



Herzlich Willkommen

zur Hauptversammlung
der AlzChem Group AG



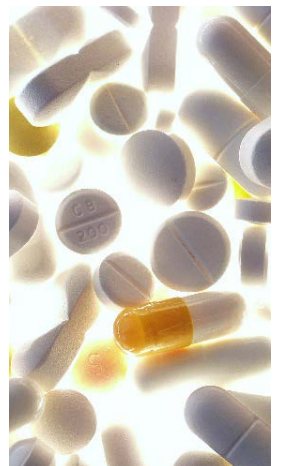


HV 2018

AlzChem Group AG

Ulli Seibel, CEO

23. Mai 2018



WESENTLICHE EREIGNISSE

DAS GESCHÄFTSJAHR 2017

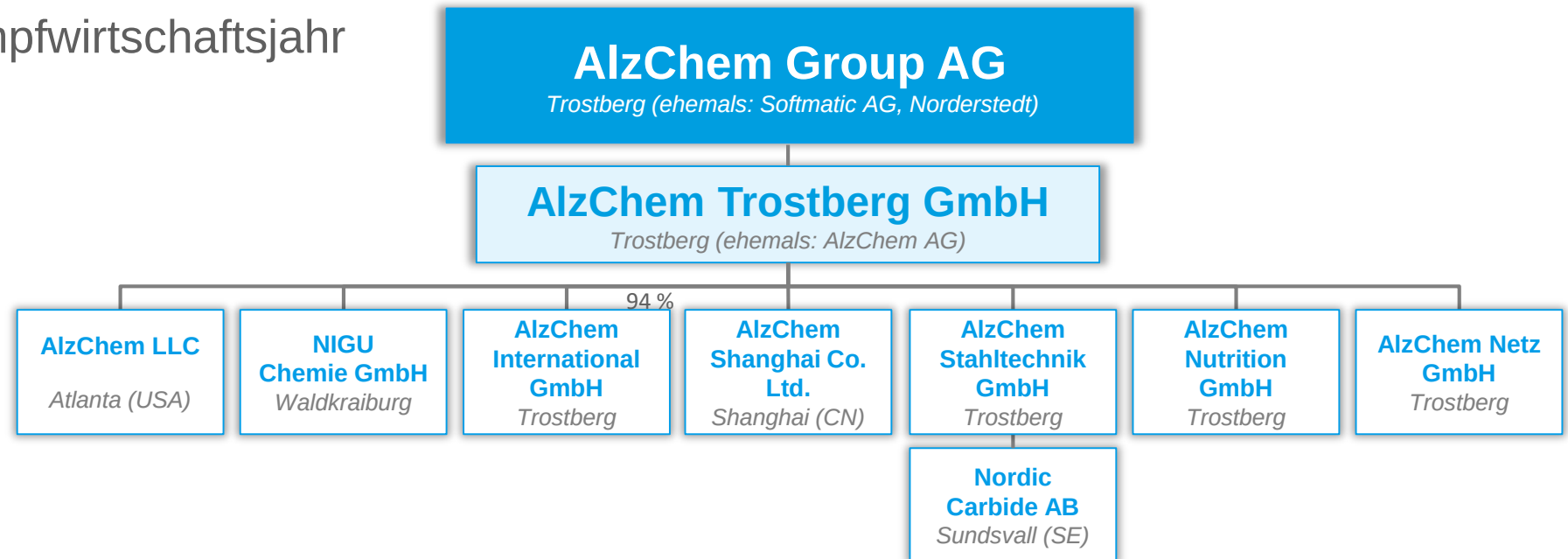
DAS ERSTE QUARTAL 2018

AUSBLICK

GESELLSCHAFTSRECHTLICHE EREIGNISSE

Umsetzung der Beschlüsse der letzter Hauptversammlung

- ✓ Kombinierte Sach- und Barkapitalerhöhung
- ✓ Umfirmierung in AlzChem Group AG
- ✓ Sitzverlegung von Norderstedt nach Trostberg
- ✓ Einführung eines Rumpfwirtschaftsjahr



GESCHÄFTSMODELL

Vertikal integrierte Herstellung von Chemieprodukten auf Basis der NCN-Kette



DIE VERBUNDPRODUKTION

- Voll integrierter Produktionsverbund
- Der Output eines Produktionsschrittes dient als Basisinput für den nächsten Produktionsschritt.
- Kostenvorteil
- Einzigartiges Geschäftsmodell

MEGATRENDS ALS WACHSTUMSTREIBER

Bevölkerungswachstum



Gesundes Altern

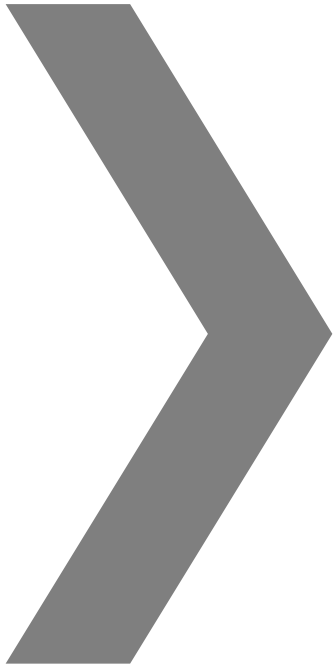


Energieeffizienz



WESENTLICHE EREIGNISSE 2017

Entscheidungen folgen unserem strategischem Fokus



Wachstumsfokus auf Segment Specialty Chemicals

Investition in neue CreAMINO[®]-Produktionsanlage

Relaunch der Marke Creapure[®]

Entscheidung zum Ausbau des Nitrilgeschäfts

SPECIALTY CHEMICAL

Unser Wachstumsfokus



BESCHREIBUNG

Herstellung und Vertrieb von **höherwertigen Produkten**

AUSGEWÄHLTE PRODUKTE

CreAMINO[®]

CreAMINO[®] Marke von EVONIK

BioSELECT[®]

DYHARD[®]

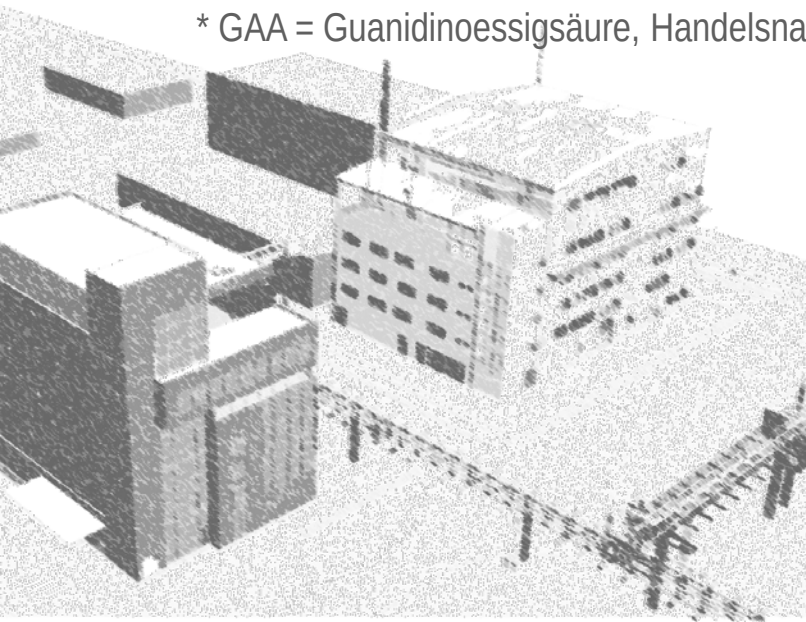
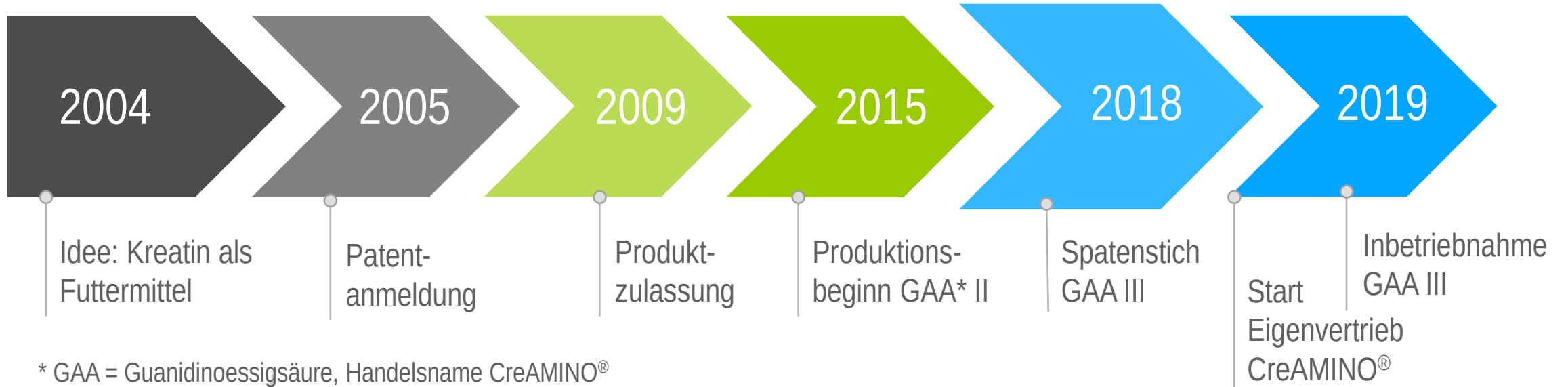
Dormex[®]

Creapure[®]



CreAMINO® PRODUKTIONSANLAGE

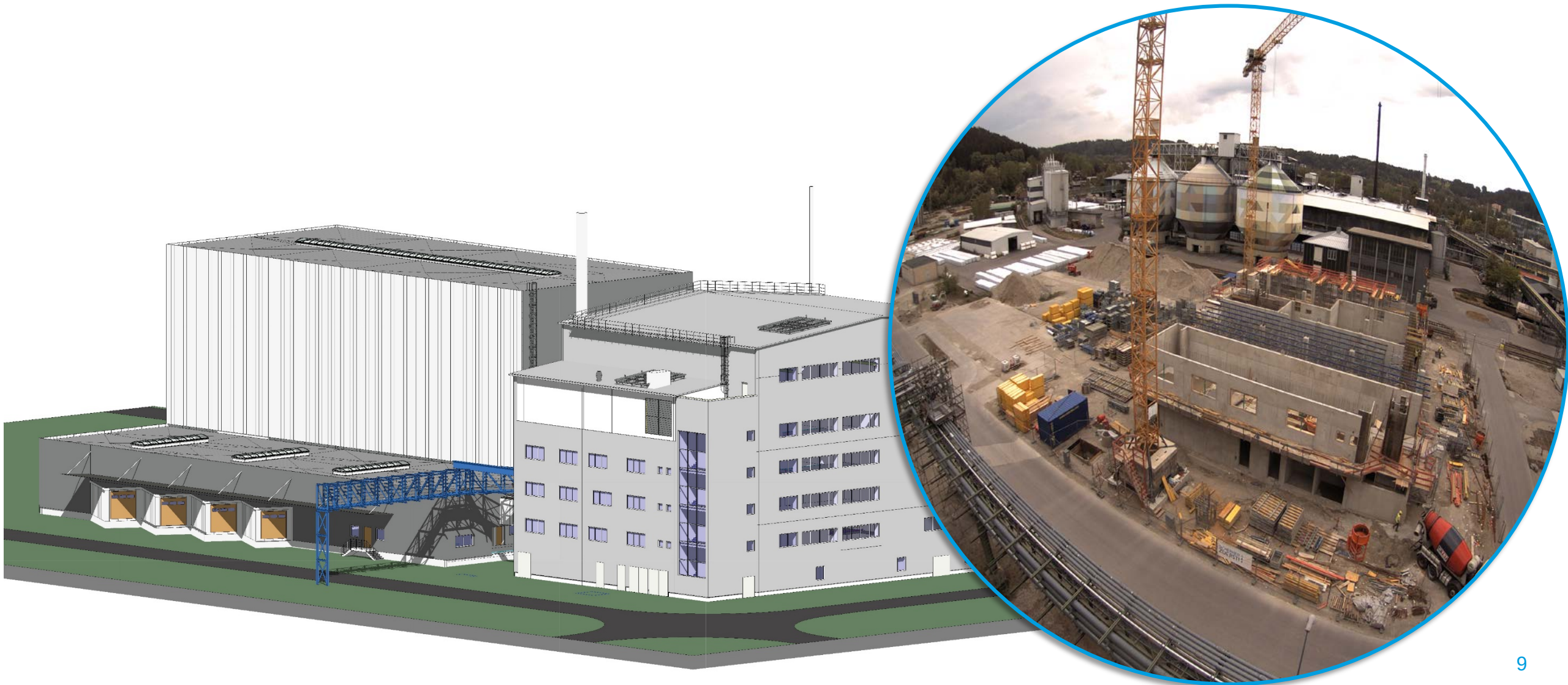
Neubau ermöglicht weiteres Wachstum



GRUNDFLÄCHE	Produktion 1.290 m², Logistik 2.400 m²
PLANUNGSSTUNDEN	90.000 h (60 Mannjahre)
PROJEKTSTART	Juli 2015
PRODUKTIONSSTART	Sommer 2019

CreAMINO® PRODUKTIONSANLAGE

Aktueller Baufortschritt





KONZEPT

Fokus auf den Endkunden

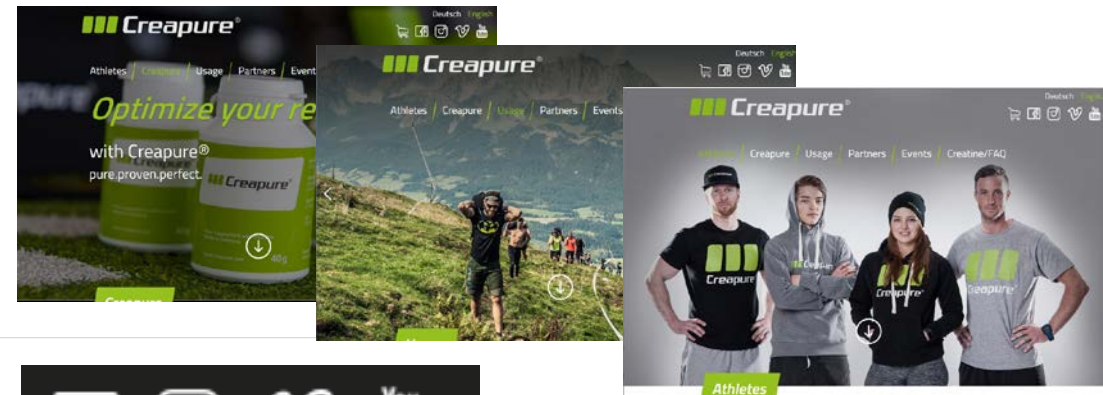
Markenbotschafter

Mehrwert durch Integration von Kundenprodukten in unserem Shop

Emotionalisierung der Marke

WEBSITE

www.creapure.com



SOCIAL MEDIA



EVENTS

Sponsoring von Events



AUSBAU NITRILGESCHÄFT

Erweiterung des Produktspektrums



GRÜNDE FÜR DEN AUSBAU

- Langjährige Lieferverträge
- Steigende Nachfrage
- Erweiterung des Produktspektrums um hochkorrosive Nitrile



INVESTITIONSVOLUMEN	7,2 Mio. Euro
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SPATENSTICH	Sommer 2018
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PROJEKTABSCHLUSS	Sommer 2019
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WESENTLICHE EREIGNISSE

DAS GESCHÄFTSJAHR 2017

DAS ERSTE QUARTAL 2018

AUSBLICK

Überblick 2017

Starkes Wachstum in 2017

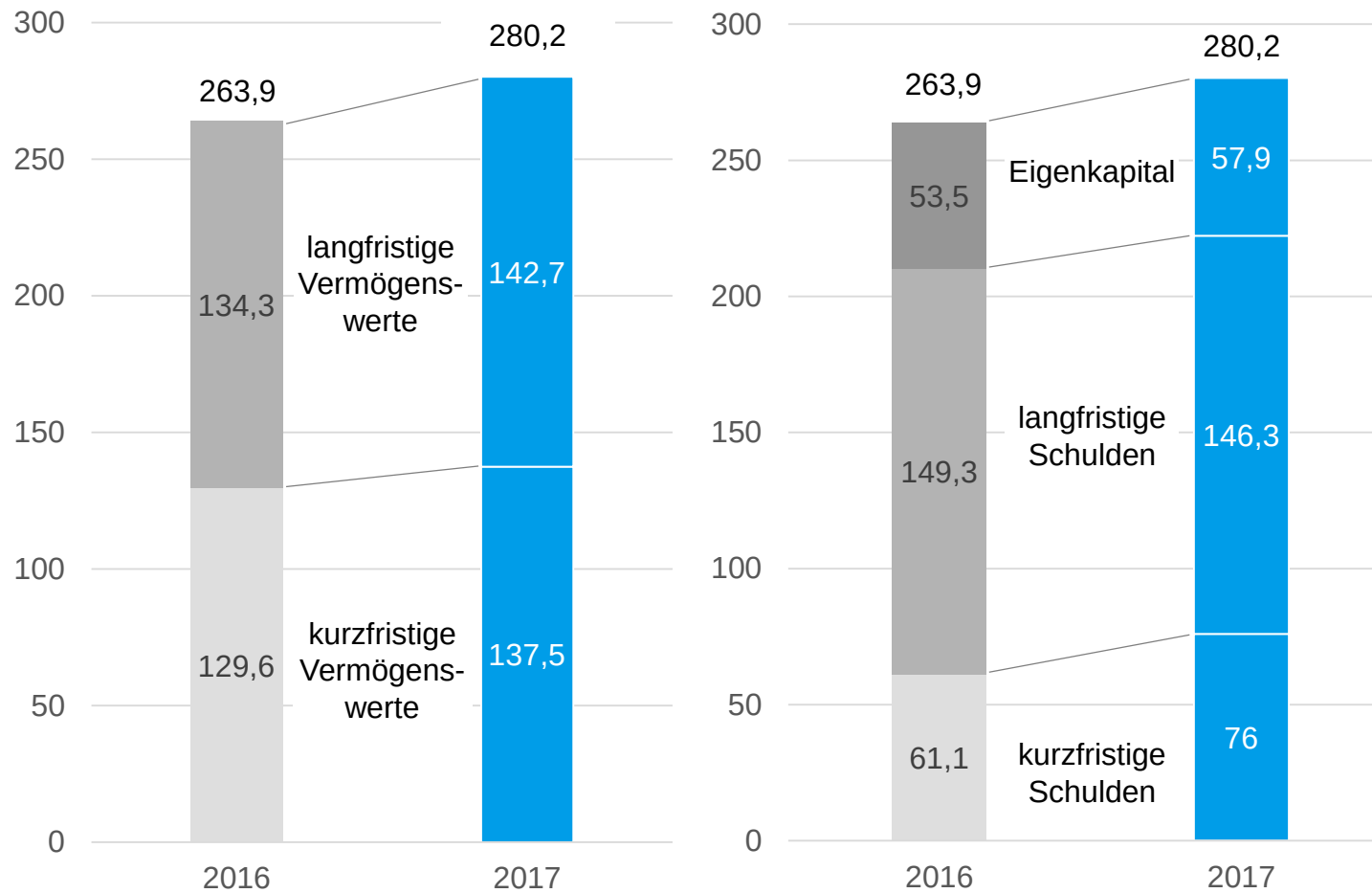


ALZCHEM GROUP [m€]	2016	2017	yoy %
Umsatz	327,2	353,9	8,2 %
EBITDA ¹	38,6	45,7	18,3 %
EBIT-Marge ¹	11,8 %	12,9 %	1,1 pp
Bereinigtes EBITDA	44,9	47,7	6,2 %
Bereinigte EBITDA-Marge	13,7 %	13,5 %	-0,2 pp

¹ 2016 inklusive Kosten für den Börsengang von 6,3 Mio. Euro

2017 inklusive Kosten für den Börsengang von 2,0 Mio. Euro, davon 1,1 Mio. Euro in Q4

Investitionen erhöhen das Bilanzvolumen



Überblick Q1 2018



Positiver Geschäftsverlauf im ersten Quartal

ALZCHEM GROUP [m€]	Q1 / 2017	Q1 / 2018	yoy %
Umsatz	91,2	94,5	3,7 %
EBITDA	13,4	15,1	12,3 %
EBITDA Marge	14,7 %	15,9 %	1,2 pp



Wachstumsfokus auf Specialty Chemicals

2018: Umsatzwachstum im mittleren einstelligen Prozentbereich

2018: Stark steigendes EBITDA auf 49-54 Mio. €

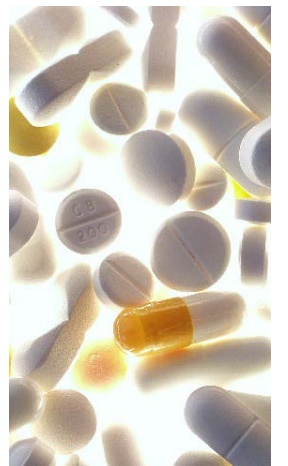


HV 2018

AlzChem Group AG

Vielen Dank für Ihre
Aufmerksamkeit!

23. Mai 2018



DISCLAIMER



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Unless stipulated otherwise, all values are rounded up or down to nearest Mio.€ euro in accordance with the commercial rounding practices. Please note that differences can result from the use of rounded amounts and percentages.

Creamino® is a brand of Evonik