in sports nutrition	Food supplements
	LIVA DUR	Dietary supplement with pure creatine	Food supplements
	™rmex ®	Plant growth regulator used in fruit production	Agriculture
	BREATHRU'S 301	Additive for plant protection formulations	Agriculture
	Sitofex [®]	Plant growth regulator used in fruit production	Agriculture
	Alzogur [®]	Biocide for the prevention of diseases in animal production	Agriculture
	Silzoť HQ	Silicon nitride powder for ceramic applications	Ceramics
	Bioselect®	Highly purified form of guanidine hydrochloride salts	Pharmaceuticals / API
	Cyanamide	An organic compound widely used in agriculture and pharmaceuticals	Agriculture and pharmaceuticals
	DYHARD ®	Hardeners and accelerators in powder, paste and liquid form	Hardener & Accelerator Systems for Composite Materials
	Thiourea	Various applications incl. flotation agents and pharmaceutical raw materials	Mining and pharmaceuticals
	Nitroguanidine	Intermediates for agrochemical products	Various

OUR PRODUCTS AND MARKETS



Successful with proven and new products in various industries

	MAIN PRODUCTS	DESCRIPTION	END-MARKETS
BASICS & INTERMEDIATES	CaD°	Calcium carbide-based mixtures for hot metal desulphurization	Steel industry
	Guanidine Salts	Fuel for airbags, key production of the intermediate product	Automotive
	Dicyandiamide	Versatile intermediate in various markets including the pharmaceutical industry	Pharmaceutical Agriculture
	NITRALZ®	Business fields in color, agro and pharmaceutical applications	Pigments Pharmaceutical
	EMINEX	Reduction of Methan emissions during storage of manure	Agriculture
	P erlka [®]	Special calcium cyanamide multi-effect fertilizer	Agriculture

OTHER & HOLDING

Operation of the Trostberg Chemical Park (companies located at the site: AlzChem, BASF, Firmenich, Aramark, VIACTIV, Degussa Bank)

Site services

Other activities not included in the "Specialty Chemicals" or "Basics & Intermediates" segments

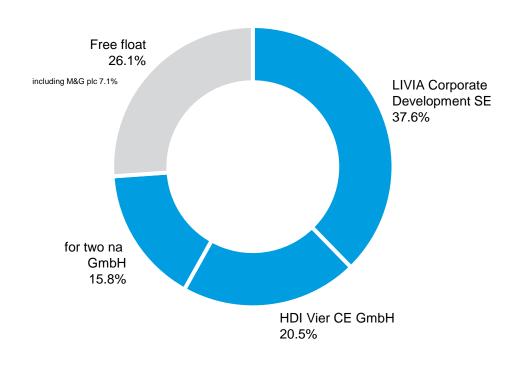
KEY SHARE DATA





SHARES OUTSTANDING	10,176,335
LAST CLOSING PRICE	EUR 25.40
MARKET CAPITALIZATION	EUR 258.5 m
TICKER	ACT
WKN	A2YNT3
ISIN	DE000A2YNT30
LISTING	Frankfurt Stock Exchange – Prime Standard
DESIGNATED SPONSOR	Baader Bank AG Oddo Seydler Bank AG

SHAREHOLDER STRUCTURE



^{*} Information regarding the free float in accordance with section 2.3 of the "Guide to the DAX Equity Indices", as amended.